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These financial statements have been audited in compliance with the applicable requirements of the Companies Act of South Africa.

## Preparer

The financial statements have been prepared under the supervision of Stephen Lucas CA(SA).

## Published

20 June 2022

## DECLARATION BY COMPANY SECRETARY

In terms of Section $88(2)(\mathrm{e})$ of the Companies Act of South Africa, as amended, I certify that the company has lodged with the Companies and Intellectual Property Commission of South Africa all the returns required by a public company in terms of this Act and that all such returns appear to be true, correct and up to date.


HH-O Steyn CA(SA)
Company Secretary
20 June 2022

## DIRECTORS' RESPONSIBILITY STATEMENT for the year ended 31 March 2022

The directors are responsible for the preparation and fair presentation of the group and company annual financial statements of Stor-Age Property REIT Limited, comprising the statements of financial position at 31 March 2022, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards and interpretations adopted by the International Accounting Standards Board (IASB), the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the JSE Listings Requirements.

The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management as well as the preparation of the supplementary schedules included in these financial statements.

The directors have made an assessment of the ability of the company and its subsidiaries to continue as going concerns and have no reason to believe that the businesses will not be going concerns in the year ahead.

## Approval of group and company annual financial statements

The group and company annual financial statements of Stor-Age Property REIT Limited, as identified in the first paragraph, were approved by the board of directors on 20 June 2022 and signed on their behalf by:


GA Blackshaw Chairman


GM Lucas
Chief Executive Officer

## CEO and CFO responsibility statement

The CEO and CFO hereby confirm that:

- The annual financial statements set out on pages 136 to 237 fairly present in all material respects the financial position, financial performance and cash flows of the issuer in terms of IFRS
- No facts have been omitted or untrue statements made that would make the annual financial statements false or misleading
- Internal financial controls have been put in place to ensure that material information relating to the issuer and its consolidated subsidiaries have been provided to effectively prepare the financial statements of the issuer
- The internal financial controls are adequate and effective and can be relied upon in compiling the annual financial statements, having fulfilled our role and function within the combined assurance model pursuant to principle 15 of King IV.

Where we are not satisfied, we have disclosed to the audit committee and the auditors the deficiencies in design and operational effectiveness of the internal financial controls and any fraud that involves directors, and have taken the necessary remedial action.


SC Lucas Chief Financial Officer


GM Lucas
Chief Executive Officer

## AUDIT AND RISK COMMITTEE REPORT

The Audit and Risk Committee (the "audit committee") takes pleasure in presenting its report for the year ended 31 March 2022.

## 1. Terms of reference

The audit committee is a formal committee of the board of the company and its subsidiaries and has adopted written terms of reference. These terms of reference include the statutory requirements of the Companies Act of South Africa ("the Act"), the recommendations of the King Code on Governance ("King IV") and certain responsibilities delegated by the board.

The main responsibilities of the audit committee include:

- Reviewing the ongoing effectiveness of the internal financial controls
- Reviewing the interim and preliminary results, the annual financial statements and other content in the integrated annual report, and making a formal recommendation to the board to adopt the same
- Ensuring compliance with IFRS and the relevant requirements of the Act and the Johannesburg Stock Exchange ("JSE") with respect to financial reporting
- Overseeing the appointment and independence of the external auditors and reviewing their external audit reports
- Determining a policy for the provision of non-audit services by the external auditors
- Monitoring the risk management framework adopted by the company and its subsidiaries (the "group") and reviewing any risk management reports in this regard
- Reviewing management's assessment of the group and company to continue as a going concern

The audit committee confirms that it has fulfilled all its statutory obligations as well as its terms of reference for the year under review.

The audit committee has monitored and confirms that it is in compliance with the risk management policy which is in accordance with the industry practice and prohibits the company from entering into speculative derivative transactions not in the ordinary course of business.
2. Members of the audit committee, attendance of meetings and evaluation

The audit committee comprises three independent non-executive directors:
KM de Kock CA(SA), CFA, MBA (UCT)
MPR Morojele MBA (UCT), CA (Lesotho), MSA (Georgetown), BSc (Charlestown)
P Mbikwana Bcom
Certain executive directors, senior management as well as the external auditors attended audit committee meetings by invitation. The terms of reference require an annual evaluation of the performance of the audit committee and its members as well as confirmation of the members' independence in terms of King IV and the Act. The evaluation performed covers the year ended 31 March 2022. The outcome of the annual evaluation and confirmation of independence performed was satisfactory.

## 3. External auditors

The audit committee nominated BDO South Africa Inc. as external auditors for the current year, having satisfied itself that they are independent of the group. The audit committee noted Bradley Jackson as the designated auditor and confirmed that both he and BDO South Africa Inc. are accredited with the JSE as required and that following an assessment of the external auditor, their appointment is in accordance with paragraph $3.84(\mathrm{~g})$ (iii) of the JSE Listings Requirements.

The audit committee approved the terms of the auditor's engagement letter, their audit plan and budgeted audit fees for the audit of the group and company annual financial statements for the year ended 31 March 2022.

The audit committee adopted a formal framework for the pre-approval of allowable non-audit services above certain pre-determined thresholds.

## 4. Significant matters

## Valuation of investment property

The major risk relating to investment property is the valuation of investment properties. This has been highlighted as an area of critical judgement and is detailed in note 3 of the annual financial statements. Where an external valuation is not obtained, the directors determine the fair value of each property, using the valuation methodology in note 3 . Through discussion with the executive directors, the audit committee is satisfied with the methodology and critical inputs. A number of non-executive directors have extensive experience in the property industry and the board as a whole approves the valuations. The audit committee also monitors differences between internal and independent external valuations and is satisfied overall that the fair value of investment properties is not materially misstated.

Fifty percent of the income-producing properties in the SA portfolio were externally valued at 31 March 2022 and the remaining fifty percent was valued by the directors. In the UK, all income-producing properties were externally valued at 31 March 2022.

## 5. Internal audit

The audit committee continues to assess the requirement to have an internal audit function as the company grows. For the year ended 31 March 2022, the audit committee satisfied itself that the size and complexity of the group did not warrant an internal audit function. Notwithstanding this assessment, the audit committee resolved to investigate and consider the appointment of an independent external assurance provider to perform internal audit work loo be approved by the audit committee) for the forthcoming financial year.

## 6. Financial director

In terms of JSE Listings Requirements paragraph 3.84 (g)(i), the audit committee has considered the expertise and experience of the chief financial officer, Stephen Lucas $C A(S A)$, and is satisfied that they are appropriate for his role.

## 7. Proactive monitoring

The audit committee confirms that it has considered the findings contained in the JSE's 2021 Proactive Monitoring report when preparing the annual financial statements for the year ended 31 March 2022.
8. Internal financial controls

The audit committee reviewed the risk management and internal control framework presented by management and matters raised by the external auditors report as to the efficiency of the group's internal financial controls,

In accordance with paragraph 3.84 (g)(ii) of the JSE Listings Requirements, the audit committee confirms that no material breakdown of internal financial controls was identified during the current financial year.

## 9. Discharge of responsibilities

The audit and risk committee determined that during the financial year under review it had discharged its legal and other responsibilities as governed in the board-approved terms of reference.

## 10. Approval of annual financial statements

The audit committee confirms that it formally recommended the adoption of the group and company annual financial statements to the board of directors.


## KM de Kock CA(SA) <br> Audit and risk committee Chair

## DIRECTORS' REPORT <br> for the year ended 31 March 2022

## TO THE SHAREHOLDERS OF STOR-AGE PROPERTY REIT LIMITED

We have pleasure in presenting the financial statements of the Stor-Age Property REIT Limited group and company for the year ended 31 March 2022.

## Nature of business

Stor-Age Property REIT Limited is a fully integrated and internally managed real estate investment trust which owns, operates and develops self storage facilities. The group and company operate in South Africa and in the United Kingdom through its subsidiary Betterstore Self Storage Holdings Limited (refer to note 6).

## Period of operations

The company was incorporated on 25 May 2015 and the group formed on the effective date of 16 November 2015 . The company has traded for 12 months in the 2021 and 2022 financial years.

## Financial results

The financial results for the year ended 31 March 2022 are set out in the accompanying financial statements and notes. The financial statements are prepared in terms of International Financial Reporting Standards and interpretations adopted by the IASB, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the JSE Listings Requirements.

## Stated capital

The company's authorised stated capital consists of 1000000000 ordinary shares of no par value. The issued stated capital at 31 March 2022 is 474610430 (2021: 432881 143) ordinary shares of no par value. Refer to note 14 for further information regarding the shares in issue at year end.

All of the shares in issue rank for the dividends declared for the year ended 31 March 2022.

## Dividend distribution

A dividend of 56.60 cents per share was declared by the directors for the interim period ended 30 September 2021. A further dividend of 55.30 cents per share was declared for the six month period ended 31 March 2022. The dividend for the full year amounts to 111.90 cents per share (2021: 106.08 cents per share).

The dividend has been declared from distributable earnings and meets the requirements of a REIT "qualifying distribution" for purposes of section 25BB of the Income Tax Act, No 58 of 1962 (as amended). The company has chosen dividend per share as its measurement metric as per the JSE Listings Requirements.

## Borrowings

The group has maintained its debt levels below $60 \%$ of its gross asset value in accordance with the JSE requirements for REITs. The group is also subject to certain financial covenants with the strictest being a $50 \%$ loan-to-value covenant on its bank borrowings. The group's overall borrowings were R2.759 billion (2021: R1.994 billion) at the reporting date as detailed in note 16.1 to the consolidated annual financial statements.

## Subsidiaries

Details of the company's interest in its subsidiaries are set out in note 6 .

## Directorate

During the year ended 31 March 2022 the following directors held office:

## Appointment date <br> Resignation date

## Executive: <br> GM Lucas (Chief executive officer) SC Lucas (Chief financial officer)+ <br> SJ Horton

25 May 2015
25 May 2015
25 May 2015

## Non-executive:

| A Varachhia\# | 4 January 2021 |  |
| :--- | :--- | :--- |
| GA Blackshaw (Chairman) | 2 September 2015 |  |
| JAL Chapman\# | 2 January 2020 |  |
| KM de Kock\# | 2 May 2018 |  |
| MPR Morojele\# | 1 September 2020 |  |
| MS Moloko\# | 12 October 2015 | 30 June 2021 |
| P Mbikwana\# | 2 May 2018 |  |

\# Independent

+ British citizen
In terms of the Memorandum of Incorporation, Messrs JAL Chapman and MPR Morojele, and Ms P Mbikwana are due to retire from the board at the forthcoming annual general meeting and, all being eligible, have offered themselves for re-election.

Details regarding the directors' shareholding in the company and remuneration are set out in notes 29.3 and 29.4.

## Subsequent events

Information on material events that occurred after 31 March 2022 is included in note 33 to the financial statements.

## Going concern

The company has reasonably satisfied the liquidity and solvency test as required by the Companies Act and the directors have satisfied themselves that the company and group are in a sound financial position and that it has access to sufficient facilities to meet its foreseeable cash requirements.

The directors consider that the company and group have adequate resources to continue operating for the foreseeable future and realise its assets and settle its liabilities in the ordinary course of business. As such it is appropriate to adopt the going concern basis in preparing the consolidated and separate financial statements.

Details of the directors' assessment of going concern is set out in note 32 .

## Secretary

The Company secretary is HH-O Steyn CA(SA)
Business address: 216 Main Road, Claremont, 7708
Postal address: PO Box 53154, Kenilworth, 7745

# INDEPENDENT AUDITOR'S REPORT To the shareholders of Stor-Age Property REIT Limited 

## Report on the audit of the consolidated and separate financial statements Opinion

We have audited the consolidated and separate financial statements of Stor-Age Property REIT Limited ("the group and company") set out on pages 136 to 237 , which comprise the consolidated and separate statements of financial position as at 31 March 2022, and the consolidated and separate statements of profit or loss and other comprehensive income, the consolidated and separate statements of changes in equity and the consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the financial statements present fairly, in all material respects, the consolidated and separate financial position of Stor-Age Property REIT Limited as at 31 March 2022, and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Consolidated and Separate Financial Statements section of our report. We are independent of the group and company in accordance with the Independent Regulatory Board of Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants lincluding International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.


How our audit addressed the key audit matter

The audit procedures we performed included, amongst others, the following:

- We assessed the design and tested the implementation of relevant controls over the valuations process;
- We assessed the board of directors' and management's external valuers ("management's experts") competency, capabilities and objectivity. This included inspecting professional qualifications and registrations and making an assessment of the objectivity and appropriateness of the valuator used;


## The key audit matter

It is group's policy that investment properties are recognised at their fair values. In South Africa, 50\% of the porffolio is valued by independent external valuers at each reporting period (i.e. 31 March and 30 September), whilst the remaining $50 \%$ is valued by the board of directors. In the United Kingdom, 100\% of the porffolio is valued externally by independent external valuers at the year end reporting period.

The valuation of the group's and company's investment property porifolio is inherently subjective due to the estimates and judgements used in determining the property fair values. These include the capitalisation rates, discount rates, forecasted rentals, lease up period, property expenses, and the notional sale of the assets at the end of the 10th year of the discounted cash flow period used in the valuation model. Among other factors, the individual nature of the properties, their location and expected future rentals, also affect the valuation of the investment property. In addition, the board of directors apply assumptions for yields and estimated market rent to arrive at the final valuation.

The valuation of investment property was considered to be a matter of most significance to the current year audit, due to the significance of the balances, the significance of the estimation uncertainty and the level of judgement involved.

## How the matter was addressed in our audit

- We inspected the valuations reports for the properties valued by the board of directors, and management's expert in the current year, to assess whether the valuation approach was in accordance with International Financial Reporting Standards, was consistent with the previous financial year, and was suitable for use in determining the fair value for the purpose of the consolidated and separate financial statements.
- We agreed all investment property fair values, valued by the board of directors and management's experts, to the underlying calculations and reports where applicable.
- We tested the key assumptions used in the determination of fair values in respect of both management's experts, as well as the valuations performed by the board of directors, as follows:
- The forecast revenue applied in the 1 st year of the discounted cash flow ("DCF") was assessed for reasonability. This was performed by agreeing the occupancy and rental rate assumptions underpinning the forecast revenue in the DCF model to the property management system;
- The projected property expenses applied in the 1 st year of the DCF model was assessed for reasonability by comparing to available market data;
- We assessed the reasonability of revenue and expense growth rates subsequent to the initial forecast year based on our knowledge of the properties, obtained through research, and by comparing to available industry data for similar investment properties; and
- We assessed the reasonability of the discount and capital isation rates applied by comparing it to available industry data for similar investment properties.
- We tested the mathematical accuracy of the DCF models, by reperforming the calculations.
- In addition to the above, we also selected key valuation reports, and requested an external, independent auditor's valuation expert to assess the reasonability of the:
- Forecast revenue applied in the 1st year of the DCF models;
- Projected property expenses applied in the 1st year of the DCF models;
- Revenue and expense growth rates in the DCF models subsequent to the initial forecast year; and
- Discount, exit and capitalisation rates applied by either the board of directors or management's external experts.
- We considered the adequacy of the group's and company's disclosures in respect of its investment property against the requirements of International Financial Reporting Standards.


## INDEPENDENT AUDITOR'S REPORT (continued)

## Other information

The directors are responsible for the other information. The other information comprises the information included in the document titled "Stor-Age Property REIT Limited Annual Financial Statements for the year ended 31 March 2022", which includes the Directors' Report, the Audit and Risk Committee Report and the Company Secretary's Certificate as required by the Companies Act of South Africa, which we obtained prior to the date of this report, and the Integrated Report, which is expected to be made available to us after that date. The other information does not include the consolidated and separate financial statements and our auditor's report thereon.

Our opinion on the consolidated and separate financial statements does not cover the other information and we do not and will not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated and separate financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of the directors for the consolidated and separate financial statements

The directors are responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated and separate financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group and/or the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the consolidated and separate financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the group's and the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group's and the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated and separate financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the group and/or the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated and separate financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on other legal and regulatory requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that BDO South Africa Incorporated has been the auditor of Stor-Age Property REIT Limited for 2 years.

## BDO South Africa Incorporated

 Registered Auditors
## BDo Suek Nfintin

## Bradley Jackson

## Director

Registered Auditor
20 June 2022

## 123 Hertzog Boulevard

Foreshore
Cape Town, 8001

## STATEMENTS OF FINANCIAL POSITION

as at 31 March 2022

## ASSETS

Non-current assets
Investment properties
Property and equipment
Stor-Age share purchase scheme
loans
Goodwill and intangible assets
Investment in subsidiaries
Equity-accounted investees
Unlisted investment
Deferred taxation
Derivative financial assets

## Current assets

Trade and other receivables
Inventories
Intercompany receivable Cash and cash equivalents Dividend receivable

## Total assets

EQUITY AND LIABILITIES Total equity
Stated capital
Retained earnings/(accumulated loss) Share-based payment reserve
Foreign currency translation reserve
Total equity attributable to
shareholders
Non-controlling interest
Non-current liabilities
Loans and borrowings
Derivative financial liabilities
Deferred taxation
Lease obligations
Current liabilities
Loans and borrowings
Trade and other payables
Provisions
Lease obligations
Intercompany payable
Taxation payable
Dividends payable
Total equity and liabilities

|  | Group |  |  | Company |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | *Restated | *Restated |  | *Restated | *Restated |
|  | 2022 | 2021 | 2020 | 2022 | 2021 | 2020 |
| Note | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 |

## STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

for the year ended 31 March 2022

## Property revenue

- Rental income
- Other income

Expected credit losses recognised on tenant debtors
Direct property costs
Net property operating income

## Other revenue

- Management fees
- Dividend income from subsidiaries

Insurance proceeds from building claim
Administration expenses
Operating profit
Restructure of loans and borrowings
Fair value adjustment to investment properties
Other fair value adjustments to financial
instruments
Foreign exchange (losses)/gains
Depreciation and amortisation
Profit before interest and taxation
Interest income
Interest expense
Share of net loss of equity-accounted investees, net of tax
Profit before taxation
Taxation expense

- Normal taxation
- Deferred taxation

Profit for the year
Other comprehensive income net of tax Items that may be reclassified to profit or loss Translation of foreign operations
Items that may not be reclassified to profit or loss
Equity-accounted investees - share of OCl
Other comprehensive loss for the year
Total comprehensive income for the year Profit attributable to:
Shareholders of the company
Non-controlling interest
Total comprehensive income attributable to:
Shareholders of the company
Non-controlling interest

## Earnings per share

Basic earnings per share
Diluted earnings per share

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 | 2021 | 2022 | 2021 |
| Note | R'000 | R'000 | R'000 | R'000 |
| 19 | 910682 | 800222 | 49429 | 36958 |
|  | 849716 | 738726 | 44895 | 33153 |
|  | 60966 | 61496 | 4534 | 3805 |
| 26.3.2 | (3738) | $16375)$ | (134) | (258) |
|  | (221 280) | (206 435) | (11 180) | $11955)$ |
|  | 685664 | 587412 | 38115 | 34745 |
|  | 14594 | 4510 | 565463 | 444528 |
|  | 14594 | 4510 | 42286 | 2965 |
|  | - | - | 523177 | 441563 |
| 321 | 51725 | - | - | - |
|  | (103 489) | $(89$ 307) | (73 341) | $(60336)$ |
|  | 648494 | 502615 | 530237 | 418937 |
|  | (6 377) | - | (326) | - |
| 3 | 642313 | 803242 | 13765 | $(4062)$ |
| 20 | 121505 | 62668 | 11742 | 1145611 |
|  | (3565) | 5368 | (954) | 9714 |
|  | (8 309) | $(11$ 184) | (4033) | (5 396) |
|  | 1394061 | 1362709 | 550431 | 404632 |
|  | 25904 | 44438 | 17506 | 19291 |
|  | (116838) | (107906) | (50 374) | $(46920)$ |
| S, | (471) | (15) | - | - |
| 22 | 1302656 | 1299226 | 517563 | 377003 |
|  | $(271$ 413) | 1966191 | - | - |
|  | (35 986) | (6 564) | - | - |
|  | (235 427) | $(90055)$ | - | - |
|  | 1031243 | 1202607 | 517563 | 377003 |
|  | $(137946)$ | (120 800) | - | - |
|  | (7) | - | - | - |
|  | (137953) | (120 800) | - | - |
|  | 893290 | 1081807 | 517563 | 377003 |
|  | 1031243 | 1202607 |  |  |
|  | 1019737 | 1192294 |  |  |
|  | 11506 | 10313 |  |  |
|  | 893290 | 1081807 |  |  |
|  | 884214 | 1074211 |  |  |
|  | 9076 | 7596 |  |  |
| 23 | Cents Cents |  |  |  |
|  | 231.49 | 282.68 |  |  |
|  | 228.73 | 280.20 |  |  |

## STATEMENTS OF CHANGES IN EQUITY <br> for the year ended 31 March 2022

|  |  | Nondistributable reserve | Retained earnings/ (accumulated loss) | Foreign currency translation reserve | Sharebased payment reserve (note 15) | Total altributable to parent | Noncontrolling interest | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Group | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 | R'000 |

Balance as
previously reported
at 1 April $2020 \quad 4360033 \quad 210839 \quad(261904) \quad 255657 \quad 76564572281 \quad 33097 \quad 4605378$
Voluntary change
in accounting
policy $\qquad$
Restated balance
at 1 April 2020
4360033

- 151065

55657
$76564572281 \quad 330974605378$
Total
comprehensive
income for the
year
Profit for the year
Other
comprehensive
income
Transactions with
shareholders,
recognised directly
in equity
Issue of shares
Proceeds
Share issue costs
Equity settled
share-based

| payment charge | - | - | - |  | 14310 | 14310 | - | 14310 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends | - | - | $(466$ 527) | - | - | (466 527) | (2085) | (468 612) |
| Total transactions with shareholders | 423870 | - | (466 527) | - | 14310 | (28 347) | (2 085) | $(30432)$ |

Restated

payment charge
Total transactions
with shareholders $\qquad$
balance at
31 March $2021 \quad 4783903 \quad-\quad 674702 \quad 137574 \quad 21966 \quad 5618145 \quad 38608 \quad 5656753$

| Group | Stated capital (Note 14) R'000 | Nondistributable reserve R'000 | Retained earnings/ (accumulated $\begin{aligned} & \text { loss) } \\ & \mathbf{R}^{\prime} 000 \end{aligned}$ | Foreign currency translation reserve R'000 | Sharebased payment reserve (note 15) R'000 | Total altributable to parent R'000 | Noncontrolling interest R'000 | Total equity <br> R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total comprehensive income for the year | - | - | 1019737 | (135 523) | - | 884214 | 9076 | 893290 |
| Profit for the year Other comprehensive income | - | - | $1019737$ | (135 523) | - - | $1019737$ $(135523)$ | $\begin{aligned} & 11506 \\ & (2430) \end{aligned}$ | $1031243$ $(137 \text { 953) }$ |
| Transactions with shareholders, recognised directly in equity Issue of shares | 590778 | - | - | - | - | 590778 | - | 590778 |
| Proceeds | 596577 | - | - | - | - | 596577 | - | 596577 |
| Share issue costs | ( 5799 ) | - | - | - | - | ( 5799 ) | - | (5799) |
| Equity settled share-based payment charge Dividends | - | - | $\begin{array}{r} - \\ (507470) \end{array}$ | - | $\begin{array}{r} 11307 \\ - \end{array}$ | $\begin{array}{r} 11307 \\ (507470) \\ \hline \end{array}$ | $\begin{gathered} - \\ (1471) \end{gathered}$ | $\begin{array}{r} 11307 \\ (508941) \\ \hline \end{array}$ |
| Total transactions with shareholders | 590778 | - | (507 470) | - | 11307 | 94615 | (1 471) | 93144 |
| Balance at 31 March 2022 | 5374681 | - | 1186969 | 2051 | 33273 | 6596974 | 46213 | 6643187 |

## STATEMENTS OF CHANGES IN EQUITY (continued)

 for the year ended 31 March 2022
## Company

Balance as previously reported at 1 April 2020
Voluntary change in accounting policy Restated balance at 1 April 2020

Total comprehensive income for the year Profit for the year
Other comprehensive income
Transactions with shareholders, recognised directly in equity
Issue of shares
Proceeds
Share issue costs
Equity settled share-based payment charge Dividends

Total transactions with shareholders
Restated balance at 31 March 2021
Total comprehensive income for the year Profit for the year
Other comprehensive income
Transactions with shareholders, recognised directly in equity
ssue of shares
Proceeds
Share issue costs
Equity settled share-based payment charge Dividends

Total transactions with shareholders
Balance at 31 March 2022


| 423870 | - | - | - | 423870 |
| ---: | ---: | ---: | ---: | ---: |
| 426147 | - | - | - | 426147 |
| $(2277)$ | - | - | - | $(2277)$ |
| - | - | - | 14310 | 14310 |
| - | - | $(466527)$ | - | $(466527)$ |
| 423870 | - | $(466527)$ | 14310 | $(28347)$ |
| 4783903 | - | $(590526)$ | 21966 | 4215343 |
| - | - | 517563 | - | 517563 |
| - | - | 517563 | - | 517563 |
| - | - | - | - | - |


| 590778 | - | - | - | 590778 |
| ---: | ---: | ---: | ---: | ---: |
| 596577 | - | - | - | 596577 |
| $(5799)$ | - | - | - | $(5799)$ |
| - | - | - | 11307 | 11307 |
| - | - | $(507470)$ | - | $(507470)$ |
| 590778 | - | $(507470)$ | 11307 | 94615 |
| 5374681 | - | $(580433)$ | 33273 | 4827521 |

## STATEMENTS OF CASH FLOWS

for the year ended 31 March 2022

## Cash flows from operating activities

Cash generated/(utilised) from operations Interest received
Interest paid
Dividends paid
Dividend received
Taxation paid
Net cash inflow/(oufflow) from operating activities

Cash flows from investing activities
Additions to investment properties
Surplus in share purchase scheme paid to participants
Repayment of share purchase scheme loans
Acquisition of property and equipment
Additional investment in subsidiaries
Advance of loan to subsidiaries
Proceeds from subsidiaries
Acquisition of intangible assets
Acquisition of unlisted investment
Additional investment in equity-accounted investees
Net cash oufflow from investing activities
Cash flows from financing activities
Proceeds from loans and borrowings
Repayment of loans and borrowings
Proceeds from the issue of shares
Share issue costs
Repayment of lease obligations
Net cash inflow from financing activities
Net cash inflow for the year
Effects of movements in exchange rate on cash held

Cash and cash equivalents at beginning of year
Cash and cash equivalents at end of year

| Note | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 | 2021 | 2022 | 2021 |
|  | R'000 | R'000 | R'000 | R'000 |
| 24.1 | 651628 | 583259 | (13044) | 14084 |
| 24.2 | 20989 | 35667 | 9819 | 15067 |
| 24.3 | (132 975) | (153003) | (59 191) | $(87$ 492) |
| 24.4 | $(480584)$ | (460 493) | (479 113) | (458 408) |
| 24.5 | - | - | - | 395889 |
| 24.6 | (852) | - | - | - |
|  | 58206 | 5430 | (541 529) | (120860) |
| 3 | $(1040387)$ | $(198217)$ | $(46765)$ | (116176) |
| 4 | (22 232) | $(22$ 162) | $(22$ 232) | $(22162)$ |
| 4 | 80083 | 71252 | 80083 | 71252 |
|  | $(9765)$ | (4 431) | (2 324) | (1 125) |
| 6 | - | - | (469 999) | $(10043)$ |
| 10 | - | - | (749 052) | (549 247) |
|  | - | - | 1032820 | 531121 |
| 5 | (5 391) | (1921) | (3 365) | (1 474) |
|  | (5 500) | (650) | (5 500) | (651) |
|  | (219 481) | $(22$ 284) | (15325) | 1173371 |
|  | (1222 673) | (178413) | (201 659) | $(115842)$ |
| 16.1 | 2143008 | 252637 | 656744 | 240937 |
| 16.1 | (1 474 329) | (366 131) | $(497553)$ | (366 131) |
| 14 | 596577 | 419304 | 596577 | 419304 |
| 14 | (5799) | (2 277) | (5799) | (2 277) |
|  | (32 331) | (32 867) | (1 522) | (1 423) |
|  | 1227126 | 270666 | 748447 | 290410 |
|  | 62659 | 97683 | 5259 | 53708 |
|  | $(11399)$ | (2963) | - | - |
|  | 171073 | 76353 | 76950 | 23242 |
| 12 | 222333 | 171073 | 82209 | 76950 |

# NOTES TO THE FINANCIAL STATEMENTS <br> for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES

1.1 Reporting entity

Stor-Age Property REIT Limited (the "company") is a company domiciled in South Africa. The address of the company's registered office is 216 Main Road, Claremont, Cape Town.

The consolidated financial statements include the financial statements of Stor-Age Property REIT Limited, its subsidiary companies and equity-accounted investments (together referred to as the "group").

### 1.2 Basis of preparation

Statement of compliance
The group and company financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board (IASB), the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the JSE Listings Requirements. The financial statements were authorised by the board of directors for release on 20 June 2022.

### 1.3 Basis of measurement

The financial statements are prepared on the historical cost basis, except for investment properties, unlisted investments and derivative financial instruments which are measured at fair value.

The financial statements are prepared on the going concern basis and the accounting policies set out below have been applied consistently across the group and company, unless otherwise stated.

When the reporting period of the holding company is different to that of the subsidiary or joint venture, the subsidiary or joint venture prepares, for the use of the holding company, financial statements as at the same date as the consolidated financial statements of the group.

## Functional and presentation currency

These financial statements are presented in South African Rand (R), which is the company's functional currency and group's presentation currency. Amounts have been rounded to the nearest thousand, unless otherwise indicated.

## New and amended standards adopted by the group

The amendments made to standards effective for the current financial year, listed below, did not have a material impact on the financial statements.

- Interest Rate Benchmark Reform - Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)

The group has voluntarily changed its accounting policies in relation to transfers to and from the non-distributable reserves. The impact of the change in accounting policy is disclosed on note 35 . The other amendments adopted did not have any impact on the amounts recognised in prior periods.

## Standards, amendments and interpretations issued but not yet effective at the reporting date

A number of new standards, amendments to standards and interpretations have been published that are not mandatory for the current reporting year end and have not been applied in preparing these financial statements. All standards will be adopted at their effective date.

| Title of standard or <br> interpretation | Effective for <br> reporting period <br> ending | Nature of change | Impact on financial <br> statements |
| :--- | :--- | :--- | :--- |
| Amendment to <br> IFRS 3 | 31 March 2023 | Reference to the Conceptual <br> Framework. | The changes have <br> been assessed and will <br> not have a material <br> impact on the financial <br> statements. |
| Amendment to <br> IAS 16 | 31 March 2023 | Proceeds from the sale of items <br> before the related item of PPE is <br> available for use should be <br> recognised in profit or loss. | The changes have <br> been assessed and will <br> not have a material <br> impact on the financial <br> statements. |
| Amendment to <br> IAS 37 | 31 March 2023 | The amendments clarify the types of <br> costs included as the 'costs of <br> fulfilling a contract' when assessing <br> whether a contract is onerous. | The changes have <br> been assessed and will <br> not have a material <br> impact on the financial <br> statements. |
| Annual <br> improvements <br> cycle 2018-2020 | 31 March 2023 | The amendments to IFRS 1 and <br> IFRS 9 provides clarity on the first-time <br> adoption of full IFRS by a subsidiary <br> and the'IO percent test' for the <br> derecognition of financial liabilities <br> respectively. | The changes have <br> been assessed and will <br> not have a material <br> impact on the financial |
| statements. |  |  |  |

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

1.4 Key judgements and sources of estimation uncertainty

The preparation of group and company financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgements about carrying amounts of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRS that have a significant effect on the financial statements and estimates with a significant risk of material adjustment in the following year are discussed in note 28.

### 1.5 Basis of consolidation

### 1.5.1 Investment in subsidiaries

The group accounts for business combinations using the acquisition method when control is transferred to the group. The consideration transferred in the acquisition is generally measured at fair value as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss.

The group has applied a concentration test to determine whether the acquired set of activities and assets is not a business. If the concentration test is met, the set of activities and assets is determined not to be a business and no further assessment is required. The concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The group financial statements incorporate the financial statements of the company and its subsidiary companies. Subsidiaries are entities controlled by the group. The group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the group financial statements from the date on which control commences until the date on which control ceases.

Intra-group balances and transactions, and all income and expenses arising from intra-group transactions, are eliminated.

The accounting policies of the subsidiary companies are consistent with those of the holding company.
In the company's separate financial statements, investments in subsidiaries are stated at cost less accumulated impairment losses.

### 1.5.2 Investment in joint venture

A joint venture is an arrangement whereby the group has joint control and derives benefits from the net assets of the arrangement.

In the consolidated financial statements the investment in joint venture is recognised using the equity method of accounting. In the separate financial statements the investment in joint venture is accounted for at cost.

Under the equity accounting method the investment is initially recognised at cost, which includes transaction costs. Subsequently the consolidated financial statements include the group's share of profit or loss and other comprehensive income of joint venture until the date on which the group loses joint control.

Unrealised gains and losses arising from transactions with the joint venture are eliminated to the extent of the group's interest in the joint venture. Unrealised losses are only eliminated to the extent that there is no indication of impairment.

Where the group has a long-term loan with a joint venture, whose carrying value has been reduced to nil due to the group's share of losses, the group first recognises any expected credit losses on the long-term loan. The group only recognises further equity accounted losses for the current year to the extent that the remaining long-term loan balance allows.

### 1.6 Investment properties

Investment properties
Investment properties are properties held to earn rental income and appreciate in capital value.
The cost of investment properties comprises the purchase price and directly attributable expenditure. Subsequent expenditure relating to investment properties is capitalised when it is probable that future economic benefits from the use of the asset will be derived. All other subsequent expenditure is recognised as an expense in profit or loss in the period in which it is incurred.

Subsequent to initial recognition investment properties are measured at fair value. Fair values are determined annually on the open market value basis, using the discounted cash flow method. Valuations are performed as at the reporting date, either internally by the directors or externally by professional valuers, who hold recognised and relevant professional qualifications and have recent experience in the location and category of investment properties being valued. These valuations form the basis for the carrying amount in the financial statements. The fair value of investment properties do not reflect purchaser's cost, future capital expenditure that will improve or enhance the property and do not reflect the related future benefits from this expenditure other than those a rational market participant would take into account when determining the value of the property. Realised and unrealised gains or losses arising from changes in fair value are included in profit or loss for the period in which they arise.

On disposal of investment properties, the difference between the net disposal proceeds and the fair value at the date of the last financial reporting period (plus any subsequent capital expenditure post the reporting date) is charged or credited to profit or loss.

When the group begins to redevelop an existing investment property for continued future use as investment property, the property remains an investment property, which is measured based on the fair value model.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <br> 1.6 Investment properties (continued)

Investment properties under development
Undeveloped land and property under construction or development for future use as investment properties is classified as investment properties under development and is measured at fair value at each reporting date.

All costs (including salary costs) directly associated with the purchase and construction of a property, and all subsequent capital expenditures for the development qualifying as acquisition costs, are capitalised.

Leasehold investment properties
Leasehold properties, held as right-of-use assets, are classified as investment properties and included at fair value in accordance with the IAS 40 elective. The obligation to the lessor is included in the statement of financial position at the present value of the future lease payments at inception, and is shown within note 30. Lease payments are apportioned between finance charges and a reduction of the outstanding lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

## Borrowing costs

Borrowing costs are capitalised to the extent that they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities necessary to prepare the asset for its intended use are in progress and expenditures and borrowing costs are being incurred. Capitalisation of borrowing costs continues until the assets are substantially ready for their intended use. The capitalisation rate is arrived at by reference to the actual rate payable on borrowings incurred specifically for development purposes, net of any investment income earned on the temporary investment of those borrowings, or, with regard to that part of development cost, financed out of general funds, the weighted average cost of borrowings.

All other borrowing costs are expensed in profit or loss in the period in which they are incurred.

### 1.7 Property and equipment

Items of equipment are stated at cost less accumulated depreciation and accumulated impairment losses.
Depreciation is provided on the straightline basis, over the current estimated useful lives of the assets. The estimated useful lives of the assets for the current periods are:

| Furniture and fixtures | 6 years |
| :--- | :--- |
| Motor vehicles | 5 years |
| Office equipment | 3 years |
| Computer equipment and software | 3 years |
| Leasehold improvements | Shorter of useful life and the lease term |
| Leased head office space | Shorter of useful life and the lease term |
| Fire and safety equipment | 3 years |
| Solar panels | 25 years |

Depreciation methods, useful lives and residual values are reassessed annually. Subsequent expenditure relating to an item of property and equipment is capitalised when it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably. All other subsequent expenditure is expensed in profit or loss in the period in which it is incurred.

Where parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

Gains or losses on the disposal of property and equipment are recognised in profit or loss. The gain or loss is the difference between the net disposal proceeds and the carrying amount of the asset.

### 1.8 Financial instruments

A financial instrument is recognised when the group becomes a party to the contractual provisions of the instrument.

### 1.8.1 Non-derivative financial instruments

The group determines the classification of its financial assets on initial recognition when it becomes party to the contractual provisions of the instrument. Financial assets are classified at fair value through profit or loss, fair value through other comprehensive income or at amortised cost depending on the group's business model for managing the assets and the contractual terms of the cash flows. Subsequently financial assets are not reclassified unless the group amends its business model for managing these financial assets.

On initial recognition financial assets are measured at fair value plus, for financial assets not measured at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets. Subsequently the group measures financial assets either at amortised cost or fair value through profit or loss.

The group measures financial assets at amortised cost if both of the following conditions are met:

- the objective is to hold assets to collect contractual cash flows, in line with the group's business model, and;
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost.
The group's financial assets consist of:
Trade and other receivables
Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less loss allowance, as the group holds trade and other receivables with the objective to collect the contractual cash flows. Tenant debtors are amounts due from customers for the leasing of space and are recognised initially at the amount of consideration that is unconditional. Tenant debtors do not have a significant financing component. Tenants predominantly settle their debts within 30 days and are therefore classified as current assets.

The group adopts the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables. Further details are set out in note 26.3.2.

## Staff loans

The expected credit losses method use for interest free loans granted to employees is based on the 12 -month expected credit loss basis. Further details are set out in note 26.3.1.

## Related party receivables

The 12 -month expected credit losses basis has been used to determine the impairment allowance as the receivable has not suffered a significant increase in credit risk and the risk of default is low. Refer to note 26.3.1 for further details.

# NOTES TO THE FINANCIAL STATEMENTS (continued) <br> for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

1.8 Financial instruments (continued)
1.8.1 Non-derivative financial instruments (continued)

Sundry receivables
The 12-month expected credit losses basis has been used to determine the impairment allowance. Refer to note 26.3.1 for further details.

Cash and cash equivalents and derivative financial assets
Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of the group's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. Cash and cash equivalents are carried at amortised cost which approximates fair value. Derivattive financial assets comprise forward exchange contracts, cross-currency interest rate swaps and interest rate swaps held with counterparties with good credit ratings.

Intercompany receivable
Intercompany receivables are measured at initial recognition at fair value, and are subsequently measured at amortised cost using the effective interest method, less a loss allowance. The 12-month expected credit losses basis has been applied to these receivables. Further details are set out in note 26.3.1.

Stor-Age share purchase scheme loans
Stor-Age share purchase scheme loans are granted to employees and the executive directors to purchase Stor-Age shares. Stor-Age share purchase scheme loans are initially recognised at fair value, and are subsequently measured at amortised cost using the effective interest method, less a loss allowance. The expected credit losses that may arise on the share purchase scheme loans over the next 12 month in determining the expected credit loss. Further details are set out in note 26.3.1.

## Unlisted investment

The group measures the unlisted investment initially at cost and subsequently at fair value through profit or loss. Transaction costs incurred on initial recognition is expensed to profit or loss. Any returns earned on the investment is recognised in profit or loss as income when the group's right to receive payment is established.

The group derecognises financial assets when its rights to receive cash flows from the financial assets have expired or substantially all of the risks and rewards of ownership of the financial asset are transferred.

### 1.8.1.1 Financial liabilities

Initial recognition of financial liabilities is at fair value less directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method except for the derivative financial liabilities which are measured at fair value through profit or loss. A financial liability is derecognised when the contractual obligation under the liability is discharged, cancelled or expires.

### 1.8.1.2 Offsetting

Financial assets and liabilities are offset and the net amount reported in the statements of financial position only when there is a legally enforceable right to set off and there is intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expense items are offset only to the extent that their related instruments have been offset in the statements of financial position.

### 1.8.2 Derivative financial instruments and hedge accounting

The group's derivative financial instruments comprise interest rate swaps, cross currency interest rate swaps and forward exchange contracts and that are either assets or liabilities. The group utilises the derivative instruments to hedge its exposure to interest rate and foreign currency risks arising from operational, financing and investment activities. In accordance with its treasury policy, the group does not hold or issue derivative financial instruments for trading or speculative purposes. The group does not apply hedge accounting.

Derivative financial instruments are recognised initially at fair value. Atrributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. Both realised and unrealised gains and losses arising from changes in the fair value of derivative financial instruments are included in fair value adjustments in profit or loss.

### 1.9 Goodwill and intangible assets

Goodwill
Goodwill only arises on acquisition of a business and represents the difference between the consideration transferred for the acquisition and the fair value of the net identifiable assets acquired on acquisition date.

Goodwill is stated at cost less any accumulated impairment losses and is not amortised. Goodwill is allocated to cash generating units and is tested annually for impairment and whenever there is an indication of impairment. A gain on bargain purchases arising on acquisition is recognised directly in profit or loss.

Intangible assets
Intangible assets acquired are stated at cost less accumulated amortisation and impairment losses.
Subsequent expenditure incurred on intangible assets are capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

Amortisation is charged to profit or loss on a straightline basis over the estimated useful lives of intangible assets from the date that they are available for use unless such lives are indefinite. Intangible assets with an indefinite useful life are systematically tested for impairment at each reporting date and whenever there is an indication of impairment. Intangible assets with a finite useful life is tested for impairment at any point when indicators of impairment are present.

The estimated useful lives for the period is as follows:
Intangible asset relating to the amalgamation and merger of
Stor-Age Self Storage Proprietary Limited Indefinite
Storage King UK and European brand* Indefinite
Website 3 years

* Storage King owns the UK and European brand rights in perpetuity


# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) 1.10 Leases

The group leases certain properties classified as investment properties and head office space.
On the lease commencement date the right-of-use assets and related lease liabilities are recognised. The lease liability is measured by including fixed payments from the commencement date, certain variable payments, residual value guarantees and termination penalties. The lease payments are discounted at the group's incremental borrowing rate. To determine the incremental borrowing rate the group utilised its weighted average incremental borrowing rate adjusted for specific terms of each lease. On initial recognition the right-of use asset is measured the same amount as the lease liability adjusted for any initial direct costs less any lease incentives received. Lease payments are allocated between interest expense, recognised in profit or loss, and reducing the lease liability.

Subsequently the right-of-use asset for leasehold properties is measured in terms of IAS 40 Investment Property and recognised at fair value. The right-of-use asset for leased office space is recognised in terms of IAS 16 Property, Plant and Equipment and depreciated using the straightline method from the inception of the lease to the earlier of the end of the useful life of the asset or the end of the lease term.

Lease payments made under shortterm contracts for equipment and low-value assets are recognised on a straightline basis as an expense in profit or loss. Shortterm leases have a lease term of 12 months or less. Low-value assets comprise IT equipment and small items of office furniture.

### 1.11 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in, first-out (FIFO) principle.

The cost of inventories includes the costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition for sale.

Inventories relate to packaging materials.

### 1.12 Impairment

1.12.1 Financial assets

For financial assets recognised at amortised cost, the group recognises a loss allowance for expected credit losses.

In performing a significant increase in credit risk assessment the group considers reasonable and supportable information that is available without undue cost or effort. This includes forward-looking information, historical experience, quantitative and qualitative experience. The following indicators are considered:

- actual or anticipated significant adverse changes in business or economic conditions that is expected to cause a significant change to the related party's ability to meet its obligations.
- actual or anticipated significant changes in the operating results of the borrower
- significant increase in credit risk on other financial instruments of the related party
- significant changes in the value of the collateral supporting the obligation or in the quality of third-party guarantees or credit enhancements

The group measures the loss allowance at an amount equal to lifetime expected credit losses except for cash and cash equivalents for which credit risk has not increased significantly since initial recognition. The group adopts the policy for loss allowances for trade receivables and contract assets to be measured at an amount equal to the lifetime expected credit losses using the simplified approach. The group estimates the expected credit losses over the maximum contractual period it has exposure to credit risk.

The group defines the default on a financial asset when the counterparty fails to make contractual payments within 60 days of when they fall due. The group also considers a financial asset to be in default when internal or external information indicates that the group is unlikely to receive the outstanding contractual amounts in full. A financial asset is written off when there is no reasonable expectation that the contractual cash flows will be recovered. For tenant debtors, the outstanding balance is only written off after proceeds are received from the auction of the tenant's goods.

Expected credit losses are discounted at the effective interest rate of the financial asset and represent a probabilityweighted estimate of credit losses.

Financial assets subsequently measured at amortised cost are disclosed net of a loss allowance.

### 1.12.2 Non-financial assets

The carrying amount of the group's non-financial assets, other than investment property and investment property under development, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present values using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of the other assets or groups of assets (the "cash generating unit").

An impairment loss is recognised if the carrying amount of an asset or its cash generating unit exceeds its estimated recoverable amount. Impairment losses are recognised in profit or loss. Impairment losses in respect of cash generating units are first allocated to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amount of the other assets on a pro-rata basis. Impairment losses in respect of goodwill are not reversed.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Goodwill and intangible assets with indefinite useful lives are tested at least annually for impairment. Impairment of goodwill is never reversed.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

1.13 Provisions

Provisions are recognised when the group has present legal or constructive obligations arising from past events, from which oufflows of economic benefits are probable, and where reliable estimates can be made of the amount of the obligations. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. A bonus provision is raised as the amount payable is uncertain. Details pertaining to the group's provisions are set out in note 18 .

### 1.14 Revenue

Property revenue
Rental income is measured based on the consideration set out in the lease agreements with tenants. The contractual terms of the leases are month-to-month. Rental income, insurance and fees are recognised over the term of the lease.

Revenue from the sale of packaging materials (other income) is recognised when the group satisfies the performance obligation by transferring the packaging materials to the customer. Revenue from the sale of packaging material is recognised at the transaction price, excluding Value Added Tax.

## Other revenue

Other revenue comprises management fees and dividend income from subsidiaries. Management fees include property management fees, asset management fees, licence fees, acquisition fees and development fees.

Property management fees, asset management fees and development fees are recognised in profit or loss when the performance obligations are met. The performance obligations are satisfied over a period of time and therefore revenue is recognised in profit or loss over a period of time. Acquisition fees are recognised in revenue once the performance obligations are settled at a point in time when earned.

Dividends income from subsidiaries are recognised in profit or loss when the shareholder's right to receive payment has been established. Revenue for the company also includes dividends income from subsidiary companies, which is recognised in the period in which they are declared.

### 1.15 Direct property costs

Direct property costs include all expenses incurred in the daily operations of the investment property such as repairs and maintenance, marketing expenses, rates charges as well as other utility costs. Direct property costs are expensed in the period in which they are incurred.

### 1.16 Interest expense

Interest expense comprises interest on borrowings. Interest expense incurred on qualifying investment property assets are capitalised until the assets are substantially ready for use. All other interest expense is recognised in profit or loss at the effective interest rate of the instrument.
1.17 Interest income

Interest income is recognised in profit or loss as it accrues, using the effective interest method for financial assets measured at amortised cost. Interest income is calculated on the gross carrying amount of the financial assets by applying the effective interest rate unless subsequently the financial asset is credit-impaired. Interest income on credit-impaired financial assets are calculated by applying the effective interest rate to the carrying amount of the financial asset, less the loss allowance.

### 1.18 Operating profit

Operating profit is defined as profit before fair value adjustments, restructure of loans and borrowings, unrealised foreign exchange movements, impairments of assets (excluding tenant debtors), amortisation, depreciation, interest and taxation.

### 1.19 Net property operating income

Net property operating income is defined as revenue from rental income and other income less direct property costs.
1.20 Tax

The tax expense comprises current and deferred tax. Current and deferred tax are recognised in profit or loss except to the extent it relates to a business combination, or items recognised directly in equity or other comprehensive income.

Current tax comprises tax payable calculated on the basis of the expected taxable income for the period, using the tax rates enacted or substantively enacted at the reporting date

Current tax assets and liabilities are offset only if certain criteria are met.
Deferred tax is provided based on temporary differences. Temporary differences are differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. Except for investment property, the amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

The following temporary differences are not provided for: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries to the extent that they probably will not reverse in the foreseeable future.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Deferred tax assets and liabilities are only offset if certain criteria are met.
In terms of the applicable REIT legislation, the distribution to shareholders qualifies as a deduction against its taxable income provided that not less than $75 \%$ of its total income relates to rental income. Each company is assessed individually as to whether it meets the qualifying criteria. Should the qualifying distribution exceed the taxable income, the deduction is limited to the taxable income. Should the qualifying distribution be less than the taxable income then the remaining taxable income will be taxed at normal tax rates as applicable.

In terms of the REIT legislation, any capital gains/losses determined in respect of the sale by a REIT or a controlled property company of $(1)$ investment property, $(2)$ a share in a REIT or (3) a share in a controlled company, will be disregarded for capital gains. The capital gains/losses will vest in the shareholders hands upon sale of the shares.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED) <br> 1.21 Segment reporting <br> Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person that allocates resources to and assesses the performance of the operating segments of an entity. The chief operating decision maker reviews the internal management reports monthly. The group has determined that its chief operating decision maker is the chief executive officer of the company.

Segmental information is based on the nature of the business activities for which the properties are used. The group earns revenue in the form of rentals from the tenants of its investment properties.

The group comprises the following main geographical operating segments:

- South Africa
- Western Cape
- Gauteng
- Free State
- Kwazulu-Natal
- Eastern Cape
- United Kingdom

IFRS has been used for measurement and recognition of the segment results. Segment results include revenue and expenses directly attributable to a segment and the relevant portion of enterprise revenue and expenses that can be allocated on a reasonable basis to a segment. Segment assets and liabilities comprise those assets and liabilities that are directly attributable to the segment on a reasonable basis.
1.22 Employee benefits

The cost of all short term employee benefits is recognised as an expense during the period in which the employee renders the related service. Short-term employee benefits are measured on an undiscounted basis. The accrual for employee entitlements to salaries and annual leave represent the amount which the group has a present obligation to pay as a result of employees' services provided to the reporting date.
1.23 Stated capital

Ordinary shares are classified as equity. Costs directly attributable to the issue of new shares are shown as a deduction of the issue proceeds, net of tax, within equity.

### 1.24 Foreign currency

### 1.24.1 Foreign currency transactions

Foreign currency transactions are translated into the functional currency using the average exchange rates for the relevant month. These average exchange rates approximate the spot rate at the date of the transaction. Gains and losses resulting from the settlement of such transactions, and from the translation of monetary assets and liabilities denominated in foreign currencies at closing rates, are recognised in the statement of profit or loss and other comprehensive income.

### 1.24.2 Foreign currency translation reserve

Foreign operation assets and liabilities are translated into the group's presentation currency at the exchange rates at the reporting date. The statement of profit or loss and other comprehensive income of foreign operations are translated into the group's presentation currency at the exchange rates at the dates of the transaction (the group uses an average exchange rate per month).

On consolidation, exchange rate differences arising from the translation of foreign controlled subsidiaries are recognised in other comprehensive income. These exchange differences are accumulated in the foreign currency translation reserve, except where the translation differences are allocated to non-controlling interests. The cumulative amount is reclassified to profit or loss when the foreign operation is disposed of.

### 1.25 Share-based payment

The share-based payment reserve relates to the grant-date fair value of the equity-settled share-based payment arrangement granted to executive directors and employees over the vesting period of the awards. The corresponding share-based payment charge is recognised in administration expenses in profit or loss.

The group's conditional share plan comprises performance awards and retention awards, which are classified as equity-settled share based payment arrangements. The awards are granted to employees in exchange for services to be rendered to the group over the vesting period. The share-based payment charge recognised in profit or loss is adjusted to reflect the number of awards for which the related service and non-market performance conditions are expected to be met. At the reporting date, the group revises its estimate of the number of shares granted that are expected to vest.

Diluted earnings and diluted headline earnings per share is calculated by taking into account the impact of conditional shares granted.

### 1.26 Non-controlling interest

The non-controlling interest reserve represents the portion of equity ownership in the subsidiary that is not attributable to the parent company.

The group makes the election to measure non-controlling interest either at fair value or at the non-controlling interest's proportionate share of the investee's' identifiable net assets at the acquisition date. The policy choice for the measurement of non-controlling interest is made on a combination-by-combination basis.

Changes in the group's ownership of the subsidiary that do not result in a gain or loss of control are accounted for as equity transactions.
1.27 Dividends declared

Dividends and other distributions to the holders of equity instruments, in their capacity as owners, are recognised directly in equity on the date of declaration.

### 1.28 Earnings and headline earnings per share

Earnings per share is calculated on the weighted average number of shares in issue, net of shares that are not entitled to receive dividends, in the current year and is based on the profit after tax for the year attributable to the parent. Headline earnings per share is calculated in terms of the requirements set out in Circular $1 / 2021$, issued by SAICA.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 2. FINANCIAL RISK MANAGEMENT

The group and company has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the group's exposure to each of the above risks, the group's objectives, policies and processes for measuring and managing risk, and the group's management of capital. Further quantitative disclosures are included throughout these financial statements (refer to note 26).

The board of directors has overall responsibility for the establishment and oversight of the group's risk management framework. The board has delegated the responsibility for developing and monitoring the group's risk management policies to the executive directors. The executive directors report to the board of directors on their activities. The group audit and risk committee oversees how the executive directors monitor compliance with the group's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the group.

The group's risk management policies are established to identify and analyse the risks faced by the group and company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions and the group's and company's activities.

### 2.1 Credit risk

Credit risk is the risk of financial loss to the group if a tenant or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the group's trade and other receivables, loans, derivative financial assets and cash and cash equivalents. Credit risk to the company is the risk of financial loss to the company if a subsidiary for whose loans security has been provided, fails to meet its contractual obligations.

Trade and other receivables
Trade and other receivables relate mainly to the group's tenants, related party receivables, staff loans, sundry receivables and deposits with municipalities and local councils. The group's exposure to credit risk is influenced mainly by the individual characteristics of each tenant or client in the case of the group's Digital 1 st initiative. The diversified tenant base and client base ensures that there is no significant concentration risk.

Management has established a credit policy for tenant debtors whereby the terms and conditions of the rental agreement require, in the majority of the cases, the provision of a deposit of at least one month's rental (South Africa only). Tenant's goods are also pledged as security for the fulfilment of the tenant's payment obligations in terms of the rental agreement.

Stor-Age share purchase scheme loans
The group's and company's exposure to credit risk is influenced by the security provided for the loans and also the characteristics of each borrower who is an employee of the group. The risk of defaults on the repayment of the loans is low as the loans are only issued via the scheme to directors and employees and the shares are pledged as security. The group recognises an impairment loss allowance based either on the 12-month expected credit loss or lifetime expected credit loss depending on the outcome of the significant increase in credit risk assessment.

Cash and cash equivalents
The group and company limits its exposure to credit risk by only placing funds with reputable financial institutions for investing and cash handling purposes. The Moody's credit ratings for these financial institutions are as follows:

|  | Long-term rating |
| :--- | :--- |
|  | Al |
| First Nank | Ba 2 |
| Investec Bank Bank | Ba 2 |
| Standard Bank of South Africa | Ba 2 |
| Nedbank | Ba 2 |
| Royal Bank of Scotland | A 2 |
| Lloyds Bank | Al |

Impairment losses on cash and cash equivalents is measured on a 12-month expected credit loss basis. The group considers that its cash and cash equivalents have low credit risk based on the Moody's external credit ratings of these financial institutions.

Derivative financial assets
The group and company mitigates its exposure to credit risk by entering into derivative contracts with reputable counterparties. The Moody's credit ratings for these counterparties are as follows:

## Long-term rating

HSBC Bank Al
Santander A2
Investec Bank Ba2
Standard Bank of South Africa Ba2
Nedbank Ba2

### 2.2 Liquidity risk

Liquidity risk is the risk that the group and company will not be able to meet its financial obligations as they fall due. The group's and company's approach to managing liquidity is to ensure, as far as possible, that it always has sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the group's reputation.

The group and company monitor cash flow requirements taking account of forecast rentals receivable and operating expenditure on a monthly basis. Surplus funds are utilised to reduce borrowings or are placed in deposit accounts at the best possible interest rate. Typically the group ensures that it has sufficient cash on demand to meet expected operational expenses, including the servicing of financial obligations. This excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters. In addition the group has negotiated certain lines of credit with financial institutions, as set out in note 26.4.

### 2.3 Market risk

Market risk is the risk that changes in market prices, such as interest rates and equity prices will affect the group's and company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 2. FINANCIAL RISK MANAGEMENT (CONTINUED)

### 2.3 Market risk (continued)

Interest rate risk
The group and company is mainly exposed to interest rate risk and adopts a policy of ensuring that an appropriate amount of its exposure to changes in interest rates on borrowings is on a fixed rate basis. This is achieved by entering into interest rate swaps as hedges of the variability in cash flows attributable to interest rate risk. All such transactions are carried out within the guidelines set by the board of directors.

## Currency risk

The group is exposed to currency risk on its initial capital exposure as well as the underlying earnings as a result of operations in the United Kingdom. The group uses cross-currency interest rate swaps as part of its treasury management, effectively matching the currency of debt with the currency of an asset. Cash flows from its operations in the United Kingdom are exposed to movements in the Rand/Pound exchange rate. To manage the impact of currency volatility, the group has adopted a progressive policy of hedging projected forward net cash flow derived in foreign currency. The group does not enter into any further arrangements to hedge the impact of currency fluctuations on distributable earnings.

Price risk
The group is exposed to price risk due to its investment in an unlisted investment. The risk to the group is not material and no hedges have been put in place to manage this risk.

### 2.4 Capital risk management

The group and company policy is to maintain a strong capital base, comprising its shareholders' interest so as to maintain investor, creditor and market confidence and to sustain future development of the business. It is the group and company's stated purpose to deliver long-term sustainable growth in dividends per share.

The capital structure of the group consists of debt, which includes the borrowings disclosed in note 16, cash and cash equivalents disclosed in note 12, and share capital as disclosed in note 14. In order to maintain or adjust the capital structure, the group may adjust the amount of distributions paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt if required.

As a Real Estate Investment Trust ("REIT"), the company is required to declare $75 \%$ of its distributable profit as a distribution to maintain its REIT status. The board has elected (subject to the availability of cash resources and legislative requirements) to declare $100 \%$ of the distributable profit of the group as a distribution on a bi-annual basis.

As a result of the group's distribution policy, capital expansion is funded through a combination of debt and equity funding. The group is subject to various loan covenants as disclosed in note 16.1 with the most onerous limit on loan to value ("LTV") of $45 \%$. The group comfortably complied with these covenants. Refer to note 16.3 which sets out the group's LTV calculation.

The board of directors assesses the distribution policy on an ongoing basis and ensures compliance with regulations and that no profits of a capital nature are distributed. There were no changes in the group's approach to capital management during the year.

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

## 3. INVESTMENT PROPERTIES

3.1 Fair value of investment properties

Historical cos ${ }^{\wedge}$
Subsequent expenditure capitalised
Fair value adjustment
Remeasurement of lease obligations Exchange differences
Carrying amount at end of year Movement in investment properties:
Carrying amount at start of year
Additions to investment property
Disposal of investment property\#
Remeasurement of lease obligations
Subsequent expenditure capitalised*
Fair value adjustment
Exchange differences
Carrying amount at end of year
^ In the current year the Springfield leasehold property has been included into the historical cost balance. The comparative has been represented accordingly.

* The company disposed of one of its properties (Morningside) to SSS JV 1 Proprietary Limited, a $100 \%$ held subsidiary.
* Includes interest capitalised of R15.9 million (2021: R16.2 million) for the group and R10.8 million (2021: R15.9 million) for the company.

A register of investment properties is available for inspection at the company's registered office. Details pertaining to the group's leasehold properties are set out in note 30 .

In the UK, the group acquired a trading self storage property in Blackpool from an independent operator for $£ 3.9$ million in April 2021 and the McCarthy's Storage World portfolio of four properties located in Yorkshire for $£ 37.6$ million in January 2022. In SA, the group acquired two trading self storage properties from independent operators for an aggregated consideration of R108 million.

The group's property, Waterfall, based in KwaZulu-Natal suffered extensive damage during the violent disorder that took place in July 2021. The group's SASRIA insurance claim for the building damage of R51.7 million was settled in full in January 2022 and is reflected as other income in the statement of profit or loss and other comprehensive income.

All investment properties, except for those under development, have generated rental income during the current year. Repairs and maintenance arising from investment properties that generated rental income during the year amounted to R9.6 million (2021 : R6. 5 million). The carrying amount of investment properties held for development amount to R237.2 million (2021 : R282. 1 million).

Investment properties with a fair value of R 8.42 billion (2021 : R7.22 billion) at the reporting date are pledged as security for the loans and borrowings set out in note 16.

Capital commitments pertaining to improvements to existing investment properties and new property developments are set out in note 3.3.

The fair value measurement for investment properties has been categorised as level 3 under the fair value hierarchy based on the inputs to the valuation technique used. There have been no transfers to or from Level 3 in the year

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 3. INVESTMENT PROPERTIES (CONTINUED)

### 3.1 Fair value of investment properties (continued)

In line with the group's policy, 50\% of the South African trading portfolio was valued by independent valuers at the year end reporting date and $50 \%$ at the interim reporting date. The properties not valued independently on each reporting date are valued internally by the directors using the same methodology as the external valuers.

All properties in the UK trading portfolio are valued by independent valuers at year end. At the interim reporting date the properties are valued internally by the directors using the same methodology as the external valuers.

In line with this policy, the table below sets out the number of trading properties the board elected to have externally valued:

| South Africa |  | United Kingdom |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of properties | Value (R million) | Number of properties | Value (R million) | Number of properties | Value (R million) |

31 March 2022
Internally valued
Externally valued

| 26 | 2238.1 | - | - | 26 | 2238.1 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 27 | 2615.2 | 26 | 4444.6 | 53 | 7059.8 |
| 53 | 4853.3 | 26 | 4444.6 | 79 | 9297.9 |

31 March 2021
Internally valued

| 25 | 2130.7 | - | - | 25 | 2130.7 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 25 | 2287.2 | 21 | 3169.6 | 46 | 5456.8 |
| 50 | 4417.9 | 21 | 3169.6 | 71 | 7587.5 |

All properties under construction and held for development are valued internally by the directors and have been excluded from the table above.

## Measurement of fair value of investment properties

The property valuations determine the current market value for the properties as may be achieved on the market after due consideration of all market forces. The property and its value-forming attributes are benchmarked against the current market and fair consideration is then applied in order to indicate what the value of the property may realise in the broader investment or end user market based on the principle of willing buyer and willing seller.

## Details of valuation-South Africa

Mr M Gibbons (NDPV, MIVSA) of Mills Fitchet Magnus Penny, who are independent and members of the South African Institute of Valuers, independently valued 17 properties in the South African porffolio at 31 March 2022.

Mr J Askew (FRICS) of Jones Lang LaSelle Limited (JLL), who are independent and members of the South African Institute of Valuers, independently valued 10 properties in the South African porifolio at 31 March 2022.

## South African properties

|  | Inter-relationship between <br> key unobservable inputs and <br> fair value measurements |  |
| :--- | :--- | :--- |
| Valuation technique | Signt uncobservable | inputs |

The valuation methodology for freehold and long leasehold properties is based on a discounted cash flow of the net operating income over a 10 year period and notional sale of the asset at the end of the tenth year.
Net operating income is based on the projected revenue less projected direct operating costs, including a notional property management fee of $6.0 \%$ of annual revenue, subject to a cap and collar. For properties that have not reached a stabilised mature occupancy level, the growth in occupancy in future periods is calculated assuming a straight-line lease up to stabilised mature occupancy. The number of months to achieve stabilised mature occupancy is based on an estimate taking account of the historical lease up of the property being valued and experience from similar properties in the porffolio.
The projected revenue and costs are adjusted for estimated revenue growth and cost inflation. The discount rates applied to future cash flow have been estimated by reference to underlying market yields for industrial and retail property and inflation. Any outstanding costs to take an investment property from its current state to completion and full fit-out is deducted from the valuation.

For short leasehold properties, the same methodology has been used as for freehold and long leasehold properties, except that no sale of the property in the tenth year is assumed but the discounted cash flow is extended to the expiry of the lease.
For investment properties held for development the same methodology is used as set out above but on the basis of the cash flow projection expected for the property at opening and allowing for the outstanding costs to take each store from its current state to completion and full fit out including a contingency where appropriate.
(a) Financial information used to calculate forecast net income - e.g. stabilised occupancy levels, expected future growth in revenue and operating costs.
(b) Discount rate - between $13.00 \%$ and $15.00 \%$ (2021: between 13.50\% and $15.00 \%$ ).
(c) Exit capitalisation rate |freehold and long leasehold properties) - between $8.00 \%$ and $9.25 \%$ (2021: between $8.00 \%$ and 9.50\%).
(d) Rental rate growth rates - between 5.0\% and 8.0\% with the exception of one property which was $9.0 \%$ in year 1 (2021: between $6.0 \%$ and $8.0 \%$ ).
(e) The operating costs inflation assumption - between 5.5\% and $6.0 \%(2021: 6.0 \%)$.
(f) Stabilised occupancy - between $87.5 \%$ and 95.0\% (2021 : between $87.5 \%$ and $95.0 \%$ )

All other factors being equal, higher net operating income would lead to an increase in the valuation of an investment property and an increase in the capitalisation rate or discount rate would result in a lower valuation, and vice versa.

Higher assumptions for stabilised occupancy, lease up rates and rental rates and a lower assumption for operating costs, would result in an increase in projected net operating income, and thus an increase in valuation.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 3. INVESTMENT PROPERTIES (CONTINUED) <br> 3.1 Fair value of investment properties (continued) Details of valuation-United Kingdom

In the UK, the entire porffolio was valued independently by CBRE Limited (CBRE) - (22 properties) and Cushman and Wakefield (C\&W) - (four properties). The valuations were prepared in accordance with the version of the RICS Valuation - Global Standards (incorporating the International Valuation Standards) and the UK national supplement ("the Red Book") current as at the valuation date. The properties were valued reflecting purchaser's costs with full Stamp Duty Land Tax on a property transaction, as if they were sold directly as property assets. CBRE and C\&W were also instructed to prepare an additional valuation using a Special Assumption of purchaser's costs of $0 \%$ in accordance with the group's accounting policy for the valuation of investment properties.

The valuation of each investment property has been prepared on the basis of fair value as a fully equipped operational entity, having regard to trading potential.

The valuations have been provided for annual financial statements purposes and, as such, is a Regulated Purpose Valuation as defined in the Red Book (subject to the Special Assumption noted above).

In compliance with the disclosure requirements of the Red Book, CBRE and C\&W have confirmed that:

- CBRE does not provide other significant professional or agency services to the group;
- in relation to the preceding financial year of CBRE and C\&W, the proportion of the total fees payable by the group to the total fee income of the firm is less than 5\%; and
- the fee payable to CBRE is a fixed amount per property and is not contingent on the appraised value.


## Valuation technique and significant unobservable inputs

The following table shows the valuation technique used in measuring the fair value of investment properties in the United Kingdom, as well as the significant unobservable inputs used:

|  | United Kingdom properties |  |
| :--- | :--- | :--- |
|  | Significant unobservable | Inter-relationship between <br> key unobservable inputs and |
| inputs | fair value measurements |  |

The valuation of the properties has been prepared having regard to trading potential. Cash flow projections have been prepared for all of the properties reflecting estimated lease-up, revenue growth and expense inflation. A discounted cash flow method of valuation based on these cash flow projections has been used by CBRE to arrive at its opinion of fair value for these properties.
For freehold and long leasehold, properties the valuation is based on a discounted cash flow of the net operating income over a 10 year period and a notional sale of the asset at the end of the tenth year. The same DCF methodology is used for short leasehold properties, except that the cash flows reflect only the unexpired lease period from the date of valuation.

Net operating income is based on projected revenue received less projected operating costs, including a property management fee based on a percentage of revenue, subject to a cap and collar. The initial net operating income is calculated by estimating the net operating income in the first twelve months following the valuation date.
The net operating income in future years is calculated assuming either straight line lease-up from day one actual occupancy or variable line lease-up over years one to four of the cash flow period, to an estimated stabilised/mature occupancy level. The projected revenues and costs have been adjusted for estimated cost inflation and revenue growth.
The capitalisation rates applied to existing and future net cash flows have been estimated by reference to underlying yields for industrial and retail warehouse property, yields for other trading property types such as purpose-built student housing and hotels, bank base rates, ten-year money rates, inflation and the available evidence of transactions in the sector.
The future net cash flow projections lincluding revenue growth and cost inflation) have been discounted at a rate that reflects the risk associated with each property.
(a) Financial information used to calculate forecast net income - e.g. stabilised occupancy levels, expected future growth in revenue and operating costs.
(b) Discount rate - Freehold and long leasehold properties between $8.10 \%$ and 9.375\%; Short leasehold properties between $10.125 \%$ and $10.875 \%$ (2021: Freehold and long leasehold properties between $8.50 \%$ and $9.50 \%$; Short leasehold properties between $10.00 \%$ and $10.50 \%$ ).
(c) Exit capitalisation rate |freehold and long leasehold properties) - between 5.50\% and $6.750 \%$ (2021: between $5.625 \%$ and 6.625\%).
(d) Rental rate growth ranges between $2.50 \%$ and $3.50 \%$ (2021: between $2.75 \%$ and $3.50 \%$.
(e) The operating costs inflation assumption ranges from 2.50\% to 2.75\% (2021:2.75\%).
(f) Stabilised occupancy - between 85.0\% and 94.0\% (2021 : between 79.0\% and 94.0\%)

All other factors being equal, higher net operating income would lead to an increase in the valuation of an investment property and an increase in the capitalisation rate or discount rate would result in a lower valuation, and vice versa.
Higher assumptions for stabilised occupancy, lease-up rates and rental rates and a lower assumption for operating costs, would result in an increase in projected net operating income, and thus an increase in valuation.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 3. INVESTMENT PROPERTIES (CONTINUED)

$3.1 \quad$ Fair value of investment properties (continued)
Sensitivity of fair values to changes in significant key unobservable inputs

|  | Valuation R million | Change in exit capitalisation rates |  | Change in market rentals |  | Change in discount rates |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $-0.1 \%$ <br> R million | $+0.1 \%$ <br> R million | $-1 \%$ <br> R million | $+1 \%$ <br> R million | $\begin{array}{r} -0.1 \% \\ \text { R million } \end{array}$ | $+0.1 \%$ <br> R million |
| 31 March 2022 |  |  |  |  |  |  |  |
| South Africa | 5090.4 | 25.2 | (27.6) | (62.9) | 62.8 | 29.8 | (31.3) |
| United Kingdom | 4444.6 | 34.0 | (32.7) | (57.0) | 57.3 | 26.2 | (26.8) |
| Total | 9535.0 | 59.2 | (60.3) | (119.9) | 120.1 | 56.0 | (58.1) |
| 31 March 2021 |  |  |  |  |  |  |  |
| South Africa | 4699.7 | 34.7 | (33.9) | (37.4) | 37.4 | 18.1 | (17.9) |
| United Kingdom | 3169.6 | 24.1 | (23.5) | (71.9) | 72.9 | 20.2 | (18.8) |
| Total | 7869.3 | 58.8 | (57.4) | (109.3) | 110.3 | 38.3 | (36.7) |

### 3.2 Acquisition of McCarthy's Storage World

On 31 January 2022 Stor-Age, through its UK subsidiary Betterstore, acquired the entire issued share capital of Project Mars Limited for R774.2 millions (£37.5 million). The acquisition was settled in cash to the vendors. Project Mars Limited is the holding company of the acquired McCarthy's Storage World properties.

In line with the group's accounting policies the transaction has been treated as an asset purchase on the basis that more that $90 \%$ of the fair value of the gross assets acquired is attributable to the investment properties.

Subsequent to the effective date of the transaction, Project Mars Limited changed its year end from 31 December to 31 March in order to align its financial year with the group.

The assets arising from the acquisition on 31 January 2022 are as follows:

Investment properties *
$R^{\prime} 000$

Plant and equipment
Fair value of net identifiable assets acquired
Total purchase consideration
Net cash outflow on acquisition
Consideration financed by debt
Consideration financed by equity

| $R^{\prime} 000$ |
| ---: |
| 774040 |
| 117 |
| 774157 |
| 774157 |
| 774157 |
| 330307 |
| 443850 |

Acquisition-related costs of R17.1 million $(£ 827,384)$ that were incurred to effect the transaction have been capitalised to the investment property.

[^0]
### 3.3 Capital commitments authorised

|  | Group |  |
| :---: | :---: | :---: |
|  | 2022 | 2021 |
|  | R'000 | R'000 |
| Contracted for | 188947 | 142872 |
| Authorised but not contracted for | 245790 | 201148 |
|  | 434737 | 344020 |

The capital commitments relate to improvements to investment properties and new property developments. The commitments will be funded from the group's cash resources and borrowing facilities (see note 16).
4. STOR-AGE SHARE PURCHASE SCHEME LOANS

At the inaugural meeting held on 20 October 2015 , shareholders approved and adopted the Stor-Age Share Purchase and Option Scheme (the 'Scheme'). The rules of the Scheme were amended in 2018 to increase the maximum number of shares which may be granted to the participants from 17687634 shares to 20000000 shares in the company at any time. No new shares were granted to participants under the Scheme in the current and prior year.

The Scheme serves as a mechanism to create ownership opportunities for the executive directors and selected employees whereby they are offered the opportunity to acquire Stor-Age shares by way of an interest-bearing loan.

Maximum number of shares available for the Scheme

| 2022 <br> Number of <br> shares | 2021 <br> Number of <br> shares |
| ---: | ---: |
| 20000000 | 20000000 |
| 12638154 | 16398139 |
| $15090304)$ | $13759985)$ |
| - | - |
| 7547850 | 12638154 |
| 3280560 | 3280560 |

The shares sold by scheme participants may not be reissued under the Scheme limit to other participants.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2022

## 4. STOR-AGE SHARE PURCHASE SCHEME LOANS (CONTINUED)

Reconciliation of shares owned by participants

| Number of <br> shares at <br> 1 April | Shares | Shares <br> sold by <br> 2021 | Number of <br> shares at <br> 31 March |
| ---: | ---: | ---: | ---: | ---: |
| 9125754 | - | $(3891347)$ | 5234407 |
| 124360 | - | $(67360)$ | 57000 |
| 70000 | - | $(70000)$ | - |
| 338040 | - | $(276040)$ | 62000 |
| 900000 | - | $(150000)$ | 750000 |
| 1100000 | - | $(300000)$ | 800000 |
| 980000 | - | $(335557)$ | 644443 |
| 12638154 | - | $(5090304)$ | 7547850 |


| Number of <br> shares at |  | Shares | Number of <br> shares at |
| ---: | ---: | ---: | ---: |
| 1 April | Shares | sold by | 31 March |
| 2020 | issued | participants | 2021 |

Issue 1

| 11426000 | - | $(2300246)$ | 9125754 |
| ---: | ---: | ---: | ---: |
| 217139 | - | $(92779)$ | 124360 |
| 200000 | - | $(130000)$ | 70000 |
| 675000 | - | $(336960)$ | 338040 |
| 1050000 | - | $(150000)$ | 900000 |
| 1700000 | - | $(600000)$ | 1100000 |
| 1130000 | - | $(150000)$ | 980000 |
| 16398139 | - | $(3759985) 12638154$ |  |

Reconciliation of movement in loan owed by participants

|  | Opening <br> balance at <br> 1 April <br> Interest <br> charged | Dividends <br> received | Settlement <br> of loan | Withdrawal <br> of surplus | Closing <br> balance at <br> 31 March <br> 2022 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 96296 | 5175 | $(6346)$ | $(53857)$ | 13980 | 55248 |
| Issue 1 | 1213 | 68 | $(84)$ | $(861)$ | 199 | 535 |
| Issue 2 | 772 | 7 | - | $(866)$ | 87 | - |
| Issue 3 | 4017 | 146 | $(200)$ | $(3931)$ | 644 | 676 |
| Issue 4a | 10879 | 716 | $(873)$ | $(2175)$ | 516 | 9063 |
| Issue 4b | 14427 | 921 | $(1107)$ | $(4295)$ | 525 | 10471 |
| Issue 5 | 12437 | 748 | $(843)$ | $(4645)$ | 445 | 8142 |
| Issue 6 | 140041 | 7781 | $(9453)$ | $(70630)$ | 16396 | 84135 |


| Issue 1 | 123879 | 9302 | $(12428)$ | $(34412)$ | 9955 | 96296 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Issue 2 | 2142 | 160 | $(224)$ | $(1144)$ | 279 | 1213 |
| Issue 3 | 2221 | 132 | $(185)$ | $(1731)$ | 335 | 772 |
| Issue 4a | 8095 | 547 | $(687)$ | $(4416)$ | 478 | 4017 |
| Issue 4b | 12740 | 880 | $(1146)$ | $(2046)$ | 451 | 10879 |
| Issue 5 | 22314 | 1457 | $(1775)$ | $(7799)$ | 230 | 14427 |
| Issue 6 | 14346 | 1097 | $(1233)$ | $(2026)$ | 253 | 12437 |
|  | 185737 | 13575 | $(17678)$ | $(53574)$ | 11981 | 140041 |

Dividends received represents the dividends received on the Scheme shares held by a participant which is paid to the company. The proceeds are used to settle interest owing on the loan by the participant.

Settlement of the loan reflects the full proceeds on the sale of Scheme shares held by a participant which is paid to the company. The proceeds are used to settle the outstanding loan of the participant relating to the Scheme shares sold.

Withdrawal of surplus comprises:

- the net gain on the sale of Scheme shares held by a participant being the full proceeds from the sale of the Scheme shares less a proportionate amount of the outstanding loan at the date of sale; and
- the difference between the dividend received on the Scheme shares held by a participant relating to a dividend period less the interest owing on the loan for the same period. Under the rules of the Scheme, participants may elect to withdraw this surplus.

Issue 1
Issue 2
Issue 3
Issue 4a
Issue 4b
Issue 5
Issue 6
Shares balance at 31 March 2022
Shares balance at 31 March 2021
$\left.\begin{array}{rrr}\text { Interest } \\ \text { rate }\end{array} \begin{array}{r}\text { Outstanding } \\ \text { balance }\end{array} \begin{array}{r}\text { Fair value } \\ \text { of shares at } \\ 31 \text { March } \\ 2022\end{array}\right]$

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 4. STOR-AGE SHARE PURCHASE SCHEME LOANS (CONTINUED)

Reconciliation of movement in loan owed by participants (continued)
Loans to directors and employees

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
|  |  |  |  |
| 25721 | 39473 | 25721 | 39473 |
| 27284 | 40502 | 27284 | 40502 |
| 27284 | 40502 | 27284 | 40502 |
| 3846 | 19564 | 3846 | 19564 |
| 84135 | 140041 | 84135 | 140041 |

The terms of the loans to directors and employees are as follows:

- The loans bear interest at a fixed interest rate per annum compounded monthly and capitalised to the loan.
- Dividends received on the shares held by the beneficiaries are applied against the interest payable.
- The loans are secured by a pledge and cession of the shares to the company.
- The maximum period for the repayment of the loans is ten years from the date of issue.
- In the event of the resignation or dismissal of a beneficiary, the loans are repayable within one year
- In the event of the retrenchment or death of a beneficiary, the loans are repayable within two years.
- If at the maturity date of the loan, the fair value of the shares is less than the outstanding loan balance, the beneficiary will be liable for settling the difference.
- The loans are repayable in cash.

Dividends of R9. 453 million (2021: R17.678 million) received by participants in the Scheme during the current year have been applied against the interest on the loans of R7.781 million (2021: R13.575 million).

No impairment allowances (refer to note 26.3) were made on the outstanding loan balances as at the end of the year.

## 5. GOODWILL AND INTANGIBLE ASSETS



| Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 |  |  |  |  |  |
| Cost | 121852 | - | 12518 | 17014 | 151384 |
| Opening balance | 124880 | - | 7395 | 18126 | 150401 |
| Additions during the year* | - | - | 5211 | - | 5211 |
| Foreign exchange movement | (3 028) | - | (88) | (1 112) | (4 228) |
| Accumulated amortisation | - | - | (5678) | - | $(5678)$ |
| Opening balance | - | - | (3 382) | - | (3 382) |
| Amortisation for the year | - | - | (2 296) | - | (2 296) |
| Accumulated impairment | - | - | - | - | - |
| Opening balance | - | - | - | - | - |
| Impairment loss for the year | - | - | - | - | - |
| Carrying amount at 31 March 2022 | 121852 | - | 6840 | 17014 | 145706 |

2021

| Cost | 124880 | - | 7395 | 18126 | 150401 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Opening balance | 128907 | - | 5586 | 19603 | 154096 |
| Additions during the year* | - | - | 1921 | - | 1921 |
| Foreign exchange movement | (4 027) | - | (112) | $(1477)$ | (5616) |
| Accumulated amortisation | - | - | (3 382) | - | $(3$ 382) |
| Opening balance | - | - | (1 820) | - | (1 820) |
| Amortisation for the year | - | - | (1 562) | - | $(1562)$ |
| Accumulated impairment | - | - | - | - | - |
| Opening balance | - | - | - | - | - |
| Impairment loss for the year | - | - | - | - | - |

Carrying amount at 31 March 2021

| 124880 | - | 4013 | 18126 | 147019 |
| :--- | :--- | :--- | :--- | :--- |

* Management agreements relate to the amalgamation and merger of Stor-Age Self Storage Proprietary Limited on listing in November 2015.
* Additions made to the website are internally generated.


## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2022

## 5. GOODWILL AND INTANGIBLE ASSETS (CONTINUED)

| Company | $\begin{array}{r} \text { Goodwill } \\ \text { R'0 }^{\prime} 000 \end{array}$ | Stor-Age <br> Management Agreement ${ }^{\wedge}$ R'000 | Website $R^{\prime} 000$ | Storage King brand R'000 | $\begin{array}{r} \text { Total } \\ \text { R' }^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2022 |  |  |  |  |  |
| Cost | 279 | 77400 | 6901 | - | 84580 |
| Opening balance | 279 | 77400 | 3536 | - | 81215 |
| Additions during the year* | - | - | 3365 | - | 3365 |
| Accumulated amortisation | - | - | (3 260) | - | (3 260) |
| Opening balance | - | - | (1 759) | - | $(1759)$ |
| Amortisation for the year | - | - | (1 501) | - | $(1501)$ |
| Accumulated impairment | - | - | - | - | - |
| Opening balance | - | - | - | - | - |
| Impairment loss for the year | - | - | - | - | - |
| Carrying amount at 31 March 2022 | 279 | 77400 | 3641 | - | 81320 |


| 2021 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost | 279 | 77400 | 3536 | - | 81215 |
| Opening balance | 279 | 77400 | 2062 | - | 79741 |
| Additions during the year* | - | - | 1474 | - | 1474 |
| Accumulated amortisation | - | - | (1759) | - | 117591 |
| Opening balance | - | - | (922) | - | (922) |
| Amortisation for the year | - | - | (837) | - | (837) |
| Accumulated impairment | - | - | - | - | - |
| Opening balance | - | - | - | - | - |
| Impairment loss for the year | - | - | - | - | - |
| Carrying amount at 31 March 2021 | 279 | 77400 | 1777 | - | 79456 |

[^1]* Additions made to the website are internally generated.

The carrying amount of goodwill has been allocated to the different cash-generating units below:

|  | Initial goodwill R'000 | Cumulative foreign exchange movement $\mathrm{R}^{\prime} 000$ | Accumulated impairment loss R'000 | $\begin{array}{r} \text { Goodwill } \\ 31 \text { March } \\ 2022 \\ \text { R'0 }^{\prime} 000 \end{array}$ | Goodwill <br> 31 March <br> 2021 <br> R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Stor-Age management agreement (note 5.1) | 77697 | - | - | 77697 | 77697 |
| Storage RSA (note 5.2) | 1769 | - | - | 1769 | 1769 |
| Betterstore Self Storage (note 5.3) | 41547 | 839 | - | 42386 | 45414 |
| Carrying amount at end of year | 121013 | 839 | - | 121852 | 124880 |

5.1 Goodwill acquired as part of the Stor-Age Self Storage business combination

The company acquired Stor-Age Self Storage Proprietary Limited (the 'Operator') on 16 November 2015, for a purchase consideration of R100 million settled by the issue of 10 million ordinary shares the 'Consideration Shares'). In terms of the amalgamation and merger agreement entered into between the shareholders of the Operator and the company, the shareholders of the Operator agreed to not have full entitlement to any distributions paid by the company in respect of the Consideration Shares until after 31 March 2020 in accordance with the specific provisions set out in the agreement and disclosed in the prospectus. The fair value of the discounted purchase consideration is R 77.7 million.

In the company's separate financial statements the purchase consideration of R77.7 million is recognised as an intangible asset. On consolidation, the purchase consideration of R77.7 million is recognised as goodwill.

For purposes of impairment testing, goodwill acquired has been allocated to the investment properties, ceded to the company as part of the amalgamation and merger of the Operator. Goodwill has been allocated to segments but the same inputs as disclosed below have been used for each cash generating unit given that the underlying properties are in large metropolitan areas. Management has tested these cash flows using a discounted cash flow valuation over a 10 year period on a standalone basis, using the following assumptions:

|  | 2022 | 2021 |
| :--- | ---: | ---: |
| Discount rate | $15 \%$ | $15 \%$ |
| Exit capitalisation rate | $9.5 \%$ | $9.3 \%$ |
| Growth rate | $6 \%$ | $6 \%$ |
| Cost inflation | $6 \%$ | $6 \%$ |

There was no impairment of the cash generating units in the current and prior year.

### 5.2 Goodwill acquired as part of the Storage RSA business combination

The group acquired Storage RSA on 28 February 2017. The recoverable amount of the goodwill relating to Storage RSA is based on the higher of value in use or fair value less costs of disposal. The group has assessed the consolidated net asset value of the business to be its recoverable amount. At the reporting date, the net asset value of Storage RSA was greater than the net asset value at the acquisition date.

No impairment loss has been recognised during the current and prior year.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 5. GOODWILL AND INTANGIBLE ASSETS (CONTINUED)

### 5.3 Goodwill acquired as part of the Betterstore business combination

The company, through its wholly-owned subsidiary Roeland Street Investments ('RSI'), acquired Betterstore Self Storage Holdings Limited ('Betterstore') on 2 November 2017. Goodwill of R41. 565 million arose on acquisition. The Dividend Growth Model was used to determine the value in use for Betterstore as the dividends are the most appropriate reflection of free cash flows of the business. Management has tested the expected dividend cash flow using the dividend growth model over a 5 year period on a stand alone basis, using the following assumptions:

|  | 2022 | 2021 |
| :--- | ---: | ---: |
| Dividend growth | $6.0 \%$ | $6.0 \%$ |
| Exit capitalisation rate | $6.8 \%$ | $0.8 \%$ |
| Discount rate | $9.27 \%$ | $9.27 \%$ |
| Exchange rate (GBP/ZAR) | 20.41 | 20.41 |
| Terminal growth rate | $3.00 \%$ | $3.00 \%$ |

No impairment loss has been recognised during the current and prior year.

### 5.4 Intangible assets

Following the acquisition of RSI 2 and RSI 3, the company no longer charges management fees to the entities.

### 5.5 Sensitivity analysis

In respect of the goodwill acquired as part of the Stor-Age Self Storage and Betterstore business combinations, the impact of a reasonable change in the assumptions on the value in use are listed below:

|  | 2022 <br> $R^{\prime}$ million | 2021 <br> $R^{\prime}$ million |
| :--- | :---: | :---: | :---: |
| Stor-Age Self Storage |  |  |
| Discount rate minus 1\% | 6.90 | 6.79 |
| Discount rate plus 1\% | $(6.10)$ | $(6.23)$ |
| Long term growth rate minus 1\% | $(6.10)$ | $15.75)$ |
| Long term growth rate plus 1\% | 5.90 | 6.01 |
| Betterstore |  |  |
| Dividend growth rate minus 1\% | $197.62)$ | 187.931 |
| Dividend growth rate plus 1\% | 101.14 | 91.11 |
| Discount rate minus 1\% | 98.82 | 89.17 |
| Discount rate plus 1\% | $193.75)$ | $184.58)$ |

The results of the above sensitivity are not indicative of an impairment as the value in use remains above the carrying value.

## 6. INVESTMENT IN SUBSIDIARIES

The investment in subsidiaries is accounted for at cost by the company. Details of the company's interest in directly held subsidiaries at the reporting date are as follows:

| Name of subsidiary | Country of incorporation | Percentage held | $\begin{array}{r} \text { Investment } \\ 2022 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} \text { Investment } \\ 2021 \\ R^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Roeland Street Investments Proprietary Limited ('RSI') | South Africa | 100\% | 3419950 | 2949017 |
| Roeland Street Investments 2 Proprietary Limited ('RSI 2') | South Africa | 100\% | 950972 | 950972 |
| SSS JV 1 Proprietary Limited ('SSS JV $1^{1}$ )* | South Africa | 100\% | - | - |
| SSS JV 2 Proprietary Limited ('SSS JV 2')* | South Africa | 100\% | - | - |
|  |  |  | 4370922 | 3899989 |

* These companies were incorporated during the current year. The company directly holds one no par value share of R1.00 in each company. SSSJV 1 owns the three properties in Pinelands, Paarden Eiland and Kramerville. SSS JV 2 owns two properties in Bryanston and Morningside.

There are no restrictions on the company's ability to use the subsidiaries' assets or settle its liabilities.
Details of the company's indirectly held interest in subsidiaries at 31 March 2022 are as follows:

## Name of subsidiary

| Holding company | Country of incorporation | $\begin{array}{r} \text { Interest \% } \\ \text { held as at } \\ 31 \text { March } 2022 \end{array}$ | $\begin{array}{r} \text { Interest \% } \\ \text { held as at } \\ 31 \text { March } 2021 \end{array}$ |
| :---: | :---: | :---: | :---: |
| USS | South Africa | 100\% | 100\% |
| USS | South Africa | 100\% | 100\% |
| RSI | South Africa | 100\% | 100\% |
| RSI | South Africa | 100\% | 100\% |
| SAI | Guernsey | 97.8\% | 97.8\% |
| Betterstore | Guernsey | 100\% | - |
| Betterstore | United Kingdom | 100\% | - |
| Betterstore Holdco | Guernsey | 100\% | 100\% |
| Betterstore Holdco | Guernsey | 100\% | 100\% |
| Betterstore Holdco | United Kingdom | 100\% | 100\% |
| Betterstore | United Kingdom | 100\% | 100\% |
| Betterstore | United Kingdom | 100\% | 100\% |
| Betterstore | United Kingdom | 100\% | 100\% |
| Betterstore | United Kingdom | 100\% | 100\% |
| Properties I | United Kingdom | 100\% | 100\% |
| Properties I | United Kingdom | 100\% | - |
| Mars | United Kingdom | 100\% | - |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 7. EQUITY-ACCOUNTED INVESTEES

7.1 Summary of equity-accounted investees

| Name | Principal place of business | Type of arrangment* | Effective interest 31 March 3 2022 | Effective <br> interest <br> 1 March 2021 | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ |
| Sunningdale Self Storage Proprietary Limited ('Sunningdale') | South <br> Africa | JV | 50\% | 50\% | 37894 | 21514 | 39090 | 21743 |
| SKJV 1 Limited ('SKJV 1')^ | United Kingdom | JV | 24.9\% | 24.9\% | 31380 | 6501 | - | - |
| SKJV 2 Limited ('SKJV 2')^ | United Kingdom | JV | 24.9\% | 24.9\% | 2755 | 622 | - | - |
| SKJV 3 Limited ('SKJV 3')^ | United Kingdom | JV | 24.9\% | - | 33124 | - | - | - |
| SKJV Bidco Limited ('Bidco') $^{\wedge}$ | United Kingdom | JV | 24.9\% | - | 141427 | - | - | - |
| Carrying amount |  |  |  |  | 246580 | 28637 | 39090 | 21743 |

^ Collectively referred to as SKJV.

* JV - Joint Venture

In the group financial statements the investments are recognised using the equity-accounted method. The equityaccounted investment is recognised at cost in the company's financial statements.
7.2 Summarised financial information for material equity-accounted investees

Summarised statement of financial position

|  | Sunningdale |  | SKJV 1-3 |  | Bidco |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ |
| Non-current assets | 59842 | 42202 | 239082 | 12397 | 1130407 | - |
| Investment properties | 58895 | 42202 | 239082 | 12397 | 1126563 | - |
| Other non-current assets | 947 | - | - | - | 3844 | - |
| Current assets | 3204 | 935 | 20068 | 806 | 89937 | - |
| Current liabilities | (470) | - | (259 150) | $(13$ 204) | (57 846) | - |
| Non-current liabilities | (63 762) | $(43155)$ | - | - | (875 364) | - |
| Loans and borrowings | (63 762) | (43 155) | - | - | (588 673) | - |
| Other non-current liabilities | - | - | - | - | (286 691) | - |
| Net assets/(liabilities) | (1 186) | (18) | - | (1) | 287134 | - |

Summarised statement of comprehensive income

|  | Sunningdale |  | SKJV 1-3 |  | Bidco |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ |
| Property revenue | 3967 | - | - | - | 2549 | - |
| Other income | - | - | - | - | 10 | - |
| Direct property costs | (1 575) | - | - | - | (792) | - |
| Administration expenses | (567) | (41) | (7) | - | (358) | - |
| Interest income | 43 | 23 | - | - | - | - |
| Interest expense | (3 499) | - | - | - | (601) | - |
| - Stor-Age | (2 022) | - | - | - | - | - |
| - JV partner | (1 425) | - | - | - | - | - |
| - External borrowings | (52) | - | - | - | (601) | - |
| Taxation | 457 | - | - | - | (338) | - |
| Profit for the period | (1 174) | (18) | (7) | - | 470 | - |
| Other comprehensive income | - | - | - | - | (7) | - |
| Total comprehensive income | (1 174) | (18) | (7) | - | 463 | - |

7.3 Capital commitments in respect of JV

Commitment to provide funding to the joint ventures for capital expenditure projects:

|  | Group |  |
| :--- | ---: | ---: |
|  | 2022 | 2021 |
| Contracted for | $R^{\prime} 000$ | $R^{\prime} 000$ |
| Authorised but not contracted for | 88375 | - |
|  | - | - |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 7. EQUITY-ACCOUNTED INVESTEES (CONTINUED)

### 7.4 Sunningdale

Sunningdale is a joint venture with Garden Cities to develop a new self storage property in Sunningdale, Cape Town. The first phase of construction was completed and the property commenced trading in May 2021.

Stor-Age has the right to appoint two of the four directors of Sunningdale and participates in all significant financial and operating decisions. The group has joint control and Sunningdale is structured as a separate vehicle. The group has a residual interest in the net assets of Sunningdale and accordingly has classified its interest in Sunningdale as a joint venture.

In accordance with the agreement, the construction of the self storage facility is funded firstly out of Sunningdale's own resources and then via loans by shareholders pro-rata to their respective shareholdings. The shareholder loan advanced to Sunningdale is unsecured and bears interest at the prime interest rate applicable in South Africa. The interest is due and payable bi-annually.

Sunningdale has a financial year ending 28 February.
The table below summarises the financial information of Sunningdale included in its own financial statements. The accounting policies of Sunningdale are uniform with those of the group. The table also reconciles the group's summarised financial information to the carrying amount of the group's interest in the company:

|  | $\begin{array}{r} 31 \text { March } \\ 2022 \\ \text { R }^{\prime} 000 \end{array}$ | $\begin{array}{r} 31 \text { March } \\ 2021 \\ R^{\prime} 000 \end{array}$ |
| :---: | :---: | :---: |
| Group's interest | 50\% | 50\% |
| Group's share of net liabilities | (593) | (9) |
| Elimination of fees capitalised to the investment property | (381) | (218) |
| Share of losses | (586) | (9) |
| Shareholder loan* |  |  |
| Reconciliation of movement: |  |  |
| Opening balance | 21514 | 3527 |
| Increase in investment | 15325 | 17413 |
| Interest accrued | 2022 | 801 |
| Closing balance | 38861 | 21741 |
| Carrying amount of interest | 37894 | 21514 |

### 7.5 SKJV

The group, via its wholly-owned subsidiary Stor-Age International Limited, entered into a joint venture agreement with the Moorfield Group for a $£ 50$ million JV (with the potential to increase to $£ 100$ million) to develop and acquire self storage properties in the UK, providing an effective plafform to continue advancing our UK growth strategy. Each development will be housed in a separate vehicle the first of which is SKJV 1, followed by SKJV 2, 3 and SKJV Bidco.

Stor-Age has the right to appoint two of the five directors and all shareholders must unanimously agree on the relevant activities of the entities. The group has a residual interest in the net assets of the SKJV entities and accordingly has classified its interest in these companies as joint ventures.

In March 2022 Bidco acquired four properties in the UK for a consideration of $£ 59.0$ million.
SKJV 3 and Bidco were newly incorporated during the current financial year. The SKJV entities have a financial year ending 31 December.

|  | SKJV 1 - 3 |  | Bidco |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 | 2021 | 2022 | 2021 |
|  | R'000 | R'000 | R'000 | R'000 |
| Group's interest | 24.9\% | 24.9\% | 24.9\% | - |
| Group's share of net liabilities | $(1428)$ | - | 71496 | - |
| Elimination of fees capitalised to the investment property | (519) | - | $(1659)$ | - |
| Share of (losses)/ profit | (2) | - | 117 | - |
| Share of OCl | - | - | (7) | - |
| Shareholder loan* |  |  |  |  |
| Reconciliation of movement: |  |  |  |  |
| Opening balance | 7123 | - | - | - |
| Increase in investment | 60657 | 7123 | 142976 | - |
| Interest accrued | - | - | - | - |
| Closing balance | 67780 | 7123 | 142976 | - |
| Carrying amount of interest | 67259 | 7123 | 141427 | - |

* The credit risk assessment of the shareholder loans are set out in note 26.3.1

8. UNLISTED INVESTMENT

Opening balance
Additional investment
Fair value adjustment
Closing balance

| Group |  | Company |  |
| :---: | ---: | :---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
| 5474 | 5082 | 5474 | 5082 |
| 5500 | 650 | 5500 | 650 |
| $(136)$ | $(258)$ | $(136)$ | $(258)$ |
| 10838 | 5474 | 10838 | 5474 |

The investment is held in products with Cadiz Asset management with the purpose of complying with the BBBEE codes
9. DERIVATIVE FINANCIAL ASSETS

Forward exchange contracts
Cross-currency interest rate swaps
Interest rate swaps

- ZAR denominated facilities
- GBP denominated facilities

Total derivative financial assets

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
| 65374 | 31866 | - | - |
| 8723 | - | - | - |
| 25744 | 400 | 1963 | 400 |
| 1963 | 400 | 1963 | 400 |
| 23781 | - | - | - |
| 99841 | 32266 | 1963 | 400 |

These amounts represent the mark-to-market adjustments of the above derivative financial instruments.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

| Derivative | Risk mitigation |
| :--- | :--- |
| Cross currency interest | Wherever possible, funding is secured in a currency to match the currency of the <br> underlying cash flows to minimise foreign exchange volatility through natural <br> hedges. Where this is not possible, ZAR denominated funding is obtained for <br> foreign acquisitions and the group may then enter into cross currency interest rate <br> swaps to hedge foreign currency investments at levels considered appropriate. |
| Forward exchange | The group enters into forward exchange contracts to manage its exposure to foreign <br> exchange risk by forward selling foreign currency at predetermined forward rates. <br> contracts <br> Interest rate derivativesThe group enters into derivative financial instruments to manage its exposure to <br> interest rates by fixing floating rate interest rates on loans or limiting its exposure to <br> increases in interest rates. |

Details pertaining to the valuation of the derivative instruments are set out in note 27 .

| Company |  |
| ---: | ---: |
| 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |
|  |  |
| 33926 | 4743 |
| 3377 | 9622 |
| 29888 | 27001 |
| 67191 | 41366 |
| 390188 | 387047 |
| 110507 | - |
| 76342 | - |
| 577037 | 387047 |

The intercompany loan balances mainly comprise working capital amounts and dividends declared to the company during the year that were not settled at 31 March 2022. For SSS JV 2, the balance also comprises the acquisition consideration for Morningside from the company.

No interest is charged on intercompany balances. The intercompany payable/receivable is repayable on demand and will be settled/recovered in the short-term. Refer to note 26.3 for expected credit losses disclosure.

## 11. TRADE AND OTHER RECEIVABLES

Financial instruments
Tenant debtors net of expected credit losses
Gross tenant debtors
Expected credit losses
Staff loans
Related party receivables
Sundry receivables

Non-financial instruments
Prepayments ${ }^{+}$
VAT

Total trade and other receivables

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 2022 | 2021 | 2022 | 2021 |
| R'000 | R'000 | R'000 | R'000 |
| 18798 | 14787 | 281 | 126 |
| 20672 | 17225 | 387 | 197 |
| $(1874)$ | (2 438) | (106) | (71) |
| 114 | 127 | 108 | 125 |
| 31 | 14 | 40825 | 1872 |
| 41177 | 27096 | 8249 | 4027 |
| 60120 | 42024 | 49463 | 6150 |
| 42642 | 40883 | 1252 | 667 |
| 24588 | - | - | 4789 |
| 67230 | 40883 | 1252 | 5456 |
| 127350 | 82907 | 50715 | 11606 |
| 127350 | 82907 | 50715 | 11606 |
| 127350 | 82907 | 50715 | 11606 |
| 60120 | 42024 | 49463 | 6150 |
| 67230 | 40883 | 1252 | 5456 |

Split between non-current and current portion
Current assets
Non-current assets

Categorisation of trade and other receivables
Trade and other receivables are categorised as follows in accordance with IFRS 9:
At amortised cost
Non-financial instruments

+ For the group this balance includes property rates relating to the UK properties that have been paid in advance for the year.

Information about the group and company's exposure to credit and market risks, and impairment losses for trade and other receivables is included in note 26.
12. CASH AND CASH EQUIVALENTS

Cash on call
Current account

| 2022 | 2021 | 2022 | 2021 |
| ---: | ---: | ---: | ---: |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
| - | 69012 | - | 69012 |
| 222333 | 102061 | 82209 | 7938 |
| 222333 | 171073 | 82209 | 76950 |

The effective interest rates are set out in note 26.2.2.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 13. DIVIDEND RECEIVABLE

Roeland Street Investments Proprietary Limited

| Company |  |
| ---: | ---: |
| 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ |

Roeland Street Investments 2 Proprietary Limited
SSS JV 1 Proprietary Limited

|  |  |
| ---: | ---: |
| 248353 | 183931 |
| 34163 | 46064 |
| 886 | - |
| 283402 | 229995 |

## 14. STATED CAPITAL

Authorised
1000000000 Ordinary shares of no par value
Issued
In issue at the beginning of the year
Accelerated bookbuild
Purchase of investment properties
Dividend re-investment programme
Share issue costs
In issue at the end of the year
Reconciliation of number of issued shares
In issue at the beginning of the year
Shares issued during the year
In issue at the end of the year

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 2022 | 2021 | 2022 | 2021 |
| R'000 | R'000 | R'000 | R'000 |
|  |  |  |  |
| 4783903 | 4360033 | 4783903 | 4360033 |
| 575000 | 250000 | 575000 | 250000 |
| - | 6843 | - | 6843 |
| 21577 | 169304 | 21577 | 169304 |
| (5799) | (2 277) | (5799) | (2 277) |
| 5374681 | 4783903 | 5374681 | 4783903 |
| 432881143 | 397848842 | 432881143 | 397848842 |
| 41729287 | 35032301 | 41729287 | 35032301 |
| 474610430 | 432881143 | 474610430 | 432881143 |

The unissued shares are under the control of the directors (subject to limitations set by shareholders' resolutions) until the next annual general meeting.

The unissued shares are under the control of the directors (subject to limitations set by shareholders' resolutions) until the next annual general meeting.
15. SHARE-BASED PAYMENT RESERVE

Opening balance
Movement
Expense recognised in profit or loss Group share-based payment charge Shares issued during the current year Closing balance


In terms of the Conditional Share Plan ("CSP"), approved and adopted by shareholders on 19 February 2019, the company has granted conditional shares to the executive directors and staff. The full details of the scheme are included in the remuneration report.

Details of conditional shares awarded are set out below:

|  | Tranche 1 | Tranche 2 | Tranche 3 | Tranche 4 | Total <br> 31 March <br> 2022 | Total <br> 31 March <br> 2021 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GM Lucas | 171625 | 305111 | 381388 | 381388 | 1239512 | 858124 |
| SC Lucas | 171625 | 305111 | 381388 | 381388 | 1239512 | 858124 |
| SJ Horton | 171625 | 305111 | 381388 | 381388 | 1239512 | 858124 |
| Other employees | 717012 | 714217 | 1107588 | 1092373 | 3631190 | 2538817 |
| Total awards granted | 1231887 | 1629550 | 2251752 | 2236537 | 7349726 | 5113189 |

The CSP awards have been recognised as equity-settled share-based payments as a separate category within equity. The fair value of the CSP has been measured using the Black-Scholes model.

Details of assumptions
Expected volatility of $20.25 \%$ has been based on an evaluation of the historical volatility of the company's share price since listing. The expected forfeiture rate has been based on historical experience and general employee behaviour. Where these result in changes in the non-market conditions of the scheme, the cumulative impact is charged to profit or loss in the year the adjustment is made.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 15. SHARE-BASED PAYMENT RESERVE (CONTINUED)

| Tranche 1 | Tranche 2 | Tranche 3 | Tranche 4 | Total |
| :--- | :--- | :--- | :--- | :--- |

Opening number of unvested instruments Awards granted during the current year Forfeited shares Closing number of unvested instruments

Grant date

| 1231887 | 1629550 | 2251752 | - | 5113189 |
| ---: | ---: | ---: | ---: | ---: |
| - | - | - | 2236537 | 2236537 |
| $(136076)$ | $(153318)$ | $(13349)$ | - | $(302743)$ |

Vesting date

| 1095811 | 1476232 | 2238403 | 2236537 |
| ---: | ---: | ---: | ---: |
| 13 March | 30 August | 14 September | 30 November |
| 2019 | 2019 | 2020 | 2021 |
| 1 September | 1 September | 15 September | 1 September |
| 2022 | 2022 | 2023 | 2024 |

Issue price
(30 day VWAP)* 13.90
Forfeiture rate $\quad 7.0 \%$
Dividend yield $\quad 7.77 \%$
Performance condition
factor $90.0 \%$

7046983

The shares awarded under tranche 1 comprise performance shares (75\%) which are subject to a 3.5 year service period and the achievement of certain financial and individual performance measures and retention shares (25\%) which are subject to a 3.5 year service period only.

The shares awarded under tranche 2, 3 and 4 comprise performance shares only and are subject to a 3 year service period and the achievement of certain financial and individual performance measures.

On the vesting date the participant is entitled to settlement of the award and no amount is payable by the participant for the settlement of shares that have vested. The actual quantum of shares received by a participant on vesting will depend on the extent to which the performance conditions, set out in the award letter, are achieved and will be determined over the performance period.

No conditional shares vested during the year. The CSP has a dilutive impact on the group's earnings per share

[^2]
## 16. FINANCIAL LIABILITIES

16.1 Loans and borrowings

Reconciliation of loans and borrowings:
Opening balance at 1 April
New borrowing facilities
Withdrawals
Repayments
Loan fees paid and amortisation
Foreign exchange movement
Foreign currency translation reserve
Closing balance at 31 March
Current borrowings
Non-current borrowings

- Long-term borrowings
- Surplus cash paid into loan facility


The outstanding loan facilities with financial institutions are set out below:

## 31 March 2022

ZAR denominated facilities

| Borrowing facilities | Expiry date | Interest rate^ <br> Term |  | $\begin{array}{r} \text { Facility value } \\ R^{\prime} 000 \end{array}$ | Facility balance at 31 March 2022 R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Nedbank | Sep-24 | 3 years | Jibar+1.65\% | 275000 | 273435 |
| Nedbank | Oct-24 | 3 years | Fixed rate 7.18\% | 112000 | 112000 |
| Nedbank | Nov-23 | 2 years | Jibar+1.73\% | 350000 | 298262 |
| Nedbank | Dec-23 | 2 years | Jibar+1.78\% | 300000 | 129477 |
| Standard Bank | Sep-24 | 3 years | Jibar+1.66\% | 267957 | 206800 |
| Standard Bank | Apr-24 | 2 years | Fixed rate 6.84\% | 102043 | 102043 |
| Futuregrowth | Apr-22 | Rolling 3 months | Jibar+0.70\% | 160000 | 160000 |
|  |  |  |  | 1567000 | 1282017 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) <br> for the year ended 31 March 2022

16. FINANCIAL LIABILITIES (CONTINUED)
16.1 Loans and borrowings (continued)

GBP denominated facilities

^ Rates referenced to Jibar represents 3 month Jibar. Rates reference to Libor represents 3 month Libor.

31 March 2021
ZAR denominated facilities

|  | Expiry date | Term | Interest rate^ \% | Facility value R'000 | Facility balance at 31 March 2021 R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nedbank | Nov-23 | 5 years | Jibar+1.73\% | 350000 | 298358 |
| Nedbank | Oct-2 1 | 3 years | Prime -1.40\% | 375000 | 372136 |
| Nedbank | Dec-23 | 3 years | Jibar+1.78\% | 300000 | 5436 |
| Standard Bank | Oct-2 1 | 3 years | Jibar+1.66\% | 370000 | 299418 |
| Futuregrowth | Apr-2 1 | Rolling 3 months | Jibar+0.75\% | 160000 | 160000 |
|  |  |  |  | 1555000 | 1135348 |

GBP denominated facilities

| Borrowing facilities | Expiry date | Term | Interest rate^ \% | Facility value $£^{\prime} 000$ | Facility balance at 31 March 2021 R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lloyds Bank | Nov-24 | 6 years* | Libor+2.75\% | 52000 | 1043206 |
| Standard Bank | Sep-21 | 3 years | Libor+2.10\% | 5650 | 115332 |
|  |  |  |  | 57650 | 1158538 |
| Total gross loans and borrowings for the group |  |  |  |  | 2293886 |
| Surplus cash paid into loan facility |  |  |  |  | (299 527) |
| Closing balance at 31 March |  |  |  |  | 1994359 |

$\underset{\star}{\text { Sonia Sterling Overnight Interbank Average Rate }}$

* Comprises a four-year term with two 12 month extension options

Rates referenced to Jibar represents 3 month Jibar. Rates reference to Libor represents 3 month Libor.

Surplus cash is placed in the Nedbank annex facility and earned interest at Jibar plus $1.40 \%$. There are no restrictions on the availability of the cash placed in the facility.

Interest rate derivatives with a notional value of R300 million and R250 million have been entered into with Nedbank and Standard Bank respectively for the ZAR denominated facilities. Interest rate derivatives with a notional value of $£ 20$ million for each of HSBC and Santander, and $£ 5$ million for Standard Bank, have been entered into for the GBP denominated facilities. Further details are set out in note 26.2.1.

The group's risk management and interest benchmark transition is set out in note 26.

## The loans and borrowings are secured as follows:

## Nedbank

- Section numbers 4,5 and 6 in the sectional title scheme known as Trafalgar Place (Stor-Age Sea Point)
- Remainder Erf 15331 Milnerton (Stor-Age Table View)
- Erf 136 Greenbushes (Stor-Age Greenbushes)
- Remainder Erf 6042 Cape Town (Stor-Age Gardens)
- Remainder of Plot 63 Estoire Settlement, Bloemfontein (Stor-Age Bloemfontein)
- Erf 2026 Esther Park Extension 31 Township and Erf 2027 Esther Park Extension 32 Township (Stor-Age Kempton Park)
- Portion 159 (a Portion of Portion 4) of the Farm Allandale No 10 (Stor-Age Midrand)
- Erf 134 Village Main Township, Gauteng (Stor-Age JHB City)
- Erf 900 Kosmosdal Extension 12 Township, Gauteng (Stor-Age Samrand)
- Portion 853 (a Portion of Portion 175) of Klipfontein No. 83, Gauteng (Stor-Age Boksburg)
- Erf 39208 Bellville, Western Cape (Stor-Age Bellville)
- Erf 17299 Durbanville, Western Cape (Stor-Age Pinehurst)
- Portion 63 (a Portion of Portion 2) of the Farm Brakfontein No. 399, Gauteng (Stor-Age Hennopspark)
- Portion 871 of the Farm Knopieslaagte No. 385, Gauteng (Stor-Age Mnandi)
- Remaining Extent of Portion 55 (a Portion of Portion 5) of the Farm Doornkloof No. 391, Gauteng (Stor-Age Lyttelton)
- Portion 337 (a Portion of Portion 194) of the Farm Zwartkop No. 356, Gauteng (Stor-Age Zwartkop)
- Section number 2 in the sectional title scheme known as Flip Du Toit Industrial Park, Gauteng (Stor-Age Pretoria West|
- Remaining Extent of Portion 13 (Portion of Portion 1) of the Farm Grooffontein No. 394, Gauteng (Stor-Age Garsfontein)
- Lease over Erven 412, 413, 414, 415 and 416 Springfield (Stor-Age Springfield)
- Erf 177012 (a Portion of Erf 127260) Cape Town (Stor-Age Tokai)
- Sectional plan number 128/2007, Cape Town in the sectional title scheme known as Edgemead Self Storage Park (Stor-Age Edgemead)
- Sectional plan number 566/2008, Maitland in the sectional title scheme known as City Vault (Stor-Age Maitland)
- Sectional plan number 342/2010, West Rand (Stor-Age West Rand)
- Erf 2650 Westering (Stor-Age Westering)
- Portion 19 (of Erf 3) of Erf 17 Mount Edgecombe (Stor-Age Mount Edgecombe)
- Erf 891 Brooklyn (Stor-Age Brooklyn)
- Portion 1 of Erf 217 Six Fountains Extension 7 Township (Stor-Age Silver Lakes)
- Section number 3 in the sectional title scheme known as Rieffontein 738 in extent 2599 square metres (Stor-Age Mooikloof)
- Erven 1624 \& 1625 Sunninghill Ext 163 Township (Stor-Age Sunninghill)


# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 16. FINANCIAL LIABILITIES (CONTINUED) <br> 16.1 Loans and borrowings (continued) <br> Standard Bank

- Erf 16694 Somerset West (Storage RSA Somerset West)
- Erf 8190 and Erf 8183 Stellenbosch (Stor-Age Stellenbosch)
- Portion 1 of Erf 877 Louwlardia Extension 13 (Storage RSA Centurion)
- Erf 4885 Weltevredenpark Extension 139 (Storage RSA Constantia Kloof)
- Erf 17350 a portion of Erf 15744 Durbanville (Stor-Age Durbanville)
- Headlease over remainder of Erf 995 Contantia Kloof (Stor-Age Constantia Kloof)
- Erf 14804 Somerset West (Stor-Age Heritage Park)
- Erf 1203 Wetton (Stor-Age Ottery)
- Erf 174177, Claremont, Cape Town (Stor-Age Claremont)
- Erf 97, Essexworld, Gauteng (Stor-Age Edenvale)
- Portion 2,3 and 27 of Erf 692 Brickfield, Kwazulu-Natal (Stor-Age Berea)
- Erf 149, Kensington B, Gauteng (Stor-Age Randburg)


## HSBC/Santander Club Lend facility <br> Leasehold Properties

- Unit 2, Access 4-20, New Hythe Business Park, Bellingham Way, Larkfield, Aylesford, ME20 7HP, Title number K930804 (Storage King Aylesford)
- Unit 3, Access 4-20, New Hythe Business Park, Bellingham Way, Larkfield, Aylesford, ME20 7HP, Title number K930806 (Storage King Aylesford)
- Unit 1, Carnival Close, Basildon, SS 14 3WN, Title number EX802441 (Storage King Basildon )
- Units 5 and 6, Epsom Trade Park, Blenheim, Road, Epsom, KT19 9DU, Title number SY773210 (Storage King Epsom)
- Unit 1, Nimbus Park, Porz Avenue, Houghton Regis, Dunstable, LU5 5WZ , Title number BD260385 (Storage King Dunstable)
- Land and Buildings at Distribution Centre, Radford Road, Nottingham, NG7 7NQ, Title number NT440635 (Storage King Nottingham)
- 1 Colville Court Winwick Quay Warrington, Title number, WA2 8QT, Title number CH560305 (Storage King Warrington)


## Freehold Properties

- Land on south east side of Rosemary Lane edged with red on plan of Title filed at the Land Registry, Title number CB25763 (Storage King Cambridge)
- Land at Rosemary Lane edged with red on plan of Title filed at the Land Registry, Title number CB269504 (Storage King Cambridge)
- Land at 505 Coldhams Lane, CBI 3JS, Title number CB30113 (Storage King Cambridge)
- 1 Carriage Drive, White Rose Way, Doncaster, DN4 5JH, Title number SYK429163 (Storage King Doncaster)
- 39 Barton Road, Bletchley, Milton Keynes, MK2 3BA, Title number BM1 16594 (Storage King Milton Keynes)
- Land at 1 Bobby Fryer Close, Garsington Road, Oxford, OX4 6ZN shown edged with red on the plan of the Title filed with the Land Registry, Title number ON 164847 (Storage King Oxford)
- Site at 1 Harfford Way, Sealand industrial Estate, Chester, CH1 4NT, Title number, CH653432 (Storage King Chester)
- The Wash Shop, Harfford Way, Sealand industrial Estate, Chester, CH1 4NT, Title number CH254305 (Storage King Chester)
- Unit 28 Trade City, Avro Way, Brooklands Business Park, Weybridge, KT1 3 OYF, Title Number SY76796 1 (Storage King Weybridge)


## Freehold Properties (continued)

- Unit 8 Iconic Park, Birmingham, New Road, Dudley, DY1 4SR, Title number WM866739 (Storage King Dudley)
- Unit 2 8B Storage King Archers Way Battlefield Enterprise Park, Shrewsbury, SY 1 3GA, Title number SL1 48790 (Storage King Shrewsbury)
- Land on the east side of Water Lane, York, NYK453274 (Storage King York)
- J W Taylor Ltd, Ripon Road,Harrogate HG12BT, NYK345873, Land and buildings lying to the East of Ripon Road, Harrogate, NYK 171042 (Storage King Harrogate)
- Phoenix Retail Park, Leeds Road, Huddersfield, HD 1 6NB,WYK594784 (Storage King Huddersfield)
- Land and Buildings on the South Side of Charlotte Street, WYK237467, (Storage King Wakefield)


## Aviva facility <br> Freehold Properties

- 599 to 613 Princes Road, Darfford, DA2 6HH, Title number K342977 (Storage King Darfford)
- Unit 2, Weston Road, Crewe CW1 6AA, Title number CH666094 (Storage King Crewe)
- Land at the south east side of Caxton Road, Elms Farm Industrial Estate, Bedford, MK14 OHT, Title number BD43327 (Storage King Bedford)
- Units 8-14, Hansard Gate, West Meadows, industrial Estate, Derby, DE2 1 6AR, Title number DY490969 (Storage King Derby)
- Unit 3, Barnwood Point, Corinium Avenue, Barnwood, Gloucester, GL4 3HX, Title number GR408472 (Storage King Gloucester)

The following covenants are applicable to the year ended 31 March 2022:

## Nedbank

- The property Loan-to-Value ratio in respect of any measurement period shall not exceed $50 \%$.
- Interest cover for the reporting period shall be at least 1.8 times (EBITDA to interest paid)


## HSBC/Santander Club Lend facility

- Debt Service Cover in respect of any Relevant Period shall not, at any time, be less than the ratio 1.1:1.
- The Loan-to-Market Value does not, at any time, exceed $55 \%$.
- The Loan-to-Closed-Market Value does not, at any time, exceed $85 \%$.
- Interest Cover in respect of any Relevant Period shall not, at any time, be less than 2.0:1.


## Aviva facility

- The Historical Interest Cover is, at all times, at least $300 \%$.
- The Loan-to-Value does not, at any time, exceed 60\%.


## Standard Bank

- The Property Loan-to-Value ratio in respect of any measurement period shall not be more than $60 \%$
- The Property Interest Cover Ratio in respect of any measurement period at any time shall not be less than 1.8 times (EBITDA to interest paid)
- The Borrower Group Interest Cover Ratio (Total Debt) in respect of any measurement period shall not be less than 1.8 times (EBITDA to net interest paid)
- The Corporate Loan-to-Value Ratio shall not be more than $45 \%$

No covenants were breached during the year. Refer to note 16.3 for the group's Loan-to-Value ratio.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 16. <br> FINANCIAL LIABILITIES (CONTINUED)

16.2 Derivative financial liabilities

Cross currency interest rate swaps
Interest rate swaps

- ZAR denominated facilities
- GBP denominated facilities


These amounts represent the mark-to-market adjustments of the above derivative financial instruments.

| Derivative | Risk mitigation |
| :--- | :--- |
| Cross currency interest rate swaps | Wherever possible, funding is secured in a currency to match the <br> currency of the underlying cash flows to minimise foreign <br> exchange volatility through natural hedges. Where this is not <br> possible, ZAR denominated funding is obtained for foreign <br> acquisitions and the group may enter into cross currency interest <br> rate swaps to hedge foreign currency investments at levels <br> considered appropriate. <br> Ine group enters into derivative financial instruments to manage <br> Interest rate derivatives <br>  <br> its exposure to interest rates by fixing floating rate interest rates on <br> loans or limiting its exposure to increases in interest rates. |

Refer to note 26 for further details set out on the derivative instruments.

### 16.3 Capital management

The group's financing policy is to fund the expansion of its property porifolio and achieve its strategic growth objectives through a mix of debt and equity. The group has various mechanisms in place to conserve cash for future expansion such as offering a dividend reinvestment plan to shareholders, which allows for the reinvestment of their cash dividend into additional shares in the company.

The group uses the loan-to-value (LTV) ratio, set out below, as a crucial metric in assessing its capital structure.

|  | Note | Group |  |
| :---: | :---: | :---: | :---: |
|  |  | 2022 | 2021 |
|  |  | R'000 | R'000 |
| Loans and borrowings* | 16.1 | 2804865 | 1994359 |
| Less: cash and cash equivalents | 12 | (222 333) | (171073) |
| Net debt |  | 2582532 | 1823286 |
| Investment properties | 3 | 9535000 | 7869321 |
| Less: lease obligations | 30 | (271 188) | (301 730) |
| Fair value of investment properties (net of lease obligations) |  | 9263812 | 7567591 |
| LTV ratio |  | 27.9\% | 24.1\% |

[^3]
## 17. TRADE AND OTHER PAYABLES

Financial instruments
Trade creditors
Security deposits
Other payables
Related party payables
Property accruals
Tenant deposits
Non-financial instruments
Income received in advance
Taxation payable
VAT

Total trade and other payables

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
|  |  |  |  |
| 76834 | 31228 | 3221 | 1374 |
| 24423 | 21557 | 3187 | 2230 |
| 10629 | 8040 | 2841 | 2286 |
| - | - | 825 | 520 |
| 45368 | 41063 | 8418 | 6745 |
| 576 | 582 | 576 | 583 |
| 157830 | 102470 | 19068 | 13737 |
|  |  |  |  |
| 63220 | 55366 | 1367 | 2272 |
| - | 5979 | - | - |
| - | 9487 | 1264 | - |
| 63220 | 70832 | 2631 | 2272 |
| 221050 | 173302 | 21699 | 16009 |

Information about the group and company's liquidity risk exposure is included in note 26.

## 18. PROVISIONS

Balance at beginning of year
Movement in provision*
Balance at end of year

| 2022 | 2021 | 2022 | 2021 |
| ---: | ---: | ---: | ---: |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
| 10716 | 2858 | 4444 | 2422 |
| 4995 | 7858 | 3402 | 2022 |
| 15711 | 10716 | 7846 | 4444 |

* Relates mainly to provision for bonuses

19. REVENUE

Rental income
Rental income from tenants
Rental underpin
Other income
Ancillary income^
Rental guarantee ${ }^{\text {\# }}$
Sundry income
Property revenue

| 2022 | 2021 | 2022 | 2021 |
| ---: | ---: | ---: | ---: |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |$|$|  |  |  |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 849716 | 738726 | 44895 | 33153 |
| 845212 | 733192 | 40391 | 27619 |
| 4504 | 5534 | 4504 | 5534 |
| 60966 | 61496 | 4534 | 3805 |
| 56148 | 47681 | 2418 | 3706 |
| - | 10042 | - | - |
| 4818 | 3773 | 2116 | 99 |
| 910682 | 800222 | 49429 | 36958 |

^ Includes sale of merchandise, administration fees, late fees, insurance income (UK only).

* The rental guarantee relates to the acquisition of the Managed Porffolio in October 2018 and the rental underpin to the Certificate of Practical Completion developments (Bryanston - September 2017; Craighall - August 2019). Both, provided by the sellers of the properties, effectively provide income protection to Stor-Age as the properties lease-up to mature occupancy levels.


## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2022

|  |  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ |
| 20. | OTHER FAIR VALUE ADJUSTMENTS TO FINANCIAL INSTRUMENTS <br> Fair value adjustment to derivative financial instruments <br> Fair value adjustment to non-derivative financial instruments | 121641 <br> (136) | $\begin{aligned} & 72791 \\ & 110123) \\ & \hline \end{aligned}$ | 11878 <br> (136) | $\begin{array}{r} 14302) \\ (259) \\ \hline \end{array}$ |
|  |  | 121505 | 62668 | 11742 | (14561) |
| $\begin{aligned} & 21 \\ & 21.1 \end{aligned}$ | ADMINISTRATION EXPENSES BY NATURE Employee benefits |  |  |  |  |
|  | Salaries and wages | 60197 | 50900 | 44009 | 29938 |
|  | Equity-based share based payment expense | 11307 | 14310 | 10374 | 13781 |
|  | Other staff costs | 2205 | 1695 | 1722 | 1466 |
|  |  | 73709 | 66905 | 56105 | 45185 |
| 21.2 |  |  |  |  |  |
|  | Other administration expenses | 17751 | 11826 | 14417 | 12199 |
|  | Professional fees | 9685 | 7415 | 2076 | 1479 |
|  | Auditors remuneration | 2344 | 3161 | 743 | 1473 |
|  |  | 29780 | 22402 | 17236 | 15151 |
|  | Total | 103489 | 89307 | 73341 | 60336 |


|  |  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ |
| $\begin{aligned} & 22 . \\ & 22.1 \end{aligned}$ | TAXATION |  |  |  |  |
|  | Current and deferred tax expense |  |  |  |  |
|  | Income tax charge for the year | (35986) | (6564) | - | - |
|  | Deferred tax charge for the year | (235 427) | $(90055)$ | - | - |
|  | Taxation for the year | (271 413) | $(96619)$ | - | - |
|  | Reconciliation between applicable tax rate and effective tax rate: |  |  |  |  |
|  | Profit before taxation | 28.00\% | 28.00\% | 28.00\% | 28.00\% |
|  | Adjustments |  |  |  |  |
|  | Non-deductible expenses | 0.08\% | 1.19\% | 0.16\% | 1.30\% |
|  | - Employee conditional share plan (CSP) | 0.02\% | 0.31\% | 0.00\% | 1.02\% |
|  | - Corporate interest restriction (CIR) | 0.00\% | 0.81\% | 0.00\% | 0.00\% |
|  | - Items of a capital nature ${ }^{+}$ | 0.06\% | 0.07\% | 0.16\% | 0.28\% |
|  | Tax-exempt income | (1.11\%) | 0.00\% | 0.01\% | (0.09\%) |
|  | - Government incentives (ETI \& TERS) | 0.00\% | 0.00\% | 0.01\% | (0.09\%) |
|  | - Gain on disposal of immovable assets | (1.11\%) | 0.00\% | 0.00\% | 0.00\% |
|  | Fair value adjustments | (2.37\%) | (10.48\%) | (0.18\%) | 0.30\% |
|  | Foreign tax differential* ${ }^{\text {/ }}$ | (0.68\%) | (3.99\%) | 0.00\% | 0.00\% |
|  | Foreign tax differential - rate change effect* | 5.30\% | 0.00\% | 0.00\% | 0.00\% |
|  | Increase in/(utilisation of) unrecognised deferred tax assets | (0.56\%) | (1.30\%) | (0.55\%) | (0.80\%) |
|  | Qualifying S25BB REIT distribution | (7.45\%) | (5.97\%) | (27.44\%) | (28.71\%) |
|  | Effective tax rate | 21.21\% | 7.45\% | 0.00\% | 0.00\% |

* This related to the effect of the group being subject to multiple tax jurisdictions: SA which is taxed at 28\% (27\% from 1 April 2024), Guernsey which is taxed at $0 \%$ and UK which is taxed at $19 \%$ ( $25 \%$ from 1 April 2024)
* This represents the effect of the rate change from $19 \%$ to $25 \%$ in the UK on the current year deferred tax liability provision. (See note 22.2 for further details)


## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| 1307 | 462 | - | - |
| 5343 | 2239 | - | - |
| 6650 | 2701 | - | - |
|  |  |  |  |
| $(287436)$ | $(65361)$ | - | - |
| $(287436)$ | $(65361)$ | - | - |
| $(280786)$ | $(62660)$ | - | - |

TAXATION (CONTINUED)
22.2
Deferred tax
Deferred tax asset
Tax losses
Capital allowances
Deferred tax liability
Fair value adjustments on UK investment property


Deferred tax movement reconciliation - Group*

2022
At beginning of the year
Profit or loss
Exchange differences
At end of year

| Tax losses |  |  |  |
| ---: | ---: | ---: | ---: |
| $R^{\prime} 000$ | Capital <br> allowances <br> $R^{\prime} 000$ | Fair value <br> adjustments <br> $R^{\prime} 000$ | Total <br> $R^{\prime} 000$ |
|  |  |  |  |
| 462 | 2239 | $(65361)$ | $(62660)$ |
| 928 | 3446 | $(239802)$ | $(235428)$ |
| $(83)$ | $(342)$ | 17727 | 17302 |
| 1307 | 5343 | $(287436)$ | $(280786)$ |

## 2021

At beginning of the year

| 17528 | - | 7908 | 25436 |
| ---: | ---: | ---: | ---: |
| $(16416)$ | 2341 | $(75980)$ | $(90055)$ |
| $(650)$ | $(102)$ | 2711 | 1959 |
| 462 | 2239 | $(65361)$ | $(62660)$ |

Exchange differences
At end of year
No reconciliation is disclosed for the company as there was no movement in the company's deferred tax for the year.

## South Africa

The SA group of companies have tax losses available to carry forward and utilise against future profits of R389.6 million (2021: R406.1 million). Management has decided, in light of the impact of the REIT legislation, not to recognise a deferred taxation asset relating to the assessed loss as it is not probable that future taxable profits will be available against which the associated unused tax losses and deductible temporary differences can be utilised.

In the budget speech held on 24 February 2022 the Minister of Finance announced the reduction of the company income tax rate from $28 \%$ to $27 \%$ from 1 April 2023. This change does not currently affect the SA group as no deferred tax has been recognised.

## United Kingdom

The UK group of companies has tax losses available to carry forward and utilise against future profits of £0.4 million (2021: £0. 1 million).

In the UK budget speech held on 3 March 2021, the Chancellor proposed raising the corporate income tax rate from $19 \%$ to $25 \%$ from 1 April 2023. The report stage and final reading were completed on 24 May 2021 and the Bill is now regarded as substantively enacted. Due to this, the deferred tax liability recognised relating to the fair value adjustments on investment property has been adjusted and recognised at $25 \%$ in anticipation of the rate increase.

## 23. EARNINGS AND HEADLINE EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share is based on the weighted average number of shares in issue during the year and a profit attributable to shareholders of the parent.

Reconciliation of basic earnings and headline earnings per share Profit for the year (attributable to shareholders of the parent)

## Basic earnings

Headline earnings adjustments
Fair value adjustment to investment properties
Fair value adjustment to investment properties ( NCI$)^{+}$
Tax effect on the above adjustments and change in
substantively enacted tax rate
Insurance proceeds from building claim
Headline earnings attributable to shareholders

| Group |  |
| :---: | :---: |
| 2022 | 2021 |
| R'000 | R'000 |
| 1019737 | 1192294 |
| 1019737 | 1192294 |
| (538 035) | (719 430) |
| (642 313) | $(803$ 242) |
| 12632 | 8707 |
| 143371 | 75105 |
| (51 725) | - |
| 481702 | 472864 |
| 474610 | 432881 |
| 474610 | 432881 |
| 440516 | 421786 |
| 440516 | 421786 |
| 5319 | 3724 |
| 445835 | 425510 |
| 231.49 | 282.68 |
| 228.73 | 280.20 |
| 109.35 | 112.11 |
| 108.04 | 111.13 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

24. NOTES TO THE STATEMENTS OF CASH FLOWS
24.1 Cash generated from operations

Profit before taxation
Adjusted for:
Dividends income
Interest income
Interest expense
Restructure of loans and borrowings
Change in provision
Depreciation and amortisation
Equity-settled share based payment expense
Foreign exchange (gains)/losses
Fair value adjustment to investment properties Share of losses of equity-accounted investees
Fair value adjustment to financial instruments

Changes in working capital
Decrease/(increase) in trade and other receivables
Increase in inventory
Increase in trade and other payables
24.2 Interest received

Interest income
Outstanding interest income accrual on loans Interest received

### 24.3 Interest paid

Interest expense
Interest capitalised to investment properties
(refer to note 3)
Realised losses on interest rate swaps
Outstanding interest expense accrual on loans Interest on lease obligations
Interest paid

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 2022 | 2021 | 2022 | 2021 |
| R'000 | R'000 | R'000 | R'000 |
| 1302656 | 1299226 | 517563 | 377003 |
| - | - | (523 177) | $(441563)$ |
| (25 904) | (44 438) | (17506) | (19291) |
| 116838 | 107906 | 50374 | 46920 |
| 6377 | - | 326 | - |
| 4995 | 7858 | 3402 | 2022 |
| 8309 | 11184 | 4033 | 5396 |
| 11307 | 14310 | 10374 | 13781 |
| 3565 | (5 368) | 954 | (9714) |
| (642 313) | $(803$ 242) | (13765) | 4062 |
| 471 | - | - | - |
| (121 505) | 162 668) | $(11742)$ | 14561 |
| 664796 | 524768 | 20836 | $(6823)$ |
| (13 168) | 58491 | (33 880) | 20907 |
| $(88593)$ | 44554 | $(35682)$ | 20416 |
| (1 237) | (520) | (1 289) | (378) |
| 76662 | 14457 | 3091 | 869 |
| 651628 | 583259 | (13044) | 14084 |
| 25904 | 44438 | 17506 | 19291 |
| (4915) | (8771) | (7687) | (4 224) |
| 20989 | 35667 | 9819 | 15067 |
| 116838 | 107906 | 50374 | 46920 |
| 15923 | 16168 | 10789 | 15935 |
| 23198 | 54401 | 994 | 28388 |
| (5656) | $(6492)$ | (2752) | (3 419) |
| (17 328) | $(18980)$ | (214) | (332) |
| 132975 | 153003 | 59191 | 87492 |

### 24.4 Dividends paid

Balance payable at beginning of year
Dividend declared
Dividends paid by subsidiary to
non-controlling interest
Balance payable at end of year
Dividends paid

| Group |  | Company |  |
| :---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

### 24.5 Dividend received

Balance receivable at the beginning of year
Dividend income from subsidiary
523177441563
Subsidiary dividend capitalised to loan
(469 770)
Balance receivable at end of year

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 234102 | 225983 | 234102 | 225983 |
| 507470 | 466527 | 507470 | 466527 |
|  |  |  |  |
| 1471 | 2085 | - | - |
| $(262459)$ | $(234102)$ | $(262459)$ | $(234102)$ |
| 480584 | 460493 | 479113 | 458408 |

Balance receivable at end of year

|  |  |
| ---: | ---: |
| 229995 | 184321 |
| 523177 | 441563 |
| $(469770)$ | - |
| $(283402)$ | $(229995)$ |
| - | 395889 |

24.6 The taxation paid in the prior year relates to a UK subsidiary that was liquidated and deregistered in May 2021.

|  |  | 2022 | 2021 | 2022 | 2021 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Note |  | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

Reconciliation of the movement in net debt


## Group

Net debt at 1 April 2021
Net cash flows
Other non-cash movements
Foreign exchange adjustments
Gross debt at 31 March 2022
Cash and cash equivalents
Net debt at 31 March 2022

| $(1994359)$ | $(304819)$ | $(2299178)$ |
| ---: | ---: | ---: |
| $(668679)$ | 32331 | $(636348)$ |
| $(193324)$ | - | $(193324)$ |
| 97511 | $(185)$ | 97326 |
| $(2758851)$ | $(272673)$ | $(3031524)$ |
|  |  | 222333 |
|  |  | $(2809191)$ |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

| Loans and | Lease |  |
| ---: | ---: | ---: |
| borrowings |  |  |
| $R^{\prime} 000$ | obligations | Total |
| $R^{\prime} 000$ | $R^{\prime} 000$ |  |

24. NOTES TO THE STATEMENTS OF CASH FLOWS (CONTINUED)
24.7 Movement in net debt (continued) Group
Net debt at 1 April 2020
Net cash flows
Other non-cash movements
Foreign exchange adjustments
Gross debt at 31 March 2021
Cash and cash equivalents
Net debt at 31 March 2021

| $(2205723)$ | $(341611)$ | $(2547334)$ |
| ---: | ---: | ---: |
| 113494 | 32867 | 146361 |
| 9765 | - | 9765 |
| 88105 | 3925 | 92030 |
| $(1994359)$ | $(304819)$ | $(2299178)$ |
|  |  | 171073 |
|  |  | $(2128105)$ |


| Loans and |  |  |
| ---: | ---: | ---: |
| borrowings | Lease <br> obligations | Total |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

## Company

Net debt at 1 April 2021
Net cash flows
Other non-cash movements
Gross debt at 31 March 2022
Cash and cash equivalents
Net debt at 31 March 2022

| $(951153)$ | $(2721)$ | $(953874)$ |
| ---: | ---: | ---: |
| $(159191)$ | 1522 | $(157669)$ |
| $(53909)$ | $(214)$ | $(54123)$ |
| $(1164253)$ | $(1413)$ | $(1165666)$ |
|  |  | 82209 |
|  |  | $(1083457)$ |


| Loans and |  |  |
| ---: | ---: | ---: |
| borrowings | Lease |  |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

## Company

Net debt at 1 April 2020
Net cash flows
Other non-cash movements
Gross debt at 31 March 2021
Cash and cash equivalents
Net debt at 31 March 2021

| $(1086112)$ | $(3812)$ | $(1089924)$ |
| ---: | ---: | ---: |
| 125194 | 1423 | 126617 |
| 9765 | $(332)$ | 9433 |
| $(951153)$ | $(2721)$ | $1953874)$ |
|  |  | 76950 |
|  |  | $(876924)$ |

## 25. SEGMENTAL INFORMATION

Segmental information is based on the geographic location of each investment property. The group trades in five of the nine provinces in South Africa and in the United Kingdom through its subsidiary Betterstore Self Storage Holdings. The group is managed on a consolidated basis and inter-segmental transactions have been eliminated. The segmental information is limited to:

- On the statement of profit or loss and other comprehensive income: Rental income, other income, fair value adjustments to investment properties and direct property costs.
- On the statement of financial position: Investment properties, tenant debtors, inventories, goodwill and intangible assets, loans and borrowings and lease obligations

The chief executive officer reviews the segmental information on a monthly basis.
Segment property operating income for the year ended 31 March 2022

## Revenue

- Rental income
- Other income

Expected credit losses recognised
on tenant debtors

## Direct property costs

Operating profit
Fair value adjustment to investment properties
Segment property operating income

| Western |  |  |  |
| ---: | ---: | ---: | ---: |
| Cape |  |  |  |
| $R^{\prime} 000$ | Gauteng | Free <br> Rtate | KwaZulu- <br> Natal <br> $R^{\prime} 000$ |
|  |  |  |  |
| 166782 | 222122 | 6145 | 57707 |
| 6440 | 10776 | 445 | 2016 |
|  |  |  |  |
| $(562)$ | $(1319)$ | $(161)$ | $(437)$ |
| $(39307)$ | $(53802)$ | $(1577)$ | $(12427)$ |
| 133353 | 177777 | 4852 | 46859 |
| 53238 | 83155 | 2012 | $(89702)$ |
| 186591 | 260932 | 6864 | $(42843)$ |

$\left.\begin{array}{rrrr}\text { Eastern } & \begin{array}{r}\text { Total } \\ \text { South } \\ \text { Cape }\end{array} & \begin{array}{r}\text { Total } \\ \text { Africa }\end{array} & \begin{array}{r}\text { United } \\ \text { Kingdom } \\ R^{\prime} 000\end{array}\end{array} \begin{array}{r}\text { Rotal } \\ R^{\prime} 000\end{array}\right)$

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 25. SEGMENTAL INFORMATION (CONTINUED)

Reconciliation of segmental results to profit for the year in the statement of profit or loss and other comprehensive income

Property revenue

- Rental income
- Other income

Expected credit losses recognised on tenant debtors
Direct property costs
Net property operating income
Other revenue

- Management fees

Insurance proceeds from building claim
Administration expenses
Operating profit
Restructure of loans and borrowings
Fair value adjustment to investment properties
Foreign exchange gains/(losses)
Other fair value adjustments
Depreciation and amortisation
Profit before interest and taxation
Interest income
Interest expense
Share of net loss of equity-accounted investees, net of tax
Profit before taxation
Taxation expense
Profit for the year
Other comprehensive income for the year, net of taxation
Total comprehensive income for the year

| Total <br> $R^{\prime} 000$ | Allocated <br> $R^{\prime} 000$ | Unallocated <br> $R^{\prime} 000$ |
| ---: | ---: | ---: |
| 910682 | 910682 | - |
| 849716 | 849716 | - |
| 60966 | 60966 | - |
| $(3738)$ | $(3738)$ | - |
| $(221280)$ | $(221280)$ | - |
| 685664 | 685664 | - |
| 14594 | - | 14594 |
| 14594 | - | 14594 |
| 51725 | - | 51725 |
| $(103489)$ | - | $(103489)$ |
| 648494 | 685664 | $(37170)$ |
| $16377)$ | - | $16377)$ |
| 642313 | 642313 | - |
| $(3565)$ | - | $(3565)$ |
| 121505 | - | 121505 |
| $(8309)$ | - | $(8309)$ |
| 1394061 | 1327977 | 66084 |
| 25904 | - | 25904 |
| $(116838)$ | - | $(116838)$ |
| $(471)$ | - | $(471)$ |
| 1302656 | 1327977 | $(25321)$ |
| $(271413)$ | - | $(271413)$ |
| 1031243 | 1327977 | $(296734)$ |
| $(137953)$ | - | $(137953)$ |
| 893290 | 1327977 | $(434687)$ |

Group segment assets as at 31 March 2022

|  | Western Cape R'000 | Gauteng R'000 |  | KwaZulu- <br> Natal <br> R'000 |
| :---: | :---: | :---: | :---: | :---: |
| Investment properties | 1998985 | 2383706 | 55355 | 490560 |
| Tenant debtors | 1201 | 2489 | 210 | 629 |
| Inventories | 2455 | 2758 | 104 | 299 |
| Goodwill and intangible assets Loans and borrowings Lease obligations | (21 948) | $(3319)$ | - | $(20607)$ |
|  | Eastern Cape <br> R'000 | Total South Africa R'000 | Total <br> United Kingdom R'000 | Total combined $R^{\prime} 000$ |
| Investment properties | 161747 | 5090353 | 4444647 | 9535000 |
| Tenant debtors | 254 | 4783 | 14015 | 18798 |
| Inventories | 148 | 5764 | 1464 | 7228 |
| Goodwill and intangible assets | - | - | 61723 | 61723 |
| Loans and borrowings | - | - | (1 594 824) | (1 594824 ) |
| Lease obligations | - | (45 874) | (225 314) | $(271$ 188) |

## NOTES TO THE FINANCIAL STATEMENTS (continued)

for the year ended 31 March 2022

## 25. SEGMENTAL INFORMATION (CONTINUED)

Group segment assets, reserves and liabilities as at 31 March 2022

| Total | Allocated | Unallocated |
| ---: | ---: | ---: |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

## ASSETS

Non-current assets
Investment properties
Property and equipment
Stor-Age share purchase scheme loans
Goodwill and intangible assets
Equity-accounted investees
Other receivables
Unlisted investment
Deferred taxation
Derivative financial assets

## Current assets

Trade and other receivables
Inventories
Cash and cash equivalents
Total assets

EQUITY AND LIABILITIES
Total equity
Stated capital
Retained earnings
Share-based payment reserve
Foreign currency translation reserve
Total equity attributable to shareholders
Non-controlling interest
Non-current liabilities
Loans and borrowings
Derivative financial instruments
Deferred taxation
Lease obligations
Current liabilities
Loans and borrowings
Trade and other payables
Provisions
Lease obligations
Taxation payable
Dividends payable
Total equity and liabilities

| 10148725 | 9596723 | 552002 |
| ---: | ---: | ---: |
| 9535000 | 9535000 | - |
| 19975 | - | 19975 |
| 84135 | - | 84135 |
| 145706 | 61723 | 83983 |
| 246580 | - | 246580 |
| - | - | - |
| 10838 | - | 10838 |
| 6650 | - | 6650 |
| 99841 | - | 99841 |
| 356911 | 26026 | 330885 |
| 127350 | 18798 | 108552 |
| 7228 | 7228 | - |
| 222333 | - | 222333 |
| 10505636 | 9622749 | 882887 |


| 6643187 |  |  |
| ---: | ---: | ---: |
| 5374681 | - | 6643187 |
| 1186969 | - | 1186969 |
| 33273 | - | 33273 |
| 2051 | - | 2051 |
| 6596974 | - | 6596974 |
| 46213 | - | 46213 |
| 3135260 | 1838218 | 1297042 |
| 2598851 | 1594824 | 1004027 |
| 5579 | - | 5579 |
| 287436 | - | 287436 |
| 243394 | 243394 | - |
| 727189 | 27794 | 699395 |
| 160000 | - | 160000 |
| 221050 | - | 221050 |
| 15711 | - | 15711 |
| 29279 | 27794 | 1485 |
| 38690 | - | 38690 |
| 262459 | - | 262459 |
| 10505636 | 1866012 | 8639624 |

Segment property operating income for the year ended 31 March 2021

|  | Western Cape R'000 | Gauteng R'000 | $\begin{array}{r} \text { Free } \\ \text { State } \\ \text { R'000 }^{\prime} \end{array}$ | KwaZulu- <br> Natal <br> R'000 |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| - Rental income | 148655 | 202062 | 5310 | 52338 |
| - Other income | 7374 | 15289 | 381 | 3327 |
| Expected credit losses recognised |  |  |  |  |
| Direct property costs | $(33439)$ | (47 036) | (1 834) | (14011) |
| Operating profit | 120571 | 167939 | 3691 | 40795 |
| Fair value adjustment to investment properties | 78973 | 228165 | 15712 | 72039 |
| Segment property operating income | 199544 | 396104 | 19403 | 112834 |
|  |  | Total | Total |  |
|  | Eastern Cape R'000 | South Africa R'000 | United Kingdom R'000 | Total combined R'000 |
| Revenue |  |  |  |  |
| - Rental income | 15490 | 423855 | 314871 | 738726 |
| - Other income | 1555 | 27926 | 33570 | 61496 |
| Expected credit losses recognised |  |  |  |  |
| Direct property costs | (4 463) | (100783) | (105 652) | (206 435) |
| Operating profit | 12238 | 345234 | 242178 | 587412 |
| Fair value adjustment to investment properties | 13062 | 407951 | 395291 | 803242 |
| Segment property operating income | 25300 | 753185 | 637469 | 1390654 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 25. SEGMENTAL INFORMATION (CONTINUED)

Reconciliation of segmental results to profit for the year in the statement of profit or loss and other comprehensive income

Property revenue

- Rental income
- Other income

Expected credit losses recognised on tenant debtors
Direct property costs
Net property operating income
Other revenue

- Management fees

Administration expenses
Operating profit
Fair value adjustment to investment properties
Foreign exchange gains/(losses)
Other fair value adjustments
Depreciation and amortisation
Profit before interest and taxation
Interest income
Interest expense
Share of net loss of equity-accounted investees
Profit before taxation
Taxation expense
Profit for the year
Other comprehensive income for the year, net of taxation
Total comprehensive income for the year

| $\begin{array}{r} \text { Total } \\ R^{\prime} 000 \end{array}$ | Allocated $\mathrm{R}^{\prime} 000$ | Unallocated R'000 |
| :---: | :---: | :---: |
| 800222 | 800222 | - |
| 738726 | 738726 | - |
| 61496 | 61496 | - |
| (6 375) | (6 375) | - |
| (206 435) | (206 435) | - |
| 587412 | 587412 | - |
| 4510 | - | 4510 |
| 4510 | - | 4510 |
| $(89$ 307) | - | 1893071 |
| 502615 | 587412 | $(84797)$ |
| 803242 | 803242 | - |
| 5368 | - | 5368 |
| 62668 | - | 62668 |
| $(11$ 184) | - | 111 184) |
| 1362709 | 1390654 | (27 945) |
| 44438 | - | 44438 |
| (107906) | - | (107906) |
| (15) | - | (15) |
| 1299226 | 1390654 | $(91428)$ |
| 1966191 | - | 1966191 |
| 1202607 | 1390654 | $(188047)$ |
| (120 800) | - | (120800) |
| 1081807 | 1390654 | (308 847) |

Group segment assets as at 31 March 2021

|  | Western Cape R'000 | Gauteng R'000 | $\begin{array}{r} \text { Free } \\ \text { State } \\ \text { R'000 }^{\prime} \end{array}$ | KwaZulu- <br> Natal <br> R'000 |
| :---: | :---: | :---: | :---: | :---: |
| Investment properties | 1748296 | 2195943 | 51200 | 565067 |
| Tenant debtors | 1247 | 2226 | 168 | 911 |
| Inventories | 1917 | 2515 | 93 | 385 |
| Goodwill and intangible assets | - | - | - | - |
| Loans and borrowings | - | - | - | - |
| Lease obligations | (22 215) | $(3237)$ | - | $(19$ 563) |
|  | Eastern Cape R'000 | Total South Africa R'000 | Total United Kingdom R'000 | Total combined R'000 |
| Investment properties | 139200 | 4699706 | 3169615 | 7869321 |
| Tenant debtors | 294 | 4846 | 9941 | 14787 |
| Inventories | 124 | 5034 | 1053 | 6087 |
| Goodwill and intangible assets | - | - | 63540 | 63540 |
| Loans and borrowings | - | - | (1 158537 ) | $(1158537)$ |
| Lease obligations | - | (45015) | (256715) | (301730) |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 25. SEGMENTAL INFORMATION (CONTINUED)

Group segment assets, reserves and liabilities as at 31 March 2021

| Total | Allocated | Unallocated |
| ---: | ---: | ---: |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

## ASSETS

## Non-current assets

Investment properties
Property and equipment
Stor-Age share purchase scheme loans
Goodwill and intangible assets
Equity-accounted investees
Other receivables
Unlisted investment
Deferred taxation
Derivative financial assets

## Current assets

Trade and other receivables
Inventories
Cash and cash equivalents
Total assets
8241155

| 7869321 | 7869321 | 308294 |
| ---: | ---: | ---: |
| 15696 | - | 15696 |
| 140041 | - | 140041 |
| 147019 | 63540 | 83479 |
| 28637 | - | 28637 |
| - | - | - |
| 5474 | - | 5474 |
| 2701 | - | 2701 |
| 32266 | - | 32266 |
| 260067 | 20874 | 239193 |
| 82907 | 14787 | 68120 |
| 6087 | 6087 | - |
| 171073 | - | 171073 |
| 8501222 | 7953735 | 547487 |

## EQUITY AND LIABILITIES

Total equity
Stated capital
Retained earnings
Share-based payment reserve
Foreign currency translation reserve
Total equity attributable to shareholders
Non-controlling interest
Non-current liabilities
Loans and borrowings
Derivative financial instruments
Deferred taxation
Lease obligations
Current liabilities
Loans and borrowings
Trade and other payables
Provisions
Lease obligations
Dividends payable
Total equity and liabilities

| 5656753 |  | - |
| ---: | :--- | ---: |
| 4783903 |  | 5656753 |
| 674702 | - | 4783903 |
| 21966 | - | 674702 |
| 137574 | - | 21966 |
| 5618145 | - | 137574 |
| 38608 | - | 5618145 |
| 1746619 | 1429586 | 317033 |
| 1347000 | 1158537 | 188463 |
| 61810 | - | 61810 |
| 65361 | - | 65361 |
| 272448 | 271049 | 1399 |
| 1097850 | 30681 | 1067169 |
| 647359 | - | 647359 |
| 173302 | - | 173302 |
| 10716 | - | 10716 |
| 32371 | 30681 | 1690 |
| 234102 | - | 234102 |
| 8501222 | 1460267 | 7040955 |

## 26. FINANCIAL INSTRUMENTS

Exposure to interest rate, credit, liquidity, currency and market risks arise in the normal course of the group's business. Derivative financial instruments are used as and when required to hedge exposure to fluctuations in interest rates and currency.

### 26.1 Financial risk management

The table below sets out the company's and group's accounting classification of each class of financial asset and liability at 31 March:

|  | At fair value <br> through profit <br> Total | or loss |
| ---: | ---: | ---: | ---: |$\quad$| At amortised |
| ---: |
| cost | | Non-financial |
| ---: |
| instruments |

Group as at 31 March 2022
Financial assets
Derivative financial assets
Unlisted investment
Stor-Age share purchase scheme loans
Cash and cash equivalents
Trade and other receivables
Financial liabilities
Derivative financial liabilities
Loans and borrowings
Lease obligations
Trade and other payables
Dividend payable

|  |  |  |  |
| ---: | ---: | ---: | ---: |
| 99841 | 99841 |  |  |
| 10838 | 10838 | - | - |
| 84135 | - | 84135 | - |
| 222333 | - | 222333 | - |
| 127350 | - | 60120 | 67230 |
|  |  |  | - |
| 5579 | 5579 | - | - |
| 2758851 | - | 2758851 | - |
| 272673 | - | 272673 | - |
| 221050 | - | 157830 | 63220 |
| 262459 | - | 262459 | - |

Group as at 31 March 2021
Financial assets
Derivative financial assets

| 32266 | 32266 | - | - |
| ---: | ---: | ---: | ---: |
| 5474 | 5474 | - | - |
| 140041 | - | 140041 | - |
| 171073 | - | 171073 | - |
| 82907 | - | 42024 | 40883 |

Trade and other receivables
82907

61810
Derivative financial liabilities
61810
1994359 - 1994359 -
Loans and borrowings
304819 - 304819 -

Trade and other payables
Dividend payable

| 173302 | - | 102470 | 70832 |
| :--- | :--- | :--- | ---: |
| 234102 | - | 234102 | - |

234102 - 234102

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.1 Financial risk management (continued)

|  | $\begin{array}{r} \text { Total } \\ \text { R }^{\prime} 000 \end{array}$ | At fair value through profit or loss R'000 | At amortised $\begin{array}{r} \text { cost } \\ \mathbf{R}^{\prime} 000 \end{array}$ | Non-financial instruments R'000 |
| :---: | :---: | :---: | :---: | :---: |
| Company as at 31 March 2022 |  |  |  |  |
| Financial assets |  |  |  |  |
| Derivative financial assets | 1963 | 1963 | - | - |
| Unlisted investment | 10838 | 10838 | - | - |
| Stor-Age share purchase scheme loans | 84135 | - | 84135 | - |
| Cash and cash equivalents | 82209 | - | 82209 | - |
| Trade and other receivables | 50715 | - | 49463 | 1252 |
| Financial liabilities |  |  |  |  |
| Derivative financial liabilities | 5309 | 5309 | - | - |
| Loans and borrowings | 1164253 | - | 1164253 | - |
| Lease obligations | 1413 | - | 1413 | - |
| Trade and other payables | 21699 | - | 19068 | 2631 |
| Dividend payable | 262459 | - | 262459 | - |

Company as at 31 March 2021
Financial assets

| Derivative financial assets | 400 | 400 | - | - |
| :--- | ---: | ---: | ---: | ---: |
| Unlisted investment | 5474 | 5474 | - | - |
| Stor-Age share purchase scheme loans | 140041 | - | 140041 | - |
| Cash and cash equivalents | 76950 | - | 76950 | - |
| Trade and other receivables | 11606 | - | 6150 | 5456 |
| Financial liabilities |  |  |  |  |
| Derivative financial liabilities | 15624 | 15624 | - | - |
| Loans and borrowings | 951153 | - | 951153 | - |
| Lease obligations | 2721 | - | 2721 | - |
| Trade and other payables | 16009 | - | 13737 | 2272 |
| Dividend payable | 234102 | - | 234102 | - |

### 26.2 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates and interest rates will affect the group's income, cash flows or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimising the return.

### 26.2.1 Interest rate risk

The group is exposed to interest rate risk on loans and borrowings and cash and cash equivalents.
The group enters into interest rate swaps, fixed rate loans and other interest rate derivative financial instruments to manage its exposure to interest rates by hedging the interest rate exposure on floating rate loans. The group states the fair value of interest rate swaps based on broker quotes. At the reporting date, the group had entered into the following derivative financial instruments:

31 March 2022

|  | Notional amount R'000 | Notional amount $£^{\prime} 000$ | Maturity date | Rate benchmark | Fixed rate | air value at 31 March 2022 R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ZAR denominated facilities Nedbank |  |  |  |  |  |  |
| - Interest rate swap | 200000 | - | 03-Jun-22 | 3 month Jibar | 4.03\% | 1402 |
| - Interest rate swap | 100000 | - | 05-Jun-23 | 3 month Jibar | 4.45\% | 174 |
|  | 300000 | - |  |  |  | 1576 |
| Standard Bank |  |  |  |  |  |  |
| - Interest rate swap | 100000 | - | 07-Aug-24 | 3 month Jibar | 7.15\% | (2 630) |
| - Interest rate swap | 100000 | - | 02-Aug-24 | 3 month Jibar | 7.15\% | (2679) |
|  | 200000 | - |  |  |  | $(5309)$ |
| Total ZAR denominated facilities | 500000 | - |  |  |  | (3733) |
| GBP denominated facilities |  |  |  |  |  |  |
| Santander |  |  |  |  |  |  |
| - Interest rate swap | 95564 | 5000 | 31-Dec-24 | Sonia | 1.11\% | 2399 |
| - Interest rate swap | 95564 | 5000 | $31-$ Dec-25 | Sonia | 1.17\% | 2988 |
| - Interest rate swap | 95564 | 5000 | 21-Oct-26 | Sonia | 1.23\% | 3326 |
| - Interest rate swap | 95564 | 5000 | 31-Mar-25 | Sonia | 1.74\% | 1048 |
|  | 382256 | 20000 |  |  |  | 9761 |
| HSBC |  |  |  |  |  |  |
| - Interest rate swap | 95564 | 5000 | 31 -Dec-24 | Sonia | 1.09\% | 2542 |
| - Interest rate swap | 95564 | 5000 | $31-$ Dec-25 | Sonia | 1.13\% | 3249 |
| - Interest rate swap | 95564 | 5000 | 21-Oct-26 | Sonia | 1.16\% | 3761 |
|  | 286692 | 15000 |  |  |  | 9552 |
| Standard Bank |  |  |  |  |  |  |
| Total GBP denominated facilities | 764512 | 40000 |  |  |  | 22039 |
| Total | 1264512 | 40000 |  |  |  | 18306 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

26. FINANCIAL INSTRUMENTS (CONTINUED)
26.1 Financial risk management (continued)
26.2.1 Interest rate risk (continued)

At the reporting date, the group had the following interest rate swap options in place:


Details of the groups fixed rate borrowings are set out in note 16 .

31 March 2021

| Notiona amount | Notional amount |  |  | Fair value at |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Maturity | Rate | Fixed | $2021$ |
| R'000 | £'000 | date | benchmark | rate | R'000 |

ZAR denominated facilities
Nedbank

- Interest rate swap

| 150000 | - |
| :--- | :--- |
| 150000 | - |

03-Jun-21 3 month Jibar 3.77\% $\qquad$

Nedbank

- Interest rate swap

| 200000 | - |
| :--- | :--- |
| 100000 | - |
| 300000 | - |

03-Jun-22 3 month Jibar


- Interest rate swap

Standard Bank

| - Interest rate swap | 100000 | - | 3 month Jibar | 7.60\% | (2 835) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - Interest rate swap | 100000 | - | 3 month Jibar | 7.50\% | (2786) |
|  | 200000 | - |  |  | (5621) |
| Total ZAR denominated facilities | 650000 | - |  |  | (5256) |

GBP denominated facilities
Lloyds Bank

| - Interest rate swap | 153095 | 7500 | 18-Oct-24 | 3 month Libor | 1.14\% | (4 225) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Interest rate swap | 220457 | 10800 | 18-Oct-27 | 3 month Libor | 1.18\% | (7 206) |
| - Interest rate swap | 431729 | 21150 | 18-Oct-27 | 3 month Libor | 0.96\% | (7 582) |
|  | 805281 | 39450 |  |  |  | (19013) |
| Standard Bank |  |  |  |  |  |  |
| - Interest rate swap | 102064 | 5000 | 10-Feb-23 | 3 month Libor | 0.66\% | (994) |
| Total GBP denominated facilities | 907345 | 44450 |  |  |  | (20007) |
| Total | 1557345 | 44450 |  |  |  | (25 263) |

At the reporting date, the group had the following interest rate swap options in place:

| Notional | Notional |  |  | Fair value at <br> amount | amount |
| ---: | ---: | ---: | ---: | ---: | ---: |
| R'000 | $£^{\prime} 000$ | Maturity | Rate | Fixed | 2021 |
| date | benchmark | rate | $R^{\prime} 000$ |  |  |

Standard Bank*

| - Swap option | 100000 | - | 15-Nov-21 | 3 month Libor | 7.15\% | (4 420) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Swap option | 100000 | - | 25-Oct-21 | 3 month Libor | 7.15\% | $(4554)$ |
|  | 200000 | - |  |  |  | (8974) |
| Total |  |  |  |  |  | (34 237) |

[^4]
## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

26. FINANCIAL INSTRUMENTS (CONTINUED)
26.2 Market risk (continued)
26.2.2 Effective interest rates

At the reporting date the group's interest rate profile was:
2021
Cash and cash equivalents ZAR denominated

- Cash on call
- Current accounts
GBP denominated
- Current accounts

Stor-Age share purchase scheme loans

$$
4
$$

140041

-     - 140041
Financial liabilities
26.2.1

| $(25263) \quad(35) \quad(10440) \quad(14788)$ |
| :--- | :--- | :--- |

The effective rates disclosed above are fixed except for cash and cash equivalents.
The bank facilities and interest rate swaps are in the name of the company except for the Pound denominated interest rate swaps which are in the name of Betterstore Self Storage Properties I Limited.

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.2 Market risk (continued)
26.2.3 Hedge cover of loans and borrowings

| Group |  | Company |  |
| :---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

ZAR denominated
GBP denominated
Total gross loans and borrowings
Surplus cash paid into loan facility
Loans and borrowings, net of cash

Interest rate derivatives
Fixed rate borrowings
CCIRS - fixed for floating swap

| 1282017 | 1135348 | 1282017 | 1135348 |
| ---: | ---: | ---: | ---: |
| 1622848 | 1158538 | 136980 | 115332 |
| 2904865 | 2293886 | 1418997 | 1250680 |
| $(100000)$ | $(299527)$ | $(100000)$ | $(299527)$ |
| 2804865 | 1994359 | 1318997 | 951153 |
| 1410076 | 1557345 | 550000 | 752064 |
| 615410 | - | 214043 | - |
| 102326 | - | - | - |
| 2127812 | 1557345 | 764043 | 752064 |
|  |  |  |  |
| $75.9 \%$ | $78.1 \%$ | $57.9 \%$ | $79.1 \%$ |

### 26.2.4 Managing interest rate benchmark reform and associated risks

The global reform of interest benchmarks includes the replacement of some interbank offered rates (IBOR) with alternative benchmark interest rates. The group has exposure to IBORs on some of its loans and borrowings and derivative contracts held with South African banks for which there remains uncertainty regarding the timing and method of transition. The group settled its loan facilities and derivative contracts linked to LIBOR in the current year and entered into new agreements and contracts linked to SONIA.

For the contracts indexed at JIBAR, uncertainty remains on the timing and method of transition. The contracts affected by the transition are set out in the table below:

| Group |  | Company |  |
| :---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

Liabilities exposed to GBP LIBOR maturing after 31 December 2021
Loans and borrowings
Derivatives
Total

Liabilities exposed to ZAR JIBAR maturing after 31 March 2022
Loans and borrowings
Derivatives
Total

| - | 1043206 | - | - |
| :---: | :---: | :---: | :---: |
| - | 28981 | - | 9968 |
| - | 1072187 | - | 9968 |
| 1067974 | 763212 | 1067974 | 763212 |
| $(5309)$ | (5 256) | $(5309)$ | (5256) |
| 1062665 | 757956 | 1062665 | 757956 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.2 Market risk (continued)

### 26.2.5 Sensitivity analysis to interest rates

The group has a mixture of fixed and floating interest bearing financial liabilifies. The effect on profit or loss and equity of a change of 50 basis points in the interest rates of the unhedged floating rate loans and borrowings outstanding at the reporting date is set out below. The analysis has been prepared on the assumption that all other variables remain constant.

|  | Group |  |
| :--- | :---: | :---: |
|  | 2022 | 2021* |
| Effect on equity and profit or loss |  |  |
| 50 basis points increase | $(4147)$ | 3683 |
| 50 basis points decrease | 4147 | (3 683) |

*The comparative figures have been represented to align with the current year's presentation

### 26.2.6 Currency risk

Currency hedging
The group has trading operations in the UK and is exposed to currency risk on its capital investment as well as the underlying earnings. The group uses cross-currency interest rate swaps as part of its treasury management plan to hedge part of its foreign currency investment. The cross-currency interest swaps are structured to receive a fixed or floating JIBAR-linked rate and pay a fixed or floating SONIA-linked rate. Details of the cross-currency interest rate swaps are set out below:

|  |  | Nominal | Nominal |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Maturity date | Spot | GBP'000 | ZAR'000 | ZAR rate $\quad$ GBP rate


| Bank |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investec | 26 October 2022 | 18.72 | 5000 | 93600 | 10.00\% | 2.98\% |
|  |  |  |  |  | Fixed | Fixed |
|  |  |  |  |  | 7.67\%* | 3.00\% |
| Nedbank | 29 September 2023 | 20.47 | 2500 | 51163 | Floating | Fixed |
|  |  |  |  |  | 7.45\%* | 3.00\% |
| Nedbank | 28 March 2024 | 20.47 | 2500 | 51163 | Floating | Fixed |
| Total |  |  | 10000 | 195926 |  |  |

[^5]
## 26. FINANCIAL INSTRUMENTS (CONTINUED)

### 26.2 Market risk (continued)

26.2.6 Currency risk (continued)

## Hedging of capital investment

The acquisition of the UK self storage operations was financed through a combination of debt and equity from South Africa, as well as in-country debt funding from borrowers in the UK. At year end, approximately $8.9 \%$ (2021: 18.1\%) of the group's foreign currency net investment have been hedged through a combination of crosscurrency interest rate swaps and the GBP-denominated borrowings. The summary quantitative data about the group's exposure to currency risk is set out below:
$\left.\begin{array}{l|rrr} & \begin{array}{rl}31 \text { March } \\ 2022\end{array} & 31 \text { March } \\ 2021 \\ \text { GBP'000 }\end{array}\right]$
^ Loans and borrowings include GBP-denominated borrowings secured against UK investment property

## Hedging of cash flow

To manage the impact of fluctuations in the GBP/ZAR exchange rate, the group makes use of hedging instruments for the forecast GBP earnings to be repatriated to SA for distribution purposes. In line with the group's policy the following open forward rate instruments are in place:

| Period | Hedging level | Forward rate <br> ZAR/GBP |
| :--- | ---: | ---: |
| FY23 | $90 \%$ | 23.38 |
| FY24 | $80 \%$ | 23.25 |
| FY25* | $35 \%$ | 23.78 |

* For FY25, hedging instruments in place for H1 earnings only.


### 26.2.7 Sensitivity analysis to exchange rates

A reasonably possible strengthening (weakening) of ZAR against GBP would have affected the measurement of financial instruments denominated in a foreign currency and affected distributable earnings from the UK operations by the amounts shown below. The analysis takes into account the fixed hedging of cash flow as discussed above and is based on the average ZAR/GBP exchange rate for the relevant period. At a $7 \%(2021$ : 8\%) movement in ZAR against GBP, the effects of the movement in the exchange rate will be fully hedged. The sensitivity analysis assumes that other macroeconomic factors remain unchanged.

## NOTES TO THE FINANCIAL STATEMENTS (continued) <br> for the year ended 31 March 2022

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.2 Market risk (continued)
26.2.7 Sensitivity analysis to exchange rates (continued)

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2022 |  | 2021 |  |
|  | 7\% ZAR depreciation against the GBP | 7\% ZAR appreciation against the GBP | 8\% ZAR depreciation against the GBP | 8\% ZAR appreciation against the GBP |
| Distributable earnings | 4764 | 12403 | 254 | 9440 |

The exchange rates used for the translation of the group's foreign operations is as follows:

| Average exchange rate |  | Year-end spot rate |  |
| :---: | ---: | ---: | :---: |
| 2022 | 2021 | 2022 |  |

### 26.3 Credit risk

### 26.3.1 Credit exposure

The carrying amount of each class of financial assets represents the maximum exposure to credit risk. The maximum exposure to credit risk at the reporting date was:

|  | Group |  | Company |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 2022 | 2021 | 2022 | 2021 |
|  | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |
| Stor-Age share purchase scheme |  |  |  |  |
| loans | 84135 | 140041 | 84135 | 140041 |
| Tenant and related receivables | 18798 | 14787 | 281 | 126 |
| Related party receivables | 31 | 14 | 40825 | 1872 |
| Staff loans | 114 | 127 | 108 | 125 |
| Sundry receivables | 41177 | 27096 | 8249 | 4027 |
| Derivative financial assets | 99841 | 32266 | 1963 | 400 |
| lntercompany receivables | - | - | 577037 | 387047 |
| Cash and cash equivalents | 222333 | 171073 | 82209 | 76950 |

Stor-Age share purchase scheme loans
The group's exposure to credit risk pertaining to the share purchase scheme loans are mitigated by the shares pledged as security to Stor-Age. In terms of the rules of the Scheme, the dividend received by a participant on their Scheme shares must be applied against the interest owing on the share purchase scheme loan owing by the participant to the company. The participant may elect to withdraw the amount by which such dividend exceeds the interest owing or apply such proceeds to the capital balance of the share purchase scheme loan.

## 26 FINANCIAL INSTRUMENTS (CONTINUED) <br> 26.3 Credit risk (continued)

26.3.1 Credit exposure (continued)

Stor-Age share purchase scheme loans (continued)
The maximum exposure to credit risk for loans at the reporting date:

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ \mathbf{R}^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ \mathbf{R}^{\prime} 000 \end{array}$ |
| Stor-Age share purchase scheme loans <br> Shares pledged as security | $\begin{array}{r} 84135 \\ (111557) \\ \hline \end{array}$ | $\begin{gathered} 140041 \\ (165559) \\ \hline \end{gathered}$ | $\begin{array}{r} 84135 \\ (111557) \\ \hline \end{array}$ | $\begin{gathered} 140041 \\ (165559) \end{gathered}$ |
| Net exposure | - | - | - | - |

In assessing the measurement of any potential impairment allowance, the directors consider the expected credit losses that may arise on the share purchase scheme loans over the next 12 months. As the fair value of the shares pledged as security exceeds the share purchase scheme loans owing to the company, the directors have concluded that there has not been a significant increase in credit risk since initial recognition and therefore no impairment allowance has been recognised in the current year. No impairment loss was recognised in the prior year.

No participants to whom loans were granted were in breach of their obligations.
Intercompany receivables
The intercompany receivables are owning by wholly-owned subsidiaries of the company. The intercompany receivables are repayable on demand and have an effective interest rate of $0 \%$. The 12 -month expected credit losses basis has been applied to these receivables and the risk of a default occurring over 12 months has been assessed as low. The conclusion is based on the net asset value and underlying investment properties value of RSI, SSS JV 1 and SSS JV 2 . The company has reviewed these subsidiaries' expected cash flows and believes that the full loan balances are recoverable. In assessing whether there has been a significant increase in credit risk the directors review each company's solvency and liquidity position and its budget for the next reporting period. No impairment loss allowances have been recognised on the intercompany receivables in the current year. No impairment allowance was recognised in the prior year.

## Related party receivables

The related party receivables relate to transactions entered into in the normal course of business with related parties other than the company's subsidiaries (see note 29). The credit risk has been assessed as low as the transactions are routine in nature and not significant. The 12-month expected credit losses basis has been used to determine the impairment allowance as the receivable has not suffered a significant increase in credit risk and the risk of default is low. No impairment allowance has been recognised in the current and prior year.

Loans to joint ventures
The carrying value of the investments and loans of the joint ventures, set out in note 7, are supported by the value of the investment property. The development of the properties are funded by shareholder loans. The operational performance and cash flow forecast of Sunningdale indicates the ability to pay the interest on the loan. Therefore no expected credit loss has been recognised on the loan in the current and prior year. In relation to the SKJV loans, there has not been a significant increase in credit risk in relation to the cash flow models and business plans set up for each development. Therefore no expected credit losses have been recognised on the loans in the current and prior year.

# NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022 

## 26. FINANCIAL INSTRUMENTS (CONTINUED) <br> 26.3 Credit risk (continued)

26.3.1 Credit exposure (continued)

Cash and cash equivalents
Cash and cash equivalents are held with financial institution counterparties that have a Moody's credit rating, between A1 and Ba2, that is in line with the group's treasury management policies. The impairment allowance on cash and cash equivalents has been based on the 12-month expected credit loss basis. Based on the Moody's rating of the financial institutions, the group considers cash and cash equivalents to have a low credit risk and therefore no impairment allowance has been recognised in the current year. No impairment allowance was recognised in the prior year.

Derivative financial assets
Derivative contracts are entered into with counterparties who have strong credit ratings. At the reporting date the group has derivative contracts in place with counterparties whose Moody's credit rating range between Al and Ba2. Based on the Moody's rating of the counterparty, the group considers the derivative contracts to have a low credit risk and therefore no impairment allowance has been recognised in the current year. No impairments losses were recognised on derivate contracts in the prior year.

## Tenant and related receivables

Tenant debtors are classified as current as they are shortterm in nature and generally settled within 30 days. Tenant debtors do not contain a significant financing component. Tenant debtors are initially recognised at the amount of the consideration that is unconditional. Subsequently tenant debtors are measured at amortised cost using the effective interest method as they are held with the objective to collect contractual cash flows. The credit risk is mitigated as the majority of tenants pay by debit order and the group's credit policy requires the holding of rental deposits (for South African tenants) in most instances. In terms of the rental agreements entered into with tenants, the group may under certain conditions dispose of tenant goods to recover the outstanding amounts. The group's policy is to write off tenant debt that is unrecoverable after debt collecting procedures, which includes the auction of tenant goods, have been followed.

The impairment allowance is based on the IFRS 9 simplified approach to measuring expected credit losses which is based on the lifetime expected credit loss allowance for all trade receivables. Further details regarding the impairment allowance is set out in note 26.3.2.

## Staff loans

Loans are only granted to employees who meet certain criteria as set out in the company's handbook. The loans are interest free and repayable over a fixed period generally not exceeding a term of 12 months. On initial recognition the credit risk and probability of default has been assessed as low as the loan repayments are recovered directly from the employee's salary or any other funds due to the employee on the termination of employment. At the reporting date there has been no significant increase in the credit risk of staff loans and therefore in applying the 12 -month expected credit loss basis, no impairment allowance has been recognised in the current year. No impairment allowance was recognised in the prior year on staff loans.

Sundry receivables
Sundry receivables relates mainly to amounts due from clients under the group's digital services offering and acquisition fees due from SKJV1,3 and Bidco.

The group's credit risk is influenced by each client's individual characteristics. The group's credit risk is partially mitigated by the spread of its client base across Europe. Clients generally settle their debt within 30 days of the invoice date. The group reserves the right to suspend all services on accounts overdue for more than 30 days.

In relation to the acquisition fees, the group has considered the net asset value and budgets for SKJV 1, 3, and Bidco and has concluded there has been no significant increase in credit risk from initial recognition to the reporting date.

In applying the 12-month expected credit loss basis no impairment losses have been recognised on sundry receivables in the current year and prior year as these are generally expected to be settled within 12 months.

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

### 26.3 Credit risk (continued)

26.3.2 Impairment loss allowances

Tenant and related receivables
The expected credit loss rates are based on historical bad debt impairments as a percentage of the tenant debtors balance adjusted for forward-looking information on macroeconomic factors affecting the ability of the tenants to settle the receivables. The group has identified the gross domestic product and unemployment rate in South Africa and the United Kingdom to be the most relevant factors and accordingly adjusts the historical loss rates.

The loss allowance was determined as follows:

| Past due | Past due | Past due | Past due <br> $0-30$ days | $31-60$ days |
| ---: | ---: | ---: | ---: | ---: |
| $61-120$ days | $>120$ days | Total |  |  |

Group 31 March 2022
South Africa
Expected loss rate
Gross carrying amount

Loss allowance
UK
Expected loss rate
Gross carrying amount
Loss allowance

|  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
| $7 \%$ | $13 \%$ | $51 \%$ | $100 \%$ | $30 \%$ |
| 2466 | 1278 | 1136 | 1402 | 6282 |
| $(144)$ | $(148)$ | $(501)$ | $(699)$ | $(1492)$ |
|  |  |  |  |  |
| $0 \%$ | $10 \%$ | $51 \%$ | $100 \%$ | $3 \%$ |
| 13587 | 363 | 440 | - | 14390 |
| $(115)$ | $(38)$ | $(229)$ | - | $(382)$ |

Group 31 March 2021
South Africa

| Expected loss rate | $5 \%$ | $14 \%$ | $47 \%$ | $87 \%$ | $32 \%$ |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Gross carrying amount | 2986 | 1301 | 1303 | 1531 | 7121 |
| Loss allowance | $(157)$ | $(178)$ | $1609)$ | $11331)$ | $(2275)$ |
| UK |  |  |  |  |  |
| Expected loss rate | $0 \%$ | $11 \%$ | $54 \%$ | $100 \%$ | $2 \%$ |
| Gross carrying amount | 9695 | 184 | 225 | - | 10104 |
| Loss allowance | $(21)$ | $(20)$ | $1122)$ | - | $(163)$ |

## Company

31 March 2022
South Africa
Expected loss rate
Gross carrying amount
Loss allowance

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $3 \%$ | $10 \%$ | $69 \%$ | $100 \%$ | $32 \%$ |
| 155 | 91 | 107 | 35 | 388 |
| $(4)$ | $(8)$ | $(64)$ | $(30)$ | $(106)$ |

## Company

31 March 2021
South Africa

| Expected loss rate | $6 \%$ | $23 \%$ | $59 \%$ | $87 \%$ | $36 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Gross carrying amount | 82 | 35 | 41 | 39 | 197 |
| Loss allowance | $15)$ | $(8)$ | $(24)$ | $(34)$ | $(71)$ |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.3 Credit risk (continued)
26.3.2 Impairment loss allowances (continued)

## Reconciliation of loss allowance

The loss allowance for tenant debtors at 31 March reconciles to the opening loss allowance as follows:
Opening balance at 1 April
Increase in loss allowance recognised in profit or loss during the year
Receivables written off during the year as uncollectible
Foreign exchange movement
Closing balance at 31 March


Stor-Age has no financial assets that have been written off that are subject to legal recovery processes.

### 26.4 Liquidity risk

The group's exposure to liquidity risk mainly arises from its loans and borrowings, lease obligations and trade and other payables. The group continuously monitors its net liquidity position on the basis of expected cash flows.

The following are the contractual maturities of financial liabilities, including interest payable. The table has been drawn up based on the contractual, undiscounted cash flows of the financial liabilities based on the earliest date the group can be required to pay.

| Carrying | $1-12$ |  |  | More than |
| ---: | ---: | ---: | ---: | ---: |
| amount | months | $1-2$ years | $2-5$ years | 5 years |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

Group 2022
Non-derivative financial liabilities

| Loans and borrowings | 2758851 | 162148 | 448372 | 2008175 | 414252 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Lease obligations | 272673 | 29450 | 22103 | 74111 | 313159 |  |
| Trade and other payables* | 132830 | 132830 | - | - | - |  |
|  | Total non-derivatives | 3164354 | 324428 | 470475 | 2082286 | 727411 |
|  | Derivative financial liabilities | 5579 | - | 14300 | - | - |
| Total derivatives | 5579 | - | 14300 | - | - |  |

Group 2021
Non-derivative financial
liabilities

| Loans and borrowings | 1994359 | 946886 | - | 1347000 | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Lease obligations | 304819 | 34229 | 32374 | 97122 | 353640 |
| Trade and other payables* |  |  |  |  |  |
| 80 331 | 80331 | - | - | - |  |
| Total non-derivatives | 2379509 | 1061446 | 32374 | 1444122 | 353640 |
| Derivative financial liabilities | 61810 | 45483 | - | 64702 | - |
| Total derivatives | 61810 | 45483 | - | 64702 | - |

[^6]
## 26. FINANCIAL INSTRUMENTS (CONTINUED)

### 26.4 Liquidity risk (continued)

The maturity profile of the group's total and undrawn borrowing facilities are reflected below:

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total borrowing facilities R'000 | Undrawn borrowing facilities R'000 | Total borrowing facilities R'000 | Undrawn borrowing facilities R'000 |
| Within 1 year | 160000 | - | 1020332 | 73446 |
| Between 1 and 3 years | 1587042 | 284984 | 650000 | 346206 |
| Beyond 3 years | 1834824 | 392017 | 1061461 | 18255 |
|  | 3581866 | 677001 | 2731793 | 437907 |


|  | Carrying amount R'000 | $\begin{gathered} 1-12 \\ \text { months } \\ R^{\prime} 000 \end{gathered}$ | $\begin{array}{r} 1-2 \text { years } \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2-5 \text { years } \\ R^{\prime} 000 \end{array}$ | More than 5 years R'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Company 2022 <br> Non-derivative financial liabilities |  |  |  |  |  |
|  |  |  |  |  |  |
| Loans and borrowings | 1164253 | 162148 | 455724 | 739703 | - |
| Lease obligations | 1413 | - | - | - | - |
| Trade and other payables* | 15303 | 15303 | - | - | - |
| Total non-derivatives | 1180969 | 177451 | 455724 | 739703 | - |
| Derivative financial liabilities | 5309 | - | 14300 | - | - |
| Total derivatives | 5309 | - | 14300 | - | - |

Company 2021
Non-derivative financial liabilities

| Loans and borrowings | 951153 | 946886 | - | 303794 | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Lease obligations | 2721 | 1522 | 1484 | - | - |
| Trade and other payables* | 10924 | 10924 | - | - | - |
| Total non-derivatives | 964798 | 959332 | 1484 | 303794 | - |
|  | Derivative financial liabilities |  |  |  |  |
| Total derivatives | 15624 | 58125 | - | 18649 | - |

* Includes trade creditors, other payables, related party payables and property accruals.


## NOTES TO THE FINANCIAL STATEMENTS (continued) <br> for the year ended 31 March 2022

## 26. FINANCIAL INSTRUMENTS (CONTINUED)

26.4 Liquidity risk (continued)

The maturity profile of the company's total and undrawn borrowing facilities are reflected below:

|  | 2022 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Total borrowing facilities R'000 | Undrawn borrowing facilities R'000 | Total borrowing facilities R'000 | Undrawn borrowing facilities R'000 |
| Within 1 year | 160000 | - | 1020332 | 73446 |
| Between 1 and 3 years | 1407000 | 284983 | 650000 | 346206 |
| Beyond 3 years | - | - | - | - |
|  | 1567000 | 284983 | 1670332 | 419652 |

## 27. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES

The fair values of all financial instruments are substantially the same as the carrying amounts reflected on the statement of financial position.

## Fair value hierarchy

The group and company measure fair values using the following hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in an active market for an identical instrument.
- Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category also includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the group and company determines fair values using valuation techniques. Valuation techniques include net present value and discounted cash flow models and comparison to similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations. The objective of valuation techniques is to arrive at a fair value determination that reflects the price of the financial instrument at the reporting date, that would have been determined by market participants acting at arm's length.

The group and company uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, such as interest rate swaps and cross currency interest rate swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over-the-counter derivatives such as interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values.
27. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES (CONTINUED)

The table below analyses financial assets and liabilities carried at fair value, by valuation method, and investment properties:

Group
2022
Assets
Investment properties
Derivative financial assets
Unlisted investment
Liabilities
Derivative financial liabilities


2021
Assets
Investment properties
Derivative financial assets
Unlisted investment
Liabilities
Derivative financial liabilities

Company
2022
Assets
Investment properties
Derivative financial assets
Unlisted investment
Liabilities
Derivative financial liabilities


2021
Assets
Investment properties
Derivative financial assets
Unlisted investment
Liabilities
Derivative financial liabilities

|  | - | 5874 | 620544 | 626418 |
| :---: | :---: | :---: | :---: | :---: |
| 3 | - | - | 620544 | 620544 |
| 9 | - | 400 | - | 400 |
| 8 | - | 5474 | - | 5474 |
|  | - | 15624 | - | 15624 |
| 16.2 | - | 15624 | - | 15624 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

27. FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTIES (CONTINUED)

Level 2 fair values
The following table shows the valuation techniques used in measuring level 2 fair values:

| Type | Valuation technique | Significant unobservable inputs | Inter-relationship between key unobservable inputs and fair value measurements |
| :---: | :---: | :---: | :---: |
| Derivative financial instruments Forward exchange contracts | Fair valued monthly by Investec and Nedbank using mark-tomarket mid market values. This fair value is determined, inter alia, using quoted forward exchange rates at the reporting date and present value calculations. | Not applicable | Not applicable |
| Derivative financial instruments <br> - Cross currency interest rate swaps | Fair valued monthly by Investec and Nedbank using mark-tomarket mid market values. This involves, inter alia, discounting the future cash flows using the basis swap curves of the respective currencies at the dates when the cash flows will take place. | Not applicable | Not applicable |
| Derivative financial instruments - Interest rate derivatives | Fair valued monthly by Nedbank, Standard Bank, HSBC and Santander using mark-to-market mid market values. This involves, inter alia, discounting the future cash flows using the yield curves at the reporting date and the credit risk inherent in the contract. | Not applicable | Not applicable |
| Unlisted investment* | Fair valued monthly by Cadiz Asset Management in relation to underlying performance of the fund using appropriate discount and default rates. | Not applicable | Not applicable |

## Level 3 fair values

The following table shows the valuation techniques used in measuring level 3 fair values:

|  | Valuation technique | Significant <br> unobservable <br> inputs | Interrelationship between key <br> unobservable inputs and fair <br> value measurements |
| :--- | :--- | :--- | :--- |
| Type <br> Investment <br> properties | Refer to note 3 | Refer to note 3 | Refer to note 3 |

There have been no transfers to or from level 3 in the current year and prior year.

[^7]
## 28. USE OF ACCOUNTING ESTIMATES AND JUDGEMENTS

Management has made judgements and estimates that impact the application of the group's accounting policies and the reported financial results. Management discusses with the Audit and Risk Committee the development, selection and disclosure of the group's critical accounting policies and estimates and the application of these policies and estimates. Any changes made in estimates are recognised prospectively.
28.1 Judgements

Significant judgements made in applying the group's accounting policies and are set out in the notes listed below:

- Note 7: Classification of joint arrangements

Judgement is used to determine the nature of the group's joint arrangements and whether the equity-accounting method is appropriate. In the current year judgment has been applied to conclude that the group has jointcontrol over Sunningdale JV, SKJV 1-3 and SKJV Bidco. The group further concluded that as a result of the joint-control relationship that the equity-method should be applied.

- Note 3: Acquisition of property subsidiaries

Judgement is applied when determining whether the acquisition of subsidiary should be accounted for as an asset acquisition in terms of IAS 40 Investment Property or as a business combination in terms of IFRS 3 Business Combinations. In the current year where the group the concluded that the acquisition of Project Mars Limited should be treated as an asset acquisition.

### 28.2 Assumptions and estimation uncertainties

Significant assumptions and estimation uncertainties at the reporting date and are set out in the notes listed below:

- Note 3: Valuation of investment properties to fair value

The discounted cash flow of net operating income valuation method is used which assumes the net operating income for the next 10 years until the notional sale of the asset in year 10, taking into account the occupancy levels, estimated growth in revenue and operating costs. The discount rate is also adjusted for any projected market, business and financial volatility.

- Note 26.3.1: Determining the expected credit loss allowance of financial assets

Judgement is used to determine the recoverability of tenant and related receivables based on security held, experience with similar tenants, the period the amount is overdue and knowledge of the tenant's circumstances.

- Note 5: Determining the goodwill and intangible assets impairment

The discounted cash flow of net operating income valuation method is used which assumes the net operating income for the next 10 years, taking into account the properties under management and the estimated growth in asset and property management fees and operating costs. The discount rate is also adjusted for any projected market, business and financial volatility.

- Note 22: Group's taxation

The group is subject to tax in multiple jurisdictions and therefore an element of judgement and estimation is applied in calculating the group's tax charge and provision for income taxes. The relevant tax authorities may disagree with the tax computation and therefore the final tax charge cannot be calculated until an assessment has been made by the tax authority.

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 29. RELATED PARTY TRANSACTIONS

These related parties include directors of the company and key management personnel who are responsible for planning, directing and controlling the activities of the company. The shares of Stor-Age Property REIT are widely held.

### 29.1 Identity of the related parties with whom material transactions have occurred

Subsidiaries

- Betterstore Self Storage Holdings Limited
- Gauteng Storage Properties Proprietary Limited
- Roeland Street Investments Proprietary Limited
- Roeland Street Investments 2 Proprietary Limited
- Unit Self Storage Proprietary Limited
- SSS JV 1 Proprietary Limited
- SSS JV 2 Proprietary Limited
- Stor-Age International Proprietary Limited

Equity-accounted investees

- Sunningdale Self Storage Propriefary Limited
- SKJV 1 Limited
- SKJV 2 Limited
- SKJV 3 Limited
- SKJV Bidco Limited

Directors as listed in the directors' report
Key management personnel

Related through common shareholding/directorships or affiliation with related parties

- Madison Square Holdings Close Corporation-(SC Lucas, SJ Horton and GM Lucas are beneficiaries of the SPH Trust (MSH's member))
- Stor-Age Property Holdings Proprietary Limited-(SC Lucas, SJ Horton and GM Lucas are directors)

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |


| Related party balances |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Intercompany payables |  |  |  |  |
| Gauteng Storage Properties Proprietary Limited | - | - | 33926 | 4743 |
| Unit Self Storage Proprietary Limited | - | - | 3377 | 9622 |
| Roeland Street Investments 2 Proprietary Limited | - | - | 29887 | 27001 |
| Intercompany receivables |  |  |  |  |
| Roeland Street Investments Proprietary Limited | - | - | 390188 | 387047 |
| SSS JV 1 Proprietary Limited | - |  | 110507 | - |
| SSS JV 2 Proprietary Limited | - | - | 76342 | - |
| Amounts - owing to related parties |  |  |  |  |
| - Gauteng Storage Properties Proprietary Limited | - | - | 35 | 3 |
| - Roeland Street Investments Proprietary Limited | - | - | 395 | 253 |
| - Roeland Street Investments 2 Proprietary Limited | - | - | 89 | 170 |
| - Unit Self Storage Proprietary Limited | - | - | 160 | 94 |
| Amounts - owing by related parties |  |  |  |  |
| - Betterstore Self Storage Operations Limited | - | - | 9156 | 1449 |
| - Stor-Age Property Holdings Proprietary Limited | 2 | 11 | 2 | 11 |
| - Roeland Street Investments Proprietary Limited | - | - | 279 | 151 |
| - Roeland Street Investments 2 Proprietary Limited | - | - | 54 | 66 |
| - Madison Square Holdings Close Corporation | 29 | 3 | 29 | 3 |
| - Unit Self Storage Proprietary Limited | - | - | 17 | 31 |
| - Gauteng Storage Properties Proprietary Limited | - | - | 6 | 161 |
| Related party transactions |  |  |  |  |
| Dividend income |  |  |  |  |
| Roeland Street Investments Proprietary Limited | - | - | 443845 | 352892 |
| Roeland Street Investments 2 Proprietary Limited | - | - | 78445 | 88671 |
| SSS JV 1 Proprietary Limited | - | - | 886 | - |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 29. RELATED PARTY TRANSACTIONS (CONTINUED)

29.2 Material related party transactions and balances (continued)

| Group |  | Company |  |
| ---: | ---: | ---: | ---: |
| 2022 | 2021 | 2022 | 2021 |
| $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

Interest income on Stor-Age share purchase scheme loans
Directors and key management personnel
Related party interest income
Betterstore Self Storage Operations Limited
Sunningdale Self Storage Proprietary Limited
Related party construction fees incurred
Madison Square Holdings Close Corporation
Related party development fees income
Sunningdale Self Storage Proprietary Limited
Related party recovery of costs
Madison Square Holdings Close Corporation
Betterstore Self Storage Operations Limited
Office lease payments
Stor-Age Property Holdings Proprietary Limited
Acquisition fees income
SKJV 1-3 and SKJV Bidco

| 7781 | 13575 | 7781 | 13575 |
| ---: | ---: | ---: | ---: |
| - | - | 3720 | 29 |
| 2022 | 801 | 2022 | 801 |
| 33272 | 99227 | 22336 | 63764 |
| 631 | 218 | 631 | 437 |
| 1000 | 2400 | 1000 | 2400 |
| - | - | - | 1120 |
| 1522 | 1423 | 1522 | 1423 |
| 5871 | - | 5871 | - |
| 2133 | - | - | - |
| - | - | 31283 | - |
| - | - | 32500 |  |

The directors' and company secretary's direct and indirect shareholding in the company and their remuneration is reflected in notes 29.3 and 29.4. Apart from their salaries and their participation in the Stor-Age share purchase scheme loans, the group provides no non-cash benefits to directors.

### 29.3 Directors' and company secretary's shareholdings

|  | Direct beneficial | Indirect | Total | Percentage |
| :---: | :---: | :---: | :---: | :---: |
| 31 March 2022 |  |  |  |  |
| GM Lucas | 2399802 | 7021513 | 9421315 | 1.99\% |
| SJ Horton | 2399803 | 3082802 | 5482605 | 1.16\% |
| SC Lucas | 2399802 | 7021513 | 9421315 | 1.99\% |
| GA Blackshaw | - | 1742648 | 1742648 | 0.37\% |
| KM de Kock | 14000 | - | 14000 | 0.00\% |
| HH-O Steyn (company secretary) | - | 300000 | 300000 | 0.06\% |
| JAL Chapman | 176650 | 356411 | 533061 | 0.11\% |
|  | 7390057 | 19524887 | 26914944 | 5.67\% |
| 31 March 2021 |  |  |  |  |
| GM Lucas | 3650251 | 7021513 | 10671764 | 2.47\% |
| SJ Horton | 3650251 | 3082802 | 6733053 | 1.56\% |
| SC Lucas | 3650252 | 7021513 | 10671765 | 2.47\% |
| MS Moloko | 64907 | - | 64907 | 0.01\% |
| GA Blackshaw | - | 1742648 | 1742648 | 0.40\% |
| HH-O Steyn (company secretary) | - | 300000 | 300000 | 0.07\% |
| JAL Chapman | 132279 | - | 132279 | 0.03\% |
|  | 11147940 | 19168476 | 30316416 | 7.00\% |

There has been no change in the directors' and company secretary's shareholding since the reporting date and up to the date of the approval of the financial statements.

On 23 November 2021 Stor-Age Property Holdings Pry Ltd ("SPH") entered into a Further Amended and Restated Facility Agreement ("the Loan Facility") with Investec Bank Limited ("the Lender") for a borrowing facility of R58.5 million. The shareholder of SPH is the Stor-Age Property Holdings Trust ("SPH Trust"). Gavin Lucas, Stephen Lucas and Steven Horton, who are the executive directors of Stor-Age, are ultimate beneficiaries of the SPH Trust. The Loan Facility has a 36 month term, bears interest at the prime overdraft rate less $0.75 \%$ and is secured by the pledge of 16.514 million Stor-Age shares ("the pledged shares") in favour of the Lender.

The pledged shares relate to Stor-Age shares held by SPH, the SPH Trust and other companies and trusts related to the executive directors ("the related entities"). At 31 March 2022, the outstanding balance on the Facility was R36.0 million (2021: R46.7 million). The related entities held 24.163 million (2021: 24.163 million) Stor-Age shares at 31 March 2022.

There has been no change to the disclosures set out above between the year end and the date of approval of the annual financial statements.

## NOTES TO THE FINANCIAL STATEMENTS (continued) <br> for the year ended 31 March 2022

|  |  |
| ---: | ---: |
| 266 | 60 |
| 324 | 311 |
| - | 75 |
| 251 | 241 |
| 308 | 292 |
| 298 | 161 |
| 74 | 286 |
| 298 | 265 |
| 1819 | 1691 |

### 29.4 Directors' remuneration

Fees paid to non-executive directors for meeting attendance were as follows:
A Varachhia (investment committee)
GA Blackshaw (social and ethics committee, investment committee and remuneration committee)
GBH Fox (audit and risk committee and remuneration committee)
JAL Chapman (investment committee)
KM de Kock (audit and risk committee and remuneration committee)
MPR Morojele (audit and risk committee and remuneration committee)
MS Moloko^ (social and ethics committee and audit and risk committee)
P Mbikwana (social and ethics committee and audit and risk committee)
^ MS Moloko resigned on 30 June 2021

Fees paid to executive directors were as follows:
The executive directors' remuneration is paid by Stor-Age Property REIT Limited:


The directors listed in the note above are the key management personnel of the group.

## 30. LEASE OBLIGATIONS

The group leases properties under shortterm and long-term leases. The right-of-use assets for the properties, which trade as self-storage facilities, have been recognised as part of investment properties on the fair value model. Lease payments for the SA properties are subject to an annual fixed escalation. In the UK, lease payments are reviewed every five years to reflect market rentals. The majority of the leasehold properties' rent review will take place in the forthcoming financial year. The group is restricted from entering into sub-letting agreements for some of the properties

The group also leases head offices in SA and the UK. The right of use assets for these head offices are classified as property and equipment and amortised over the term of the lease.

The statement of financial position reflects the following amounts relating to leases:

| Group |  | Company |  |
| :---: | :---: | :---: | :---: |
| 2022 | 2021 | 2022 | 2021 |
| R'000 | R'000 | R'000 | R'000 |
| 965423 | 981540 | - | - |
| 1162 | 2645 | 1102 | 2305 |
| 966585 | 984185 | 1102 | 2305 |
| 29279 | 32371 | 1360 | 1384 |
| 243394 | 272448 | 53 | 1337 |
| 272673 | 304819 | 1413 | 2721 |
| 14544 | 47817 | - | - |
| (1 477) | $(1491)$ | (1 203) | $(1$ 203) |
| $(17328)$ | $(18980)$ | (214) | (332) |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 30. LEASE OBLIGATIONS (CONTINUED)

The terms of the leases for the leasehold properties are set out below:

| Property | Commencement date | Termination date | Location |
| :--- | ---: | ---: | ---: |
| Stor-Age Constantia Kloof | December 2012 | June 2051 | South Africa |
| Stor-Age Somerset Mall | April 2012 | June 2037 | South Africa |
| Stor-Age Tokai* | October 2014 | September 2024 | South Africa |
| Stor-Age Springfield^ | April 2019 | March 2050 | South Africa |
| Storage King Aylesford | October 2007 | October 2032 | United Kingdom |
| Storage King Basildon | August 2007 | July 2032 | United Kingdom |
| Storage King Dunstable | October 2007 | October 2032 | United Kingdom |
| Storage King Epsom | February 2008 | February 2033 | United Kingdom |
| Storage King Woodley | June 2007 \& | June 2032 \& | United Kingdom |
|  | December 2007 | December 2032 |  |
| Storage King West | June 2012 | June 2022 | United Kingdom |
| Bromwich |  |  |  |
| Storage King Warrington | January 2020 | Junuary 2040 | United Kingdom |
| Storage King Nottingham | July 2008 | November 2032 | United Kingdom |

* Stor-Age Tokai comprises both a freehold ( $7494 \mathrm{~m}^{2}$ GLA) and leasehold ( $620 \mathrm{~m}^{2}$ GLA) component. The lease terms set out above relate to the lease of a section of the property. The property is subject to a long land lease.
^ Refers to the date of initial application with the adoption of IFRS 16 .

31. IMPACT OF RUSSIAN INVASION OF UKRAINE ON OPERATIONS

The group's operations in the UK have not been affected by Russia's invasion of Ukraine.
32. GOING CONCERN

The directors have assessed the group and company's ability to continue as a going concern.
At 31 March 2022 the group's current liabilities exceed its current assets by R370.3 million (company: current assets exceed current liabilities by R476.0 million).

Included in current liabilities is a three-month rolling loan note of R160.0 million which is refinanced on a quarterly basis. The group has sufficient access to undrawn borrowing facilifies to settle this liability if required. Also included in current liabilities is the dividend payable of R262.5 million.

At the reporting date, the group had access to cash resources of R322.3 million (including cash held in its longterm debt facilities) (company: R182.2 million). The group's total undrawn borrowing facilities amounted to R677.0 million (company: R285.0 million).

Taking the above factors into account, the board is satisfied that the group and company have sufficient facilities to meet its foreseeable cash requirements.

## 33. EVENTS AFTER REPORTING DATE

The board is not aware of any other events that have a material impact on the results or disclosures of the group and which have occurred subsequent to the end of the reporting period.

PROPERTY ANALYSIS

## Trading properties

$\begin{array}{ccr}\text { Gross lettable } & \begin{array}{c}\text { Valuation } \\ \left(R^{\prime} 000\right)\end{array} & \begin{array}{c}\text { Valuation } \\ \text { area }\left(\mathrm{m}^{2}\right)\end{array} \\ 31 & \text { March 2022 } 21 & \text { March 2021 }\end{array}$
246781
169170

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## Province

## 21 Roeland Street，Gardens，Cape Town 121 Koeberg Road，Corner of Koeberg and Blaauwberg

 Road，Table View，Cape Town Cape Town Cape Town64－74 White Road，Retreat，Cape Town
24 Ou Paardevlei，Somerset West，Cape Town
2－8 Plein Street，Durbanville，Cape Town 7 George Blake and 6 Stoffel Smit，Stellenbosch Corner of Peter Barlow and Kasselsvlei Road，Bellville， Cape Town

1 Southdale Road Edgemead，Cape Town 67 Regent Road，Sea Point，Cape Town

Corner Forsyth Road and De Beers Avenue，Somerset West
11 Danie Uys St，Stikland，Cape Town
42 Delson Circle，Heritage Park，Somerset West，
Corner Forsyth Road and De Beers Avenue，Somerset West
11 Danie Uys St，Stikland，Cape Town
42 Delson Circle，Heritage Park，Somerset West， Cape Town
255 Voortrekker Road，Maitland，Cape Town Corner Bloemof Avenue and Springfield Street，Ottery
210 Durban Road，Oakdale，Bellville，Cape Town 210 Durban Road，Oakdale，Bellville，Cape Town Corner Jan Shoba and Justice Mohammed St．，Pretoria 1 Vlok Road，Bryanston，Sandton 376A Jan Smuts Avenue，Craighall，Randburg， 2024 290 Weltevreden Road，Cresta，Blackheath，Randburg Johannesburg

60 Civin Drive，Germiston，Johannesburg
Corner 24th Street and 40th Avenue，Irene，Pretoria Corner 24th Street and 40th Avenue，Irene，Pretoria
738 Blesbok Street．，Pretoria East 225 Braam Fischer Drive，Randburg，Johannesburg Six Fountains Boulevard，Pretoria 4 Kikuyu Road，Sunninghill，Johannesburg
1250 Theron Street，Pierre van Rhyneveld tor－Age Ottery－Springfield Road
 Stor－Age Brackenfell－
Stor－Age Ottery Road Stor－Age Brooklyn Stor－Age Bryanston

 Stor－Age Edenvale Stor－Age Irene Stor－Age Mooikloof | 0 |
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 Stor－Age Lyttleton

## NOTES TO THE FINANCIAL STATEMENTS (continued)

 for the year ended 31 March 2022| Property name | Address | Province | Gross lettable area (m²) 3 | Valuation $\left(R^{\prime} 000\right)$ 31 March 202231 | $\begin{array}{r} \text { Valuation } \\ \left(R^{\prime} 000\right) \\ \text { March } 2021 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Storage RSA Constantia Kloof | 17 JG Striidom Road, Weltevredenpark | Gauteng | 7977 | 104680 | 105467 |
| Storage RSA Centurion | 65 Freight Road, Louwlardia, Midrand | Gauteng | 7608 | 95300 | 86013 |
| Stor-Age Hennopspark | Jakaranda Street, Hennopspark | Gauteng | 9371 | 81717 | 85222 |
| Stor-Age Boksburg | 37 View Point Road, Bartlett, Boksburg | Gauteng | 7190 | 90670 | 94000 |
| Stor-Age Kempton Park | Corner of Cheetah and Klipspringer Street, Kempton Park | Gauteng | 9202 | 84366 | 84731 |
| Stor-Age Constantia Kloof (*) | Corner of Hendrik Potgieter and 14th Avenue, Constantia Kloof | Gauteng | 5357 | 100281 | 102232 |
| Stor-Age Zwartkop | 70 Migmatite Street, Zwartkop ext 13 | Gauteng | 9293 | 78720 | 80000 |
| Stor-Age Samrand | 29 Rietspruit Road, Samrand, Pretoria | Gauteng | 8005 | 80138 | 67046 |
| Stor-Age Jhb City | 32 Rosettenville Road, Village Main, Jhb City | Gauteng | 7844 | 61694 | 61800 |
| Stor-Age Midrand | 492 Komondor Road, Glen Austin X3, Midrand | Gauteng | 7137 | 77052 | 71827 |
| Stor-Age Garsfontein | Plot 13 Garsfontein Road, Grooffontein | Gauteng | 9696 | 52959 | 52153 |
| Stor-Age Mnandi | 39 Tulip Avenue, Raslow | Gauteng | 8228 | 49226 | 47960 |
| Stor-Age West Rand | Portion 610, St Antonios Road, Muldersdrift | Gauteng | 4515 | 38773 | 27405 |
| Stor-Age Pretoria West | 1384 Malie Street, Pretoria West | Gauteng | 4161 | 17730 | 14900 |
| Stor-Age Berea | 23 Calder Road, Berea, Durban | KwaZulu-Natal | 7863 | 99639 | 94170 |
| Stor-Age Mount Edgecombe | 33 Flanders Drive, Blackburn, Durban | KwaZulu-Natal | 9046 | 157420 | 152261 |
| Stor-Age Springtield (*) | 166 Inersite Avenue, Umgeni Business Park | KwaZulu-Natal | 5534 | 82478 | 79299 |
| Stor-Age Waterfall | 1 Nguni Way and 127 Brackenhill Road, Hillcrest | KwaZulu-Natal | 5897 | 50638 | 137509 |
| Stor-Age Durban CBD | 200 Gale Street, Durban | KwaZulu-Natal | 3896 | 36471 | 35461 |
| Stor-Age Glen Anil | 2014 Old North Coast Road, Mt Edgecombe | KwaZulu-Natal | 3975 | 44913 | 47397 |
| Stor-Age Bloemfontein | Sand Du Plessis Avenue, Estoire, Bloemfontein | Free State | 6647 | 55355 | 51200 |
| Stor-Age Greenbushes | Plot 136 Old Cape Road, Port Elizabeth | Eastern Cape | 11032 | 83400 | 72880 |
| Stor-Age Westering | 85 Warbler Road, Westering, Port Elizabeth | Eastern Cape | 6774 | 78347 | 66320 |
| Total SA properties |  |  | 380744 | 4853218 | 4417688 |

The weighted average rental per square metre $\left(\mathrm{m}^{2}\right)$ of occupied space for SA properties at 31 March 2022 is R119.2/m²(2021: R111.4/m²). * Leasehold properties. Details of lease obligations are set out in note 30.

## PROPERTY ANALYSIS (CONTINUED)

 Trading properties (continued)
$\begin{array}{rr}4299 & 87754 \\ 5100 & 104105 \\ 15120 & 308640 \\ - & - \\ 14400 & 293943\end{array}$
4400
293943
3660
74711





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| $\cdots$ | $n$ | $\infty$ | $\infty$ | $\cdots$ | $\cdots$ | $\cdots$ |

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| $\cdots$ |
| $\cdots$ |




East Midlands





West Midlands
East
South East
South West
North Yorkshire
Units 2 and 3, New Hythe
Business Park, Bellingham Way,
Unit 1, Carnival Park, Carnival Close, Basildon, SS 14 3WN Unit 2 Caxton Road, Beaford,
MK41 OHT Tellcom Business Centre, 20
Clifton Rd, Blackpool FY4 4QA 505 Coldhams Lane,
1 Harfford Way, Sealand
Industrial Estate, Chester, CHI Unit 2 and 3 at the Railway
Exchange, Weston Road, Exchange, Weston Road,
Crewe, CW1 6AA 599 to 613 Princes Road, Darfford, DA2 6HH Units 8-1 4, Hansard Gate,
Meadows Industrial Estate, 1 Carriage Drive, White Rose 1 Carriage Drive, White Rose
Way, Doncaster, DN4 5JH Unit 8 Iconic Park, Birmingham, New Road, Dudley, DY 1 4SR Unit 1, Nimbus Park, Porz
Avenue, Houghton Road, Units 5 and 6, Epsom Trade Park, Blenheim Road, Epsom, KT19 9DU Corinium Avenue, Barnwood,
Cle
 Storage King Aylesford
Storage King Basildon (*)
Storage King Bedford Storage King Blackpool Storage King Storage King
Cambridge Storage King Chester
Storage King Crewe Storage King Darfford
Storage King Derby Storage King Doncaster

 Storage King Storage King
Gloucester
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## NOTES TO THE FINANCIAL STATEMENTS (continued)

 for the year ended 31 March 2022$$
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& \text { Region }
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$$

The closing average rental rate of UK properties is $£ 23.63$ per square foot ( 2021 : $£ 21.49$ per square foot)
The valuations set out above are gross values before the deduction of investment property lease obligations. * Leasehold properties. Details of lease obligations are set out in note 30

## 34. PROPERTY ANALYSIS (CONTINUED)

34.2 Properties under development

|  |  | Valuation <br> $\left(R^{\prime} 000\right)$ <br> $31 ~ M a r c h$ | Valuation <br> $\left(R^{\prime} 000\right)$ <br> 31 March <br> 2021 |  |
| :--- | :--- | :--- | ---: | ---: |
| Property name | Address | Province | 2022 | 19622 |

## NOTES TO THE FINANCIAL STATEMENTS (continued) for the year ended 31 March 2022

## 35. VOLUNTARY CHANGE IN ACCOUNTING POLICY - NON-DISTRIBUTABLE RESERVES

The group has elected to voluntarily change its accounting policy in relation to its non-distributable reserves.
The group's previous policy was that all unrealised surpluses or deficits arising on the fair value measurements of investment properties through the statement of changes in equity, interest rate swaps and unrealised foreign exchange contracts are transferred to the non-distributable reserve, through the statement of changes in equity, and are not available for distribution. Similarly, all realised surpluses or deficits arising on the disposal of investment properties are transferred to a non-distributable reserve, through the statement of changes in equity, and are not available for distribution. Gain on bargain purchases are also transferred to a non-distributable reserve and are not available for distribution. Profits arising from the restructure of directly held subsidiaries are recognised directly in equity and not available for distribution.

The nature of the change is that the group will no longer transfer items to or from retained earnings, which are not included in the distribution to shareholders, to a separate reserve. The group will also no longer present a separate non-distributable reserve. All non-distributable gains or losses will be disclosed in retained earnings or accumulated loss within equity. The group believes that the change in accounting policy will result in a more accurate representation of the group's retained earnings. The group has restated the statement of financial position and statement of changes in equity. The statement of comprehensive income remains unaffected by this change in accounting policy.

Notwithstanding the voluntary change in accounting policy, the group does not intend to distribute the unrealised surplus or deficits that were previously classified as non-distributable.

The impact of the change in accounting policy on the group and company's financial statements are indicated below:

## Group

| As previously |  |
| ---: | ---: |
| reported |  |
| 31 March |  |
| 2021 | Adjustment restated |
| R'000 | R1 March |
|  | $R^{\prime} 000$ |

## Statement of financial position

Equity and liabilities

## Total equity

Stated capital

| 5656753 | - | 5656753 |
| ---: | ---: | ---: |
| 4783903 | - | 4783903 |
| 1076749 | $(1076749)$ | - |
| $(402047)$ | 1076749 | 674702 |
| 21966 | - | 21966 |
| 137574 | - | 137574 |
| 5618145 | - | 5618145 |
| 38608 | - | 38608 |

## 35. VOLUNTARY CHANGE IN ACCOUNTING POLICY - NON-DISTRIBUTABLE RESERVES (CONTINUED)

|  | Non- (Accumulated <br>  distributable <br> loss)/retained  |  |
| ---: | ---: | ---: | ---: |
| Group | reserve | earnings |
|  | $R^{\prime} 000$ | R $^{\prime} 000$ |

Statements of changes in equity
Balance at 31 March 2020 as previously reported
Adjustment
Restated balance at 31 March 2020

| 210839 | $(261904)$ |
| ---: | ---: |
| $(210839)$ | 210839 |
| - | $(51065)$ |
| - | 1192294 |
| - | $(466527)$ |
| - | 674702 |

Dividends
Restated balance at 31 March 2021

| As previously |  |  |
| ---: | ---: | ---: |
| reported |  | As restated |
| 31 March |  | 31 March |
| 2021 | Adjustment | 2021 |
| R'000 $^{\prime} 000$ | $R^{\prime} 000$ | $R^{\prime} 000$ |

Statement of financial position
Equity and liabilities
Total equity
Stated capital
Non-distributable reserve
Accumulated loss
Share-based payment reserve

| 4215343 | - | 4215343 |
| ---: | ---: | ---: |
| 4783903 | - | 4783903 |
| $(38218)$ | 38218 | - |
| $(552308)$ | $(38218)$ | $(590526)$ |
| 21966 | - | 21966 |

## Company

| Non- |  |
| ---: | ---: |
| distributable | Accumulated |
| reserve | loss |
| $R^{\prime} 000$ | $R^{\prime} 000$ |

Statements of changes in equity
Balance at 31 March 2020 as previously reported
Adjustment
Restated balance at 31 March 2020

| $119595)$ | $(481407)$ |
| ---: | ---: |
| 19595 | $(19595)$ |
| - | $(501002)$ |
| - | 377003 |
| - | $(466527)$ |
| - | $(590526)$ |

## APPENDIX 1 <br> UNAUDITED DISTRIBUTABLE EARNINGS AND RATIOS

Reconciliation of earnings to distributable earnings Profit attributable to shareholders of the parent Adjusted for:
Fair value adjustment to investment properties
Fair value adjustment to investment properties ( NCI$)^{+}$
Tax effect on the above adjustments
Insurance proceeds from building claim

## Headline earnings

Distributable earnings adjustment
Depreciation and amortisation
Equity-settled share-based payment expense
Fair value adjustment to financial instruments
Fixed rate loan adjustment ${ }^{\wedge}$
Other items of a capital nature
Deferred tax
Foreign exchange (gains)/losses
Foreign exchange gain available for distribution
Antecedent dividend on share issues*

Other adjustments
Non-controlling interests in respect of the above adjustments

## Distributable earnings

## Distributable earnings per share (cents)

Interim (cents)
Final (cents)

## Distributable earnings

Insurance claim proceeds relating to the loss of revenue* Distributable earnings after company-specific adjustments
Dividend declared for the six months ended 30 September Dividend declared for the six months ended 31 March
Total dividends for the year
Shares entitled to dividends - interim ('000)
Shares entitled to dividends - final ('OOO)
Dividend per share September (cents)
Dividend per share March (cents)
Total dividend per share for the year (cents)

| $2022$ <br> R'000 | $2021$ <br> R'000 |
| :---: | :---: |
| 1019737 | 1192294 |
| (642 313) | $(803$ 242) |
| 12632 | 8707 |
| 143371 | 75105 |
| (51 725) | - |
| 481702 | 472864 |
| 40454 | $116727)$ |
| 8309 | 11184 |
| 11307 | 14310 |
| (104 308) | (52 693) |
| 7895 | - |
| 6377 | 1659 |
| 92056 | 14950 |
| 3565 | $(5$ 368) |
| - | (8 477) |
| 15253 | 7708 |
| 522156 | 456137 |
| (4 367) | $11744)$ |
| 517789 | 454393 |
| 114.07 | 106.08 |
| 56.60 | 52.00 |
| 57.47 | 54.08 |
| 517789 | 454393 |
| (10 319) | - |
| 507470 | 454393 |
| 245011 | 220290 |
| 262459 | 234103 |
| 507470 | 454393 |
| 432881 | 423644 |
| 474610 | 432881 |
| 56.60 | 52.00 |
| 55.30 | 54.08 |
| 111.90 | 106.08 |

The board declared a final dividend of 55.30 cents (2021: 54.08 cents) per share for the six months ended 31 March 2022.

* In the determination of distributable earnings, the group elects to make an adjustment for the antecedent dividend arising as a result of the issue of shares during the period for which the company did not have full access to the cash flow from such issue.
^ The development of the Tyger Valley property was funded from the group's existing debt facilities. On the commencement of trading in May 2021, the group restructured the loan funding for the development with a fixed rate loan whereby the forecast net operating cash flow is matched to the interest cost of the funding over the lease-up period. This method ensures that there is no dilution over the lease-up of the development. A capital fee is charged at the inception of the fixed rate loan to account for interest differential over the lease-up period. One of the unique characteristics of the self storage development model is the lease-up of newly developed properties to a stabilised and mature level of occupancy, with the lease-up forming a considerable component of a property's overall formation cost. Under IFRS, the fixed rate loan is accounted for on the effective interest rate method. For distribution purposes, the group makes an adjustment to reflect the actual interest paid on the loan.
+ Non-controlling interest
* The board has elected to exercise prudence in relation to the insurance claim for loss of revenue in respect of the Waterfall property (see Civil Unrest section in commentary) and has excluded this amount from the final dividend to be paid.

|  | Unaudited Group |  | Unaudited Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2022 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2022 \\ R^{\prime} 000 \end{array}$ | $\begin{array}{r} 2021 \\ R^{\prime} 000 \end{array}$ |
| Net asset value* |  |  |  |  |
| Number of shares in issue | 474610430 | 432881143 | 474610430 | 432881143 |
| Net asset value per share (cents) | 1399.71 | 1306.77 | 1017.15 | 973.79 |
| Net asset value per share excluding non-controlling |  |  |  |  |
| interest (cents) | 1389.98 | 1297.85 | 1017.15 | 973.79 |
| Net tangible asset value per share (cents) | 1369.01 | 1272.81 | 1000.02 | 955.43 |
| Net tangible asset value per share excluding noncontrolling interest (cents) | 1359.28 | 1263.89 | 1000.02 | 955.43 |

* The ratios are computed on IFRS reported figures and have not been audited by the group's external auditors.


## APPENDIX 2 <br> SA REIT BEST PRACTICE RECOMMENDATIONS DISCLOSURE

The group has adopted the second edition of the SA REIT Association's BPR for the first time in the current year. The comparative year's metrics have been amended to ensure comparability.

| Unaudited |  |
| :---: | ---: |
| 31 March | 31 March |
| 2022 | 2021 |
| R'000 $^{\prime} 00$ | R $^{\prime} 000$ |

## SA REIT Funds from Operations ("FFO") per share

Profit or loss per IFRS Statement of Comprehensive Income (SOCI) attributable to the parent
Adjusted for:
Accounting/specific adjustments
Fair value adjustments to:

- Investment property
- Debt and equity instruments held at fair value through profit or loss

| 1019737 | 1192294 |
| ---: | ---: |
| $(398441)$ | $(691880)$ |
| $(642313)$ | $(803242)$ |
| 136 | 10123 |
| 8309 | 11184 |
| 235427 | 90055 |
| $(118076)$ | $(78159)$ |

Deferred tax movement recognised in profit or loss
Foreign exchange and hedging items:
Fair value adjustments on derivative financial instruments employed solely for hedging purposes
Foreign exchange losses relating to capital items - realised and unrealised Other adjustments:
Non-controlling interests in respect of the above adjustments Antecedent dividend

## SA REIT FFO

Number of shares outstanding at end of year (net of treasury shares)

## SA REIT FFO per share (cents)

Company-specific adjustments (per share)

- Equity settled share based payment
- Foreign exchange gain available for distribution
- Antecedent dividend adjustments
- Fixed rate loan adjustment (capital in nature)
- Proceeds from building insurance claim
- Other items of a capital nature

Distributable income per share (cents)
Interim (cents)
Final (cents)
Insurance claim proceeds relating to loss of revenue ${ }^{\#}$
Total dividend per share (cents)
Interim dividend per share
Final dividend per share
$\left.\begin{array}{|rr|}\hline(121641) \\ 3565\end{array}\right)\left(\begin{array}{rr}199857) \\ 23518 & 14671 \\ \hline 8265 & 6963 \\ 15253 & 7708 \\ \hline 526738 & 436926 \\ \hline 474610430 & 432881143 \\ \hline 110.98 & 100.93 \\ \hline 3.09 & 5.15 \\ \hline 2.39 & 3.31 \\ 3.62 & 0.35 \\ 4.98 & 1.11 \\ 1.66 & - \\ 110.90) & - \\ 1.34 & 0.38 \\ \hline 114.07 & 106.08 \\ \hline 56.60 & 52.00 \\ 57.47 & 54.08 \\ \hline(2.17) & - \\ \hline 111.90 & 106.08 \\ \hline 56.60 & 52.00 \\ 55.30 & 54.08 \\ \hline\end{array}\right.$
\# Included in earnings for the year is an insurance claim of R10.3 million in respect of the Waterfall property for loss of revenue. Due to a backlog in processing at SASRIA, an interim payment of R10.0 million in respect of the claim for the period to March 2022 was only approved by SASRIA on 17 June 2022. The board has elected to distribute earnings attributable to this claim in the next dividend period (i.e. Once the interim payment of R10.0 million has been received).

|  | March 2022 R'000 $^{\prime}$ | ited <br> 31 March <br> 2021 <br> $R^{\prime} 000$ |
| :---: | :---: | :---: |
| SA REIT Net Asset Value (SA REIT NAV) |  |  |
| Reported NAV attributable to the parent | 6596974 | 5618145 |
| Adjustments: |  |  |
| Fair value of certain derivative financial instruments | $(61$ 371) | 2371 |
| Forward exchange contracts | (65 374) | (31 866) |
| Interest rate swaps | 4003 | 34237 |
| Goodwill and intangible assets | (145 706) | (147019) |
| Deferred tax | 280786 | 62660 |
| SA REIT NAV | 6670683 | 5536157 |
| Shares outstanding |  |  |
| Number of shares in issue at period end (net of treasury shares) | 474610430 | 432881143 |
| Effect of dilutive instruments (options, convertibles and equity interests) | 5318520 | 3724045 |
| Dilutive number of shares in issue | 479928950 | 436605188 |
| SA REIT NAV (Rand per share) | 13.90 | 12.68 |

* This adjustment is required as the number of shares outstanding at the end of the year is different to the shares entitled to dividends for interim and final.

| $\begin{gathered} \text { Unau } \\ 31 \text { March } \\ 2022 \\ \text { R'000 }^{\prime} \end{gathered}$ | $\begin{array}{r} 31 \text { March } \\ 2021 \\ R^{\prime} 000 \\ \hline \end{array}$ |
| :---: | :---: |
| 221280 | 206435 |
| 103489 | 89307 |
| 8309 | 11184 |
| (7 871) | (6 158) |
| 325207 | 300768 |
| 849716 | 738726 |
| 849716 | 738726 |
| 38.3\% | 40.7\% |

## SA REIT cost-to-income ratio

## Expenses

Direct property cost per IFRS income statement (includes municipal expenses)
Administration expenses per IFRS income statement
Depreciation
Exclude:
Depreciation expense in relation to property, plant and equipment of an administrative nature and amortisation expense in respect of intangible assets
Operating costs

## Rental income

Contractual rental income per IFRS income statement

## Gross rental income

SA REIT cost-to-income ratio*

[^8]
## APPENDIX 2 <br> SA REIT BEST PRACTICE RECOMMENDATIONS DISCLOSURE (continued)

SA REIT administration cost-to-income ratio

## Expenses

Administration expenses as per IFRS income statement
Administration costs
Rental income
Contractual rental income per IFRS income statement
Gross rental income
SA REIT administration cost-to-income ratio*

| Unaudited |  |
| :---: | ---: |
| 31 March | 31 March |
| 2022 | 2021 |
| R'000 $^{\prime}$ | R $^{\prime} 000$ |

* Based on rental income, including ancillary income the ratio is $11.4 \%$ (2021: 11.4\%)


## SA REIT GLA vacancy rate

Gross lettable area of vacant space^
Gross lettable area of total property porifolio^
SA REIT GLA vacancy rate

$\wedge$ Excludes properties held in joint ventures.

| Unaudited March 2022 | Unaudited March 2021 |  |
| :---: | :---: | :---: |
| SA | SA | UK |

## Cost of debt

Variable interest-rate borrowings
Floating reference rate plus weighted average margin
Fixed interest-rate borrowings
Weighted average fixed rate
Pre-adjusted weighted average cost of debt:

## Adjustments:

Impact of interest rate derivatives
Impact of cross-currency interest rate swaps
Amortisation of raising fees
All-in weighted average cost of debt:

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $5.9 \%$ | $3.2 \%$ | $5.3 \%$ | $2.8 \%$ |
|  |  |  |  |
| $0.2 \%$ | $0.0 \%$ | - | - |
| $6.1 \%$ | $3.2 \%$ | $5.3 \%$ | $2.8 \%$ |
|  |  |  |  |
| $0.4 \%$ | $0.2 \%$ | $0.8 \%$ | $0.7 \%$ |
| $0.0 \%$ | $0.1 \%$ | $10.9 \%$ | $0.2 \%$ |
| $0.1 \%$ | $0.2 \%$ | $0.2 \%$ | $0.1 \%$ |
| $6.6 \%$ | $3.7 \%$ | $5.4 \%$ | $3.8 \%$ |
|  |  |  |  |


|  | Unaudited |  |
| :--- | ---: | ---: | ---: |
|  | 31 March | 31 March |
|  | 2021 |  |
|  | 2022 | $R^{\prime} 000$ |

## UNAUDITED PROPERTY PORTFOLIO INFORMATION as at 31 March 2022

1. The total customer base of the group is large and diverse with over $44800(2021: 38400)$ tenants. Of the 28300 tenants based in South Africa, $61 \%(2021: 61 \%)$ of the customers are residential users and the remaining 39\% (2021: 39\%) are commercial users. In the United Kingdom, Storage King has over 16500 tenants of which $74 \%$ (2021: 73\%) of the customers are residential users and the remaining $26 \%$ (2021: 27\%) are commercial users.
2. Geographical representation of the properties by region is set out in the following pie chart:


- Gauteng
- Western Cape
- Eastern Cape
- KwaZulu-Natal
- Free State
- United Kingdom

3. Geographical representation of portfolio by Gross Lettable Area (GLA) and rental income:

|  | GLA*  <br> Region Rental income <br> $\mathrm{m}^{2}$  | $\%$ |
| :--- | ---: | ---: |
| Gauteng | 192800 | 26.1 |
| Western Cape | 127200 | 19.7 |
| Eastern Cape | 17800 | 2.1 |
| KwaZulu-Natal | 36200 | 6.8 |
| Free State | 6700 | 0.7 |
| South Africa | 380700 | 55.4 |
| United Kingdom | 101000 | 44.6 |
| Total | 481700 | 100.0 |

* GLA rounded to nearest hundred. Excludes properties held in joint ventures.

4. The weighted average rental per square metre $\left(\mathrm{m}^{2}\right)$ of occupied space for SA properties at 31 March 2022 is R119.2/m² (2021: R1 $11.4 / \mathrm{m}^{2}$ ), an increase of $7.0 \%$. The weighted average rental per square meter for each region as at 31 March 2022 is set out in the following table:

| Region | Rental $/ \mathrm{m}^{2}$ |
| :--- | ---: |
| Gauteng | 109.6 |
| Western Cape | 137.3 |
| Eastern Cape | 93.8 |
| KwaZulu-Natal | 127.1 |
| Free State | 84.2 |
| South Africa | 119.2 |

The closing average rental rate of UK properties is $£ 23.63^{\wedge}$ per square foot (2021: $£ 21.49$ ), an increase of $10.0 \%$. In the UK, average rental rates are reflected on an annual basis.

```
UK rental rate quoted on an annual basis
```

5. The occupancy profile by GLA of the porffolio as at 31 March 2022 is disclosed in the following table:

| Region | GLA m |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| 2 | \% Occupied | Vacancy m ${ }^{2}$ | \% Vacant |  |
| Gauteng | 192800 | 89.4 | 20500 | 10.6 |
| Western Cape | 127200 | 86.2 | 17500 | 13.8 |
| Eastern Cape | 17800 | 89.3 | 1900 | 10.7 |
| KwaZulu-Natal | 36200 | 85.6 | 5200 | 14.4 |
| Free State | 6700 | 91.0 | 600 | 9.0 |
| South Africa | 380700 | 88.1 | 45700 | 12.0 |
| United Kingdom | 101000 | 88.3 | 11700 | 11.7 |
| Total | 481700 | 88.1 | 57400 | 11.9 |

6. The existing leases for the current tenant base do not contain contractual escalations. The companies in the group have the contractual right to increase rentals at its discretion, provided 30 days' notice is given to the respective tenants. The following table sets out the annual percentage increases in the average rental per $\mathrm{m}^{2}$ for the past five financial years.

|  | SA \% Increase <br> in rental <br> per m | UK \% <br> Increase in <br> rental per sqf |
| :--- | ---: | ---: |
| Year | $7 \%$ | - |
| 2018 | $9 \%$ | $2.4 \%$ |
| 2019 | $6 \%$ | $11.9 \%)$ |
| 2020 | $5 \%$ | $1.3 \%$ |
| 2021 | $7 \%$ | $10.0 \%$ |
| 2022 |  |  |

7. The weighted average annualised property yields based on the forward 12 month net operating income ("NOl"), are set out below:

|  | $12-\mathrm{month}$ <br> forward NOI |
| :--- | ---: |
| SA properties | $8.30 \%$ |
| UK properties | $6.91 \%$ |

The above yields have been calculated excluding undeveloped land and developments in progress.

## UNAUDITED PROPERTY PORTFOLIO <br> INFORMATION (continued) <br> as at 31 March 2022

8. 

The tenant base of the group is large and diverse. All leases continue indefinitely unless terminated by providing two weeks' notice. As at 31 March 2022, $70 \%$ of existing tenants in South Africa and $72 \%$ in the UK had occupied a self storage unit for a period greater than six months. Set out below is an analysis of the historical tenancy profile for the group at year end.

| South Africa |  |  |  |
| :--- | ---: | ---: | ---: |
| Tenancy | 2022 | 2021 | 2020 |
| $<6$ months | $30 \%$ | $31 \%$ | $30 \%$ |
| Between 6 and 12 months | $16 \%$ | $16 \%$ | $18 \%$ |
| Between 1 and 2 years | $20 \%$ | $21 \%$ | $21 \%$ |
| Between 2 and 3 years | $12 \%$ | $12 \%$ | $11 \%$ |
| $>3$ years | $22 \%$ | $20 \%$ | $20 \%$ |
| Total | $100 \%$ | $100 \%$ | $100 \%$ |
| United Kingdom |  |  |  |
| Tenancy | 2022 | 2021 | 2020 |
| $<6$ months | $28 \%$ | $34 \%$ | $25 \%$ |
| Between 6 and 12 months | $16 \%$ | $12 \%$ | $14 \%$ |
| Between 1 and 2 years | $18 \%$ | $14 \%$ | $17 \%$ |
| Between 2 and 3 years | $10 \%$ | $10 \%$ | $12 \%$ |
| $>3$ years | $28 \%$ | $30 \%$ | $32 \%$ |
| Total | $100 \%$ | $100 \%$ | $100 \%$ |

9. The occupancy profile of the group as at 31 March 2022 is set out in the following bar chart below:


## ANALYSIS OF ORDINARY SHAREHOLDERS

as at 31 March 2022

|  | Number of shareholdings | \% of total shareholdings | Number of shares | \% of issued capital |
| :---: | :---: | :---: | :---: | :---: |
| Shareholder Spread |  |  |  |  |
| 1-1000 | 5594 | 42.82\% | 1080982 | 0.23\% |
| 1001-10000 | 5482 | 41.96\% | 21290431 | 4.49\% |
| 10001-100000 | 1581 | 12.10\% | 45109604 | 9.50\% |
| 100001 - 1000000 | 316 | 2.42\% | 103606105 | 21.83\% |
| Over 1000000 | 92 | 0.70\% | 303523308 | 63.95\% |
| Total | 13065 | 100.00\% | 474610430 | 100.00\% |
| Distribution of Shareholders |  |  |  |  |
| Assurance Companies | 49 | 0.38\% | 20817921 | 4.39\% |
| Close Corporations | 89 | 0.68\% | 1786014 | 0.38\% |
| Collective Investment Schemes | 257 | 1.97\% | 181793980 | 38.30\% |
| Custodians | 25 | 0.19\% | 14692285 | 3.10\% |
| Foundations \& Charitable Funds | 141 | 1.08\% | 8952879 | 1.89\% |
| Hedge Funds | 2 | 0.02\% | 477505 | 0.10\% |
| Insurance Companies | 5 | 0.04\% | 704651 | 0.15\% |
| Investment Partnerships | 34 | 0.26\% | 222965 | 0.05\% |
| Managed Funds | 22 | 0.17\% | 1323141 | 0.28\% |
| Medical Aid Funds | 19 | 0.15\% | 4566927 | 0.96\% |
| Organs of State | 8 | 0.06\% | 6232676 | 1.31\% |
| Private Companies | 354 | 2.71\% | 29028520 | 6.12\% |
| Public Companies | 1 | 0.01\% | 429048 | 0.09\% |
| Retail Shareholders | 10428 | 79.82\% | 49747896 | 10.48\% |
| Retirement Benefit Funds | 567 | 4.34\% | 121861740 | 25.68\% |
| Scrip Lending | 8 | 0.06\% | 3905835 | 0.82\% |
| Stockbrokers \& Nominees | 187 | 1.43\% | 4267224 | 0.90\% |
| Trusts | 869 | 6.65\% | 23799223 | 5.01\% |
| Total | 13065 | 100.00\% | 474610430 | 100.00\% |
| Shareholder Type |  |  |  |  |
| Non-Public Shareholders | 16 | 0.12\% | 33960654 | 7.16\% |
| Directors and Associates | 16 | 0.12\% | 33960654 | 7.16\% |
| Public Shareholders | 13049 | 99.88\% | 440649776 | 92.84\% |
| Total | 13065 | 100.00\% | 474610430 | 100.00\% |

## ANALYSIS OF ORDINARY SHAREHOLDERS (continued)

 as at 31 March 2022|  | Number of <br> shares | \% of issued <br> capital |
| :--- | ---: | ---: |
| Fund Managers With A Holding Greater Than 3\% of The Issued Shares |  |  |
| Public Investment Corporation | 57246930 | $12.06 \%$ |
| Old Mutual Investment Group | 46335954 | $9.76 \%$ |
| Catalyst Fund Managers | 21015635 | $4.43 \%$ |
| M\&G Investments | 20966386 | $4.42 \%$ |
| Sesfikile Capital | 20135931 | $4.24 \%$ |
| Ninety One | 19975645 | $4.21 \%$ |
| Meago Asset Management | 18561096 | $3.91 \%$ |
| Stanlib Asset Management | 18410825 | $3.88 \%$ |
| Total | 222648402 | $46.91 \%$ |
|  |  |  |
| Beneficial Shareholders With A Holding Greater Than 3\% Of The Issued Shares |  |  |
| Government Employees Pension Fund | 57632755 | $12.14 \%$ |
| Old Mutual Group | 49755128 | $10.48 \%$ |
| Sanlam Group | 20973781 | $4.42 \%$ |
| Eskom Pension \& Provident Fund | 19303521 | $4.07 \%$ |
| Liberty Group | 17409791 | $3.67 \%$ |
| Ninety One | 15720659 | $3.31 \%$ |
| Nedbank Group | 15332901 | $3.23 \%$ |
| Total | 196128536 | $41.32 \%$ |
| Total number of shareholdings | 13065 |  |
| Total number of shares in issue |  | 474610430 |

## SHARE PRICE PERFORMANCE

Opening Price 01 April 2021
R13.17
Closing Price 31 March 2022 R14.78
Closing High for period R15.00
Closing low for period
R13.24
Number of shares in issue 474610430
Volume traded during period 211496565
Ratio of volume traded to shares issued (\%)
Rand value traded during the period R2 974833461

## SHAREHOLDERS' DIARY

Annual report posted to shareholders
Notice of AGM posted to shareholders
Annual general meeting
Interim reporting date
Publication of interim results and interim dividend announcement
Last day to trade
Shares trade ex-dividend
Record date
Interim dividend paid
Financial year end
Publication of final results and final dividend announced
Last day to trade
Shares trade ex-dividend
Record date
Final dividend paid

Friday 29 July 2022
Friday 29 July 2022
Thursday 1 Sep 2022
Friday 30 Sep 2022
Tuesday 15 Nov 2022
Tuesday 29 Nov 2022
Wednesday 30 Nov 2022
Friday 2 Dec 2022
Monday 5 Dec 2022
Friday 31 Mar 2023
Monday 19 Jun 2023
Monday 26 Jun 2023
Tuesday 27 Jun 2023
Friday 30 Jun 2023
Monday 3 Jul 2023

## ANNEXURE: GLOSSARY OF TERMS

| "Aus" | Australia |
| :---: | :---: |
| "Big Box" | A reference to multistorey self storage properties owned and developed by Stor-Age |
| "the board" | The board of directors of Stor-Age Property REIT Limited |
| "CEO" | Chief Executive Officer. The CEO of Stor-Age is Gavin Lucas. |
| "the Company/the Group, we/us/our" | Stor-Age Property REIT Limited, its subsidiaries and its management |
| "the Companies Act" | South African Companies Act No 71 of 2008, as amended |
| "CPC" | Cerrificate of Practical Completion |
| "EU" | European Union |
| "FD" | Financial Director. The FD of Stor-Age is Stephen Lucas. |
| "GLA" | Gross lettable area, measured in square metres |
| "IBC" | Inside Back Cover |
| "IFC" | Inside Front Cover |
| "JSE" | JSE Limited incorporating the Johannesburg Securities Exchange, the main bourse in South Africa |
| "King IV ${ }^{\text {TM }}$ " | King IV Report on Corporate Governance ${ }^{\text {TM }}$ for South Africa, 2016 |
| "The listing date/listing" | Refers to our listing on the JSE on 16 November 2015 |
| "m ${ }^{2 \prime}$ | square metre |
| "Managed Porifolio" | Porffolio of $86700 \mathrm{~m}^{2}$ of GLA on which Stor-Age received property and asset management fees prior to being acquired by Stor-Age |
| "the period" or "the reporting period" | The 12 months from 1 April 2019 to 31 March 2020 |
| "the previous year" | The year ended 31 March 2019 |
| "REIT" | Real Estate Investment Trust |
| "SA" | South Africa |
| "sqf" | square foot |
| "Stor-Age" or "the Company" | Stor-Age Property REIT Limited, listed on Main Board JSE in the Speciality REIT sector |
| "the year" or "the year under review" | Refers to our financial year and reporting period, being 1 April 2019 to 31 March 2020. References to other years are specified as being so |
| "UK" | United Kingdom |
| "US" | United States of America |
| Financial definitions |  |
| "IFRS" | International Financial Reporting Standards |
| "NAV" | Net asset value |


[^0]:    * The valuation technique used to determine the fair value of the investment property acquired is based on the group's accounting policy

    Amounts have been translated at GBPI = R20.64 at the date of acquisition.

[^1]:    * Management agreements relate to the amalgamation and merger of Stor-Age Self Storage Proprietary Limited on listing in November 2015.

[^2]:    * Volume-weighted average price

[^3]:    * Excludes loan fees capitalised.

[^4]:    A Under the swaption agreements the bank has the right to extend the agreement at $7.15 \%$ to August 2024

[^5]:    * 3-month Jibar (\% at 31 March 2022) + margin

[^6]:    * Includes trade creditors, other payables, related party payables and property accruals.

[^7]:    * The investment is held in products with Cadiz Life Limited which provides loans to black-owned businesses and beneficiaries at affordable interest rates with the purpose of complying with the BBBEE codes

[^8]:    * Based on rental income, including ancillary income the ratio is 35.7\% (2021: 38.2\%)

